



# binder+co

BUSINESS REPORT 2021



# BINDER+CO

## IFRS-KEY BUSINESS DEVELOPMENT INDICATORS

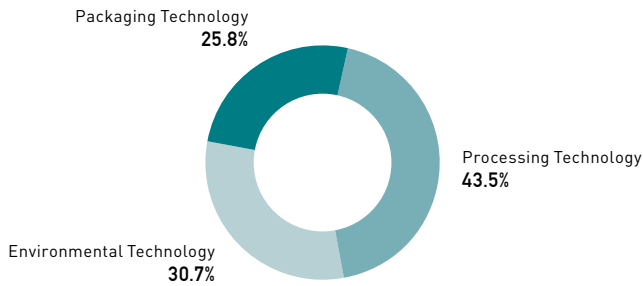
		2021	2020	2019
Sales revenue	EUR m	119.85	99.02	113.41
thereof Processing Technology	EUR m	52.16	38.09	35.19
thereof Environmental Technology	EUR m	36.73	25.10	34.07
thereof Packaging Technology	EUR m	30.96	35.83	44.15
EBIT	EUR m	13.69	-3.95	4.18
EBIT margin	%	11.4	-4.0	3.7
EBT	EUR m	13.13	-4.83	3.38
EBT margin	%	11.0	-4.9	3.0
Result for the period	EUR m	9.63	-3.26	2.55
Result for the period (after minority interests)	EUR m	8.40	-3.94	1.55
Earnings per share (undiluted)	EUR	2.24	-1.05	0.41
Earnings per share (diluted)	EUR	2.24	-1.05	0.41
Operating cash flow	EUR m	21.61	9.78	8.47
Investments	EUR m	-2.76	-5.02	-4.58
Employees	Number on closing date	353	379	383
Sales Revenues/employee	TEUR	340	261	296
EBIT/employee	TEUR	39	-10	11
Order intake	EUR m	137.24	97.02	110.66
thereof Processing Technology	EUR m	51.63	44.68	41.66
thereof Environmental Technology	EUR m	46.04	24.45	28.84
thereof Packaging Technology/Other	EUR m	39.57	27.89	40.16
Order backlog	EUR m	56.06	38.85	42.99
thereof Processing Technology	EUR m	20.72	21.28	14.96
thereof Environmental Technology	EUR m	17.87	8.69	11.22
thereof Packaging Technology/Other	EUR m	17.47	8.88	16.81

## IFRS-KEY CONSOLIDATED BALANCE SHEET INDICATORS

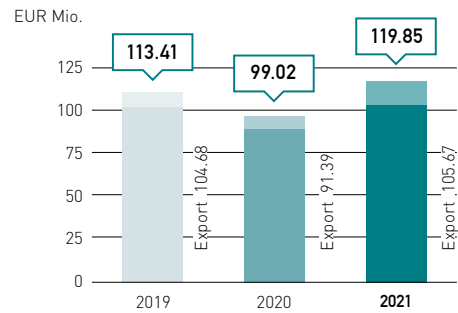
		2021	2020	2019
<b>Assets</b>				
Non-current assets	EUR m	46.37	49.70	52.08
Current assets	EUR m	43.60	35.70	35.15
<b>Liabilities</b>				
Equity	EUR m	33.36	23.86	27.14
Non-current debt	EUR m	21.29	28.91	31.22
thereof borrowings	EUR m	10.36	11.70	12.32
Current debt	EUR m	35.32	32.63	28.86
thereof borrowings	EUR m	4.65	6.12	6.91
Total assets	EUR m	89.97	85.40	87.23
Equity ratio	%	37.1	27.9	31.1
Return on Equity (ROE) <sub>EBT</sub> <sup>1)</sup>	%	55.0	-17.8	13.5

1) The basis for the calculation of the ROE values is the amount of equity at the beginning of the respective year.

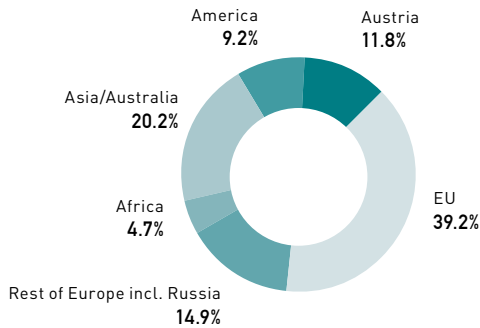
## SALES REVENUES 2021 BY SEGMENT



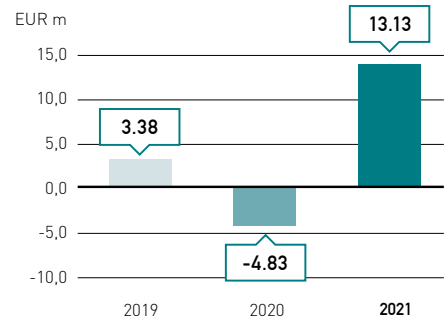
## SALES REVENUES/EXPORT SALES



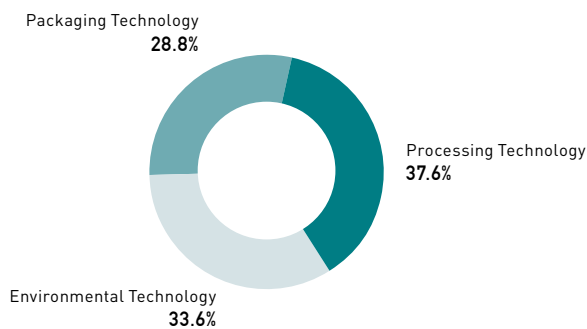
## SALES REVENUES 2020 BY REGION



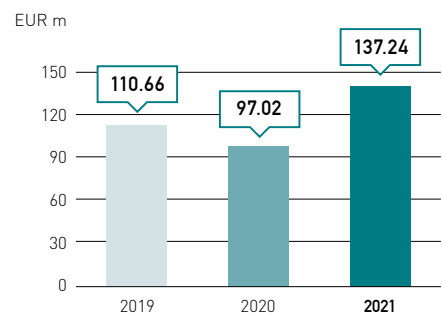
## EBT



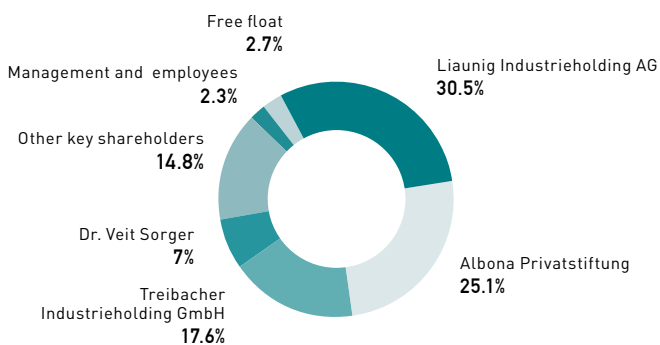
## ORDER INTAKE 2020 BY SEGMENT



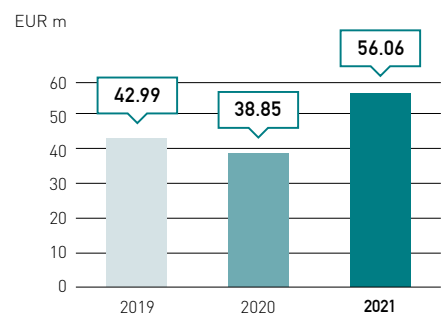
## ORDER INTAKE



## BINDER+CO AG OWNERSHIP STRUCTURE



## ORDER BACKLOG AS AT 31 DECEMBER



**binder+cσ**  
**2021**



RELIABLE  
CRUSHING



EFFICIENT  
SCREENING



WET  
PROCESSING



THERMAL  
PROCESSING



SENSOR-BASED  
SORTING



PACKAGING  
PALLETIZING

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# OUR YEAR IN FOCUS - 2021

## #INNOVATIVE

Binder+Co is the undisputed global market leader in waste glass sorting and in the screening of hard-to-screen bulk materials. This position can only be maintained through innovation and systematic further development. We continued to push forward on collaboration projects with experts and leading organizations in 2021, so as to be able to offer our customers an even more comprehensive range of products and services.

The aim of the partnership with Komptech, a company based in Frohnleiten and a leading supplier globally in the markets for mechanical and biological waste recycling, is to complement Komptech's mobile and stationary systems with BIVITEC technology.

The focus of our cooperation with Linetechnology, also a company based in Austria, is on the flexible processing of fluctuating quantities of recyclable materials: our CLARITY sensor-based sorting system is an integral component of our partner's modular systems.

We are making significant quality improvements to our customers' products through the enhancements to our sorting systems using the LIBS technology. Going forward, it will also facilitate precision sorting according to different alloy types and will give our customers a key selling advantage.

## #PROACTIVE

Our challenge in 2021 was not to be held back internationally by factors related to the pandemic, but rather - and despite all the travel restrictions - to find ways to maintain contact with our customers and to continue to provide them with our customary high-quality support.

We were able to reduce fixed costs in our US subsidiary and at the same time invest in a new structure and improved service. American customers are receiving top-class support from a team of experts in Austria irrespective of the time difference, and a fulfilment center in the US is ensuring rapid delivery of important spare parts and wear parts.

In China, we have pushed on with the cooperation with our license partner KRS by outsourcing sales, service and assembly. This allowed us to sell our Chinese subsidiary, save on fixed costs and invest the freed-up capacity in service activities for our partner and thus for our Chinese customers. All of which permits us to continue to provide the market with a full range of products and services, but at a significantly reduced cost.

The pandemic gave an additional boost to digitalization, which we adopted with great zest and integrated even more fully into our range of products and services



**#FOCUSSED**

We concentrate on selected industry sectors, which offer significant potential for the whole Binder+Co Group. The ever-increasing scarcity of resources makes an internationally functioning circular economy imperative. With our machines and systems, we ensure that glass, metal, construction waste and other valuable recycling materials can be optimally reused.

In the potash salt industry, we have made a name for ourselves for the very highest levels of quality and reliability. Further follow-on orders from this sector in 2021 again underscore our status as one of the top 2 providers worldwide.

We not only supply the important industrial minerals sector with our outstanding BIVITEC, MINEXX and DRYON products, we also offer, in collaboration with our subsidiary Comec-Binder, holistic systems solutions covering everything from comminution to process water treatment.

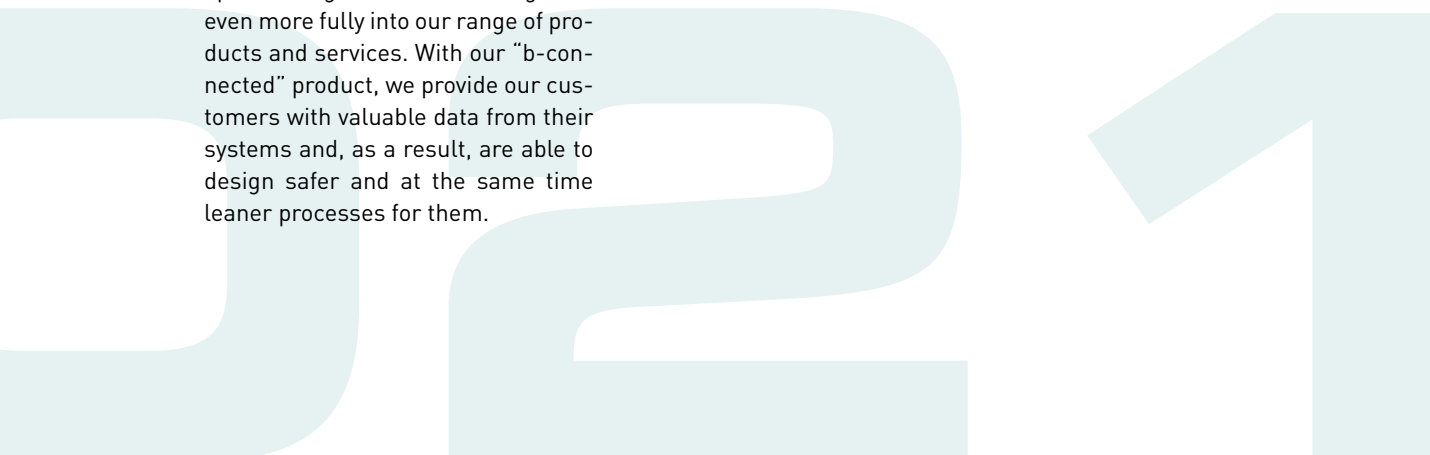
The pandemic gave an additional boost to digitalization, which we adopted with great zest and integrated even more fully into our range of products and services. With our “b-connected” product, we provide our customers with valuable data from their systems and, as a result, are able to design safer and at the same time leaner processes for them.

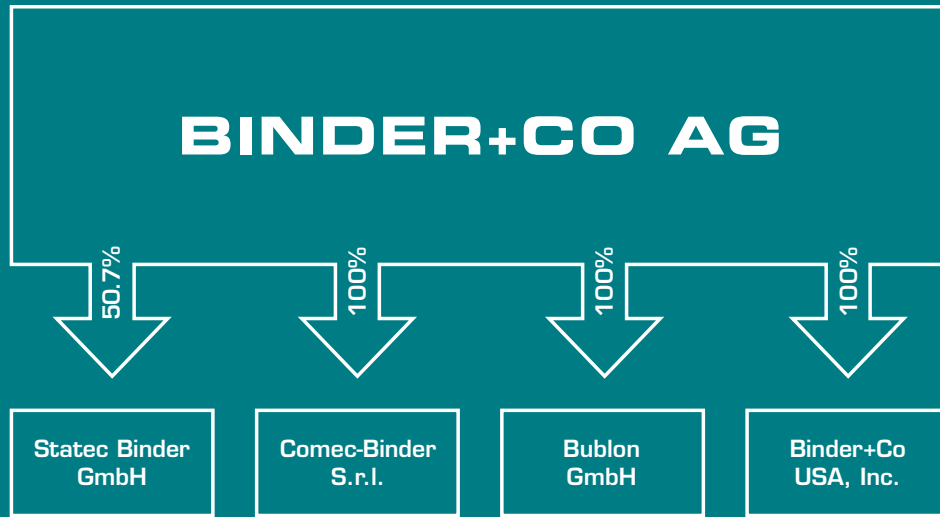
**#DYNAMIC**

In the financial year just ended, we were able to use the positive economic framework conditions to our best advantage: all companies in the Binder+Co Group generated higher order intake and revenue in 2021; and the Group achieved its best corporate result ever. Our business model relies on innovative machine-building, proven systems solutions and effective after-sales service. We aim to build on the dynamism generated in 2021 to take the Group forward in the years to come.

**#COMMITTED**

A definitive cause of our success in 2021 was our workforce. Despite staff shortages and materials sourcing bottlenecks, they worked with total commitment to achieve higher order intake and to manage their projects slickly and viably. Thank you!





# THE BINDER+CO GROUP

The name Binder+Co is synonymous with innovation and sustainability. With its machinery and plant, the Group is the global market leader in the screening and sorting technology fields, and one of the world's top 3 suppliers of packaging technology. As well as its headquarters and main factory in Gleisdorf, Styria, Binder+Co has locations in Italy, China and the USA. Machines and systems from the Binder Group are in use on all five continents in over 90 countries worldwide.

## BINDER+CO AG

The Group headquarters of Binder+Co AG is the heart and brain of the Group. Not only do all the core components and know-how parts used worldwide come from our original production center in Gleisdorf, Styria, but the headquarters also masterminds all the Binder+Co Group's major project developments.

## STATEC BINDER GMBH

In 2008 we brought our packaging technology activities into a joint venture with our former competitor, Statec, and thus established an even stronger position together as an internationally sought-after specialist in the high-performance packaging and palletizing segment. Since the founding of Statec Binder GmbH, the packaging segment's share of revenue has more than quadrupled and EBIT has increased constantly.

## COMEC-BINDER S.R.L.

The Italian-based Comec-Binder S.r.l., which specializes in comminution and dewatering technology, has been part of our group since 2011. Not only have we been able to expand our product range to include these two important technologies, but we have also penetrated the Mediterranean region as an important market and a springboard for further expansion in a southerly direction.

## BINDER+CO USA, INC.

Our subsidiary in Denver, Colorado has been operational since August 2016. As Binder+Co has already built up good North American business relationships in the glass cullet recycling area, the initial focus of the new sales unit is on the marketing of glass, metals, plastics and minerals. As a result, the other Binder+Co products will be positioned in this important market too.

## BUBLON GMBH

In 2012, we founded the subsidiary Bublon GmbH for the global marketing of our BUBLON process, which was presented in the autumn of 2011. This process developed by Binder+Co enables the production of a purely natural mineral microsphere for a wide variety of industrial applications. The central business orientation of Bublon GmbH was adapted in October 2020 and now essentially consists of the construction of plants for the production of customized BUBLON SPHERES.

GIANNI TIATTO

01



01/06

RELIABLE  
CRUSHING

# OUR MISSION

The basis for our success is our team of high-performing and highly motivated employees.

## WE CREATE AND WE ADD VALUE

We provide the ideal preconditions for the sustainable conservation and efficient utilization of valuable resources. By means of our sensor-based machines, we generate value through the processing of glass cullet, metals, plastics, compost and construction waste for re-use as secondary raw materials. We also increase added value via machinery for the efficient exploitation of primary raw materials that include industrial minerals, raw materials, coal or rocks containing metals by means of comminuting, screening, wet or thermal processing, sorting and packaging.

## OUR INNOVATIONS SET THE BENCHMARKS

We are the world market leader in screening and sorting technology, and we also number among the top 3 global suppliers in the packaging technology segment. In order to respond quickly to new or changed market needs, we cooperate with respected international research institutions and are constantly involved in a lively dialogue with our customers.

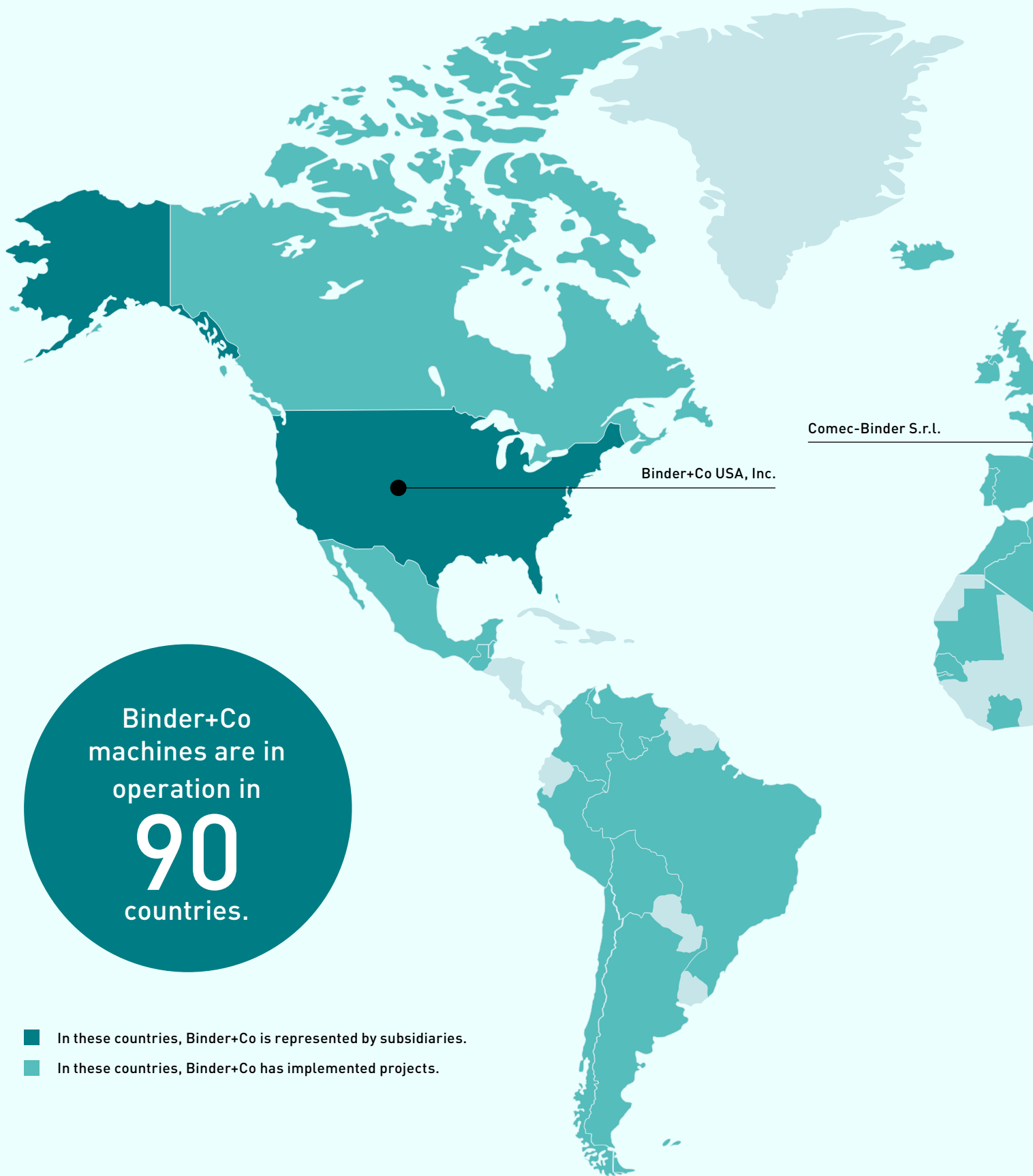
## WE SERVE NEW MARKETS

Our innovative top products are the key to profitable growth in both established and new markets. Their modular design enables the use of locally manufactured components enhanced by advanced technology delivered directly from Gleisdorf. This enables us to supply customized solutions with an optimized price-performance ratio in overseas markets.

## OUR STRONG TEAM IS THE BASIS FOR OUR SUCCESS

The basis for our success is our team of high-performing and highly motivated employees. Every single one of our employees is familiar with our company's long tradition and history. The way in which we develop every day is an expression of our constancy. Our low employee turnover rate forms a crucial basis for our continuous development as a company.

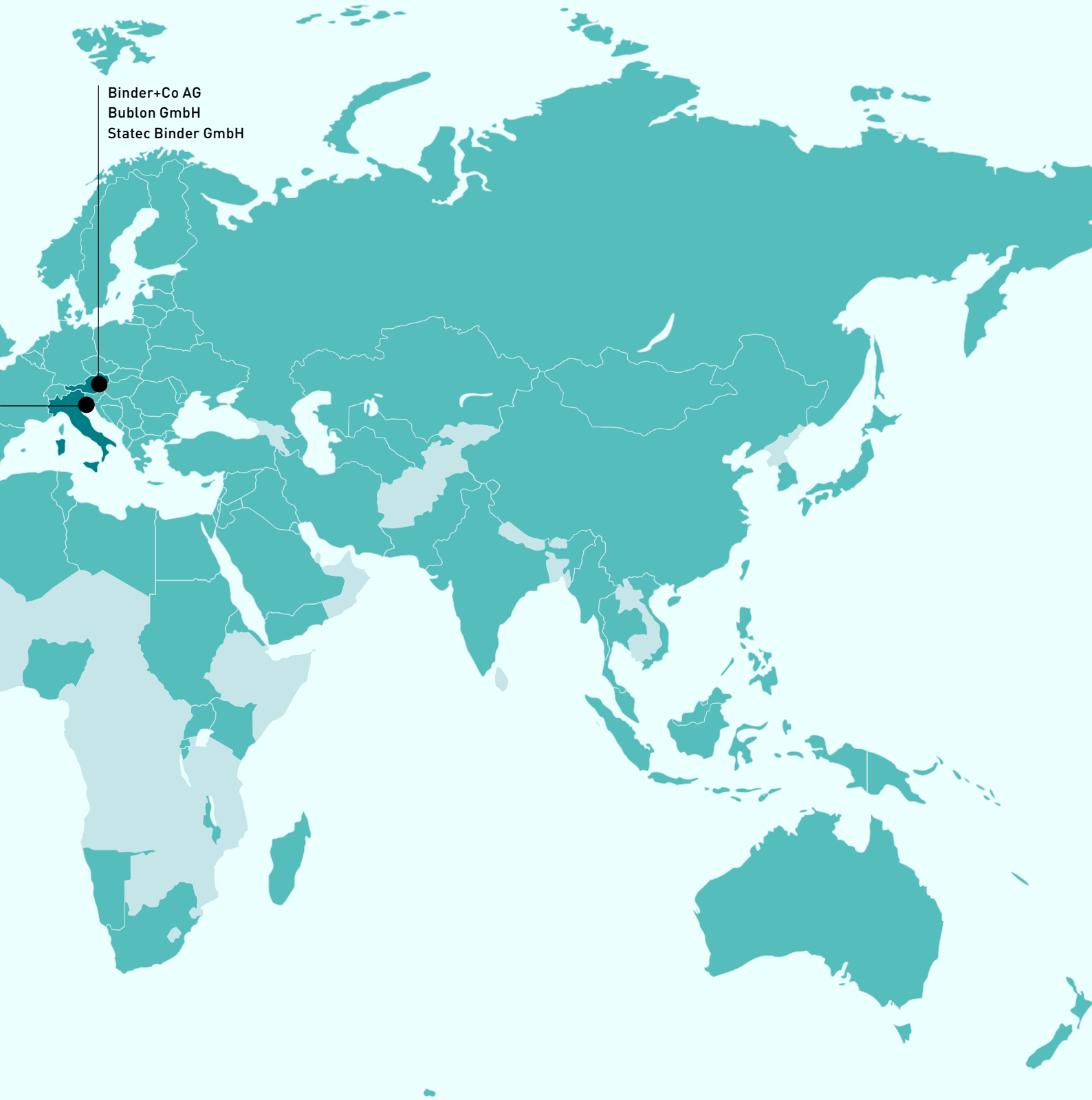
# A GLOBAL PRESENCE



Binder+Co machines are in operation in **90** countries.

- In these countries, Binder+Co is represented by subsidiaries.
- In these countries, Binder+Co has implemented projects.







JÜRGEN HADOLT

02



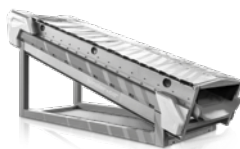
02/06 EFFICIENT SCREENING

# STRONG PRODUCTS



## RELIABLE CRUSHING

Comec-Binder S.r.l. is the specialist in the Binder+Co Group for crushing technology. COMEC products consist of various machine series for the primary, secondary and tertiary comminution areas, which cover an extensive range of applications in the mining, industrial minerals, construction materials and recycling industries.



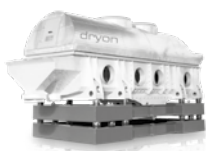
## EFFICIENT SCREENING

Binder+Co is a leading supplier of screening machines for the separation of primary and secondary raw materials according to grain size. With the resonance screening machine and the flip-flow screen BIVITEC, the company has created pioneering technologies in the processing of bulk materials. In 2020, the BIVITEC e+, the fusion of these classics, added an economically and ecologically smart variant to the product range.



## WET PROCESSING

The focus of wet processing is on cleaning, washing and dewatering of building materials and industrial minerals. Binder+Co and COMEC offer solutions with filter and belt presses, sand traps, bucket wheels, washing drums, attrition machines and hydro cyclones. With strong systems for process water treatment, additional care is taken to ensure that the precious raw material water is returned to the natural cycle.



## THERMAL PROCESSING

The thermal processing area comprises machines for the drying, cooling and thermal treatment of bulk goods. The DRYON fluidized bed dryer provides efficient and gentle drying and cooling for example of coal, potash, recycling materials, foods and feedstuffs, and chemicals to produce products of constantly high quality. With BUBLON, the Bublun GmbH subsidiary offers a process for producing purely natural mineral microspheres for a diversity of applications in a range of industrial branches.



## SENSOR-BASED SORTING

With CLARITY and MINEXX, Binder+Co has developed sensor-based sorting systems that cover a wide range of tasks in the raw materials and recycling industries. Equipped with a variety of sensors, the machines detect and sort bulk materials based on their color, shape, chemical composition and atomic density as well as their fluorescence behavior. For decades, Binder+Co has been the leading specialist in sensor-based sorting of waste glass.



## PACKAGING & PALLETIZING

Under the Stavec Binder brand, Binder+Co is a top international player in the packaging technology field. In addition to high-performance, open mouth bagging, this segment also incorporates palletizing technology. The PRINCIPAC system furnishes the high-speed, open mouth bagging of free-flowing bulks such as fertilizers, plastic granulate seeds, foods and feedstuff or salts. The robust and reliable PRINCIPAL series of high-level robot palletizing systems are at the cutting edge of technology.

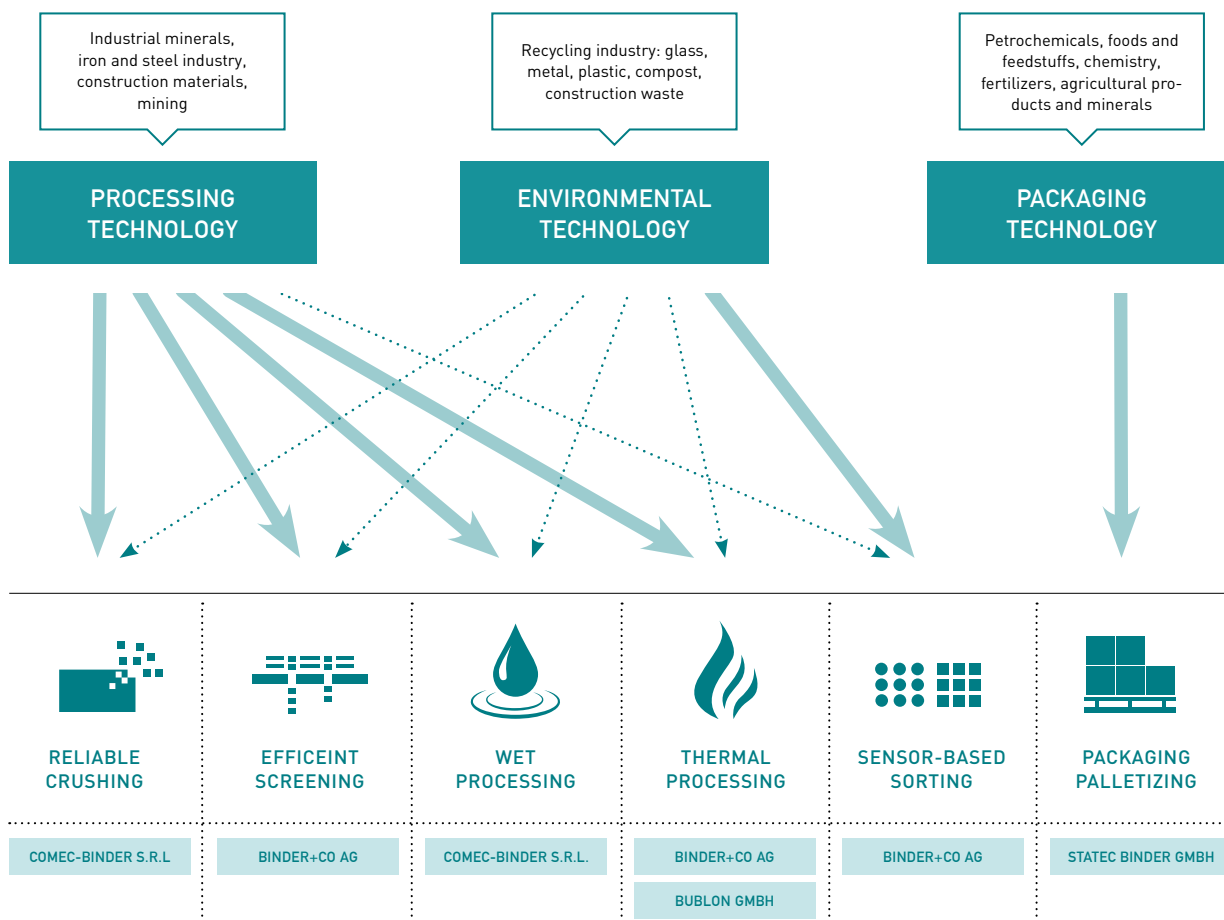


# 03

NICOLA GEMIN



# PROCESSES & SEGMENTS



We offer six processing steps in three market-oriented and differentiated segments, all of which are tailor-made to meet the respective needs of our various customer groups. We attribute sales revenues and results to the individual segments on the basis of primary customer access.



CHRISTIAN URL

ANDREAS DICHTINGER

04



# STRATEGY

## Our Three Strategic Cornerstones

### PRODUCT LEADERSHIP

We develop and manufacture first class products. The basis for this is provided by ongoing analysis of the various processing sequences used by our customers and early recognition of, for example, shifts in environmental policy, so that we can meet new customer demands rapidly and as well as possible. In particular, we focus on developing new products and machine concepts, which can be utilized in different configurations thanks to their modular design. An optimized product portfolio that offers customized solutions on the basis of a wide variety of individual modules secures our strong market position as a technology leader.

At Binder+Co innovation is more than just a buzzword, because with our innovative and modern solutions we are shaping the future. In so doing we count on collaborating closely with international research and development specialists, and on integrating our suppliers and above all our customers. We are constantly striving to anticipate future requirements of our customers and to meet them in developments.

Innovation is a key factor at Binder+Co. For with innovative and state-of-the-art solutions we can shape the future. In so doing, we can count on close collaboration with international specialists in research and development and on the integration of our suppliers and, above all, our customers into our processes. We are constantly striving to anticipate our customers' future requirements and to turn these into new developments. Research and development activities that were initiated in 2020 have been carried

forward successfully in the financial year under review. The focus has been on products and processes to extract raw and recyclable materials ever more efficiently. More than thirty years ago, we successfully set out to create a circular economy in the area of waste glass recycling, and based on this success were able to extend this in a targeted way to other recyclable materials such as metals, construction waste and compost.

Great progress has been made in the area of LIBS (Laser Induced Breakdown Spectroscopy) technology. This can be deployed in both the sorting of secondary raw materials (waste electrical equipment shredder fractions, scrap metal) as well as of primary raw materials (minerals, ores). Together with the existing XRT technology, this further expands our expertise in the area of metals recycling. The outstanding properties of the BIVITEC screening technology in combination with the expertise in all aspects of compost of the Frohnleiten-based mobile system manufacturer Komptech has led to the jointly-developed product innovation FLOWFEX. Special processing techniques are deployed to create compost free of foreign matter (e.g. plastic films, metals and stones).

R&D expenditures in the reporting year remained almost identical to those of the previous year. Actual expenditures in 2021 amounted to EUR 1.78 m (2020: EUR 1.77 m).

### MARKET REACH

Binder+Co is focusing on its strategic objective of selling directly to the

markets through a globally active sales team and a network of partners around the world. It is underpinned by a clear regional strategy. In addition to its core European markets, North and South America along with Asia - and in particular India, South Korea, Japan and China - represent further target regions for the company. In developing new markets, our focus is on acquiring key accounts which will serve as reference customers in new markets. Our highly professional key account management activities are also instrumental in making us a much-appreciated partner and process advisor to our customers.

### OPERATIONAL EXCELLENCE

As a systems supplier and process consultant, we attach great significance to the securing and transfer of specialist expertise. In addition to the ongoing optimization of the internal process sequences, knowledge management and sound personnel development form the most important bases for sustained growth. In combination with optimum order handling, improved internal procedures ensure the shortest possible machine delivery times and thus create a significant competitive advantage.

# SUSTAINABILITY

As a technology company, our first priority is to combine our fundamental strategic values with treating our environment in a responsible way. It is only in this way that we can build a reliable foundation for the future, and thus safeguard our long-term success. Binder+Co stands in the interplay between the stakeholders' expectations and a dynamic market environment, which is characterized above all by increasing competition and by framework conditions that are becoming more complex legally.

## ECONOMIC SUSTAINABILITY

With our machines and equipment for the ultra-efficient processing of primary and secondary raw materials, we ensure that fewer raw materials are extracted worldwide – and thus with our innate company activity itself we contribute to the protection of valuable habitats and resources.

It is only by means of the continuous further development in our three key areas of processing, environmental and packaging technology that we are able to maintain and extend our unique market position as a leading supplier and partner.

We measure our own corporate success by the success of our customers, and for this reason, we are always in an open dialogue with them. In their lively exchanges with our sales team, our customers frequently provide the impetus for us to develop new products. With our open innovation approach, we succeed in promptly recognizing emerging needs and developing new, improved technologies for processing primary and secondary raw materials. Our customers in turn benefit from our being able to offer them a rapid and comprehensive solution for their current needs. The basis for this relationship as partners is the customers' trust in our sustainable development and our broad product range.

## RESPECT FOR THE ENVIRONMENT

### **Internal resource and energy efficiency**

In our internal processes as well, we attach great importance - for ecological as well as commercial reasons - to the sparing use of resources in every area of the organization. This is why we are making increased investments in the very latest production technologies, so as to maximize energy and resource efficiency in our production processes. By locating all value creation processes (research and development, engineering, productions and logistics) on one site we can achieve maximum efficiency and quality assurance.

### **Reduced Waste, Noise and Emissions**

We employ an officially approved, comprehensive waste management concept, and our endeavors to reduce operating emissions are aligned with the European Union Directives in force.



## APPRECIATION OF OUR EMPLOYEES

We are perceived as an attractive and responsible employer: we work continuously to offer our employees a motivating working environment and enable them to develop their potential in the long term.

The way we work with our employees is highly partnership-based, because we are aware that this is the basis for our economic success. This high appreciation of our employees results in their team spirit and their high job satisfaction, which is expressed amongst other things in the low turnover rate of 2–3% a year. At the same time, this has given us the reputation of being an attractive employer. This positive corporate image is also perceived by our customers; it increases their trust in our group and thus also serves to secure our economic success.

### High Safety Standards

We are committed to ensuring comprehensive protection for our employees and therefore work continuously to improve health and safety standards throughout the Group. A

**We work continuously to offer our employees a motivating working environment and enable them to develop their potential in the long term.**

key statistic in this area is the number of accidents at work per million hours worked. Having started with a figure of 29.16 in 2007, the average figure for Binder+Co AG over the last three years of 13.08 is already at a low level for the sector, albeit slightly higher than in the previous year (2020: 12.52). It is, however, our declared objective to achieve industry-best figures of under 10 and to guide our subsidiaries towards this level as well.

### Comprehensive Apprenticeship Training

Apprenticeship training has always occupied an important position for Binder+Co. The fact that our apprentices regularly qualify for national,

European and worldwide apprentice championships proves the high level of our internal training.

As well as conveying technical skills, our apprenticeship training also actively encourages the young people's communication and social skills. Our current internationalization efforts lend this form of training by our own skilled workers even more weight, as excellently trained workers make a substantial contribution to successfully setting up assembly support points abroad.

# 05

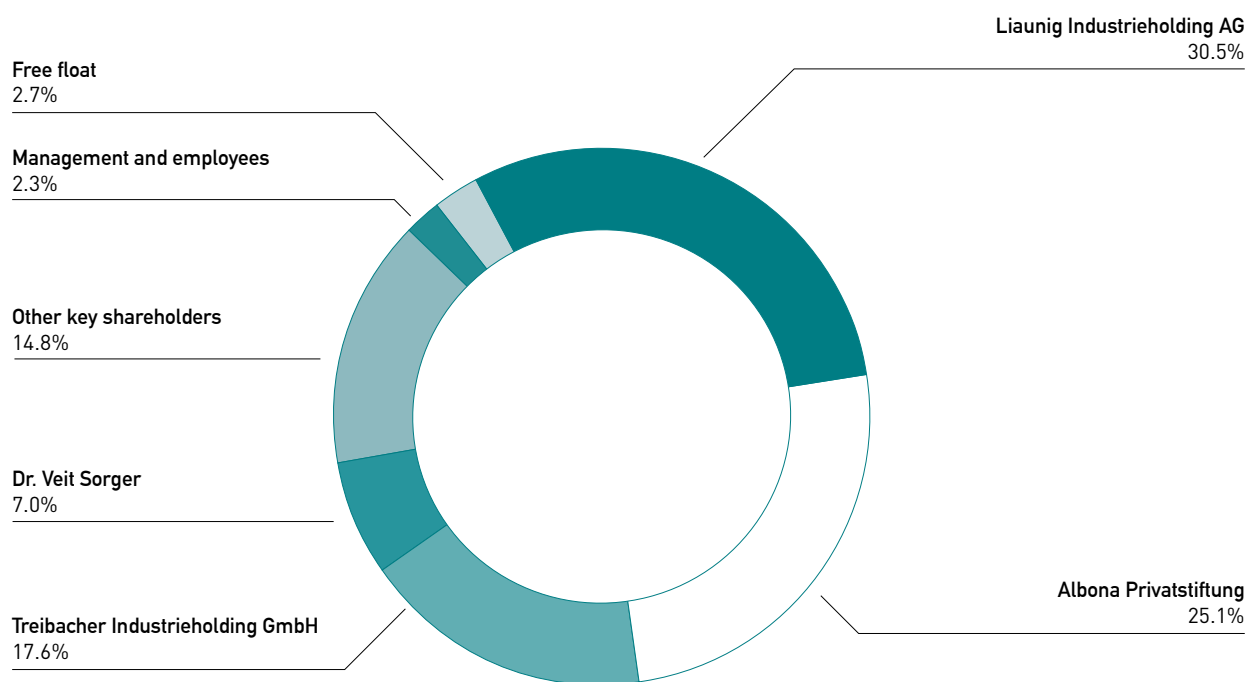
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MORITZ PEIN



05/06 SENSOR-BASED SORTING

# THE BINDER+CO SHARE



## A SOLID OWNERSHIP STRUCTURE INVESTOR RELATIONS

The number of shares issued now corresponds entirely to the nominal capital, which is divided into 3.750.000 registered shares with a nominal value of EUR 1.00 per share. Liaunig Industrieholding AG holds 30.5% of the shares, the Albona Privatstiftung holds 25.1%, Treibacher Industrieholding GmbH 17.6%, and Veit Sorger 7.0%, with 14.8% held by other key shareholders and 2.3% by the management and employees. The remaining 2.7% of the shares are in free float.

Even after its delisting, Binder+Co AG still fulfils its claim to transparent communication with its shareholders. Thus, press releases and information about major events and developments in the current financial year are available for downloading in the Investor Relations section of the company's website [www.binder-co.com](http://www.binder-co.com) at any time.



GEORG MAYER

06



06/06 PACKAGING  
PALLETIZING

# BOARD MEMBERS

## SUPERVISORY BOARD

**Kerstin Gelbmann**, born 1974  
Chariwoman

**Alexander Liaunig**, born 1970  
Vice-Chairman

**Kurt Berger**, born 1966  
**Hubertus Nikolaus Schaschl**, born 1976  
**Veit Sorger**, born 1942

Staff Council Delegates:

**Harald Simon**, born 1964  
**Doris Leiner**, born 1981

## MANAGEMENT BOARD

**Martin Pfeffer**  
Born 1970 in Oberstdorf, Germany,  
married

Member of the Management Board  
since 1 January 2018  
Current term runs until 31 Decem-  
ber 2023

Studied business administration at the University of Graz (specializing in trusteeship and organization) with a period studying at Liverpool John Moores University. From 1997 to 1999 he worked as a Board assistant at Alfred Wall AG, Graz; from 1999 to 2000 at Cap Gemini Ernst & Young AG as Manager for Performance Measurement/Controlling and Middle-Market Consulting; and since 2001 at Management Factory Corporate Advisory GmbH as an interim manager in various Austrian companies. As Management Board member responsible for finance and controlling, production, engineering, research and development, procurement, human resources and information technology, as well as for the subsidiary Bublon.

**Jörg Rosegger**  
Born 1966 in Bruck an der Mur,  
married, 2 children

Member of the Management Board  
since 1 January 2007  
Current term runs until 31 Decem-  
ber 2024

As part of his business administration studies at the University of Graz (specialising in marketing and industrial management) he spent one year at Butler University in Indianapolis, IN, USA on the International Student Exchange Program. After completing his studies in 1993, he joined Binder+Co AG as assistant to the Management Board and marketing manager. He was appointed product manager for the Packaging Technology division in 1995, becoming the divisional manager in 1997. In 2000 he assumed overall responsibility for sales and marketing in the Group, with full power of attorney. As Management Board member responsible for sales and marketing, project management, after-sales and quality assurance, as well as for the subsidiaries Statec Binder, Comec-Binder and Binder+Co USA.





PATRICK WETZELBERGER

# **GROUP MANAGEMENT REPORT**



PATRICK GÜRENTZ



# ECONOMIC AND POLITICAL CONDITIONS

The Organisation for Economic Co-operation and Development (OECD) adjusted its recent forecasts for growth in the global economy only minimally. It is, however, striking that the economic and political conditions at the end of 2021 are assessed as being significantly less stable than they were at the end of 2020. The OECD assumes, for 2022, an increase in global GDP of 4.5%; and for the eurozone, which is so critical for Binder+Co, an increase of 4.3%. They point out, however, that growth stemming from the rapid resumption of economic activity has slowed down due to supply chain bottlenecks, particularly in the construction and transport sector.

The distinct economic upturn in the first half of 2021 was also felt by Binder+Co. The time-limited investment programmes set up by many European governments led to a dramatic increase in demand for capital goods. In many cases investments were brought forward; in many others, the floodgates opened after

delays in investment caused by the COVID-19 pandemic. The second half of the year under review was characterised by problems with international supply chains and the associated longer delivery lead times, as well as double-digit material price rises (e.g. for steel).

But Binder+Co's business model, which is based both on innovative machine design and assembly as well as on sophisticated, process-oriented industrial plant and systems, proved itself in this situation as well. Values such as reliability and consistency, and the appreciation of how high-quality machines and plant give greater security to capital expenditure projects, are playing a bigger role.

For Binder+Co this means, on the one hand, being more selective about the projects undertaken, but on the other hand, having the opportu-

nity to acquire systems and project work at acceptable terms and conditions. Investment decisions continue to be characterised by technical and commercial criteria such as efficiency, economic viability and payback calculations. In addition, Binder+Co is benefiting from the so-called "Green Deal" and the trend towards investing in sustainable solutions to support circular economies:

**The distinct economic upturn in the first half of 2021 was also felt by Binder+Co.**

the machines designed and built by Binder+Co not only ensure a greater and more efficient yield of valuable raw materials, but can also be deployed in the recovery of recyclable materials in the recycling process.

## REPORTING / SCOPE OF CONSOLIDATION

Binder+Co holds 50.7% of the shares in Statec Binder GmbH, which was incorporated into Binder+Co's Packaging Technology division in 2008. As a result, the company is fully consolidated into the consolidated financial statements of Binder+Co. The revenues and results from Statec Binder GmbH are assigned to the Packaging Technology/Other segment.

In 2011, following the acquisition of Comec S.p.A., Binder+Co AG founded a new subsidiary in Italy -

Comec-Binder S.r.l. - which is 100% incorporated into the Binder+Co Group.

Bublön GmbH, which was founded in 2012, is also 100% owned by Binder+Co AG. The revenues and results of both these fully consolidated subsidiaries are assigned to the Processing Technology segment.

Binder+Co USA is also 100% owned by Binder+Co AG. It has been operational since 2016. The revenues from this subsidiary are assigned

either to the Processing Technology or the Environmental Technology segment, depending on the sector being supplied. The Chinese subsidiary, Binder+Co Machinery (Tianjin) Ltd., founded in 2013 and also 100% owned by Binder+Co, was sold at the beginning of November 2021. Since then, the Chinese market has been served directly from Gleisdorf in the case of Environmental Technology products and services, and by a license partner based in China in the case of Processing Technology.

# MARKET ENVIRONMENT

It was already apparent in the second half of the pandemic year 2020 that a reversal of trends in respect of willingness to invest in industrial goods was taking place. Encouraged by the investment incentives provided by many governments, postponed

**In comparison to the prior year, order intake in the Binder+Co Group rose by more than 41%.**

investments were now being made and, in some cases, planned investments were being brought forward. This trend continued into the first half of 2021. But due to international supply bottlenecks, tight capacity, extended delivery times and in part significant rises in materials prices, this upturn was curbed and demand

returned to normal “pre-pandemic levels” towards the end of 2021. In comparison to the prior year, order intake in the Binder+Co Group rose by more than 41%. In addition to Binder+Co AG, which recorded a rise of over 46%, all subsidiaries enjoyed significant increases, with the exception of Bublon GmbH.

The Green Deal, sustainable business management and circular economies are causing the European environmental technology sector to continue to motor ahead. The same can be said for North America.

The situation in South America and in Asia proved to be more difficult, due to both the pandemic and to travel restrictions. This ultimately led to the decision to sell the Chinese subsidiary Binder+Co Machinery

(Tianjin) Ltd. and to work with the Chinese licence partner on establishing alternative sales channels. There is confidence, however, that in the South American markets of Peru, Columbia and Chile, investment in recycling systems and a requirement for sensor-assisted, higher-value extraction of gems will lead to growth in the medium term.

The situation in the CIS markets of Russia, Belarus and Ukraine, extremely successful markets for Binder+Co’s potash drying technology up until now, is particularly difficult to assess. Although large investments are planned for the next three years specifically in this sector, the political situation could jeopardize the work put into successfully developing this market over many years, and with it the excellent market position held by Binder+Co.

# BUSINESS DEVELOPMENT

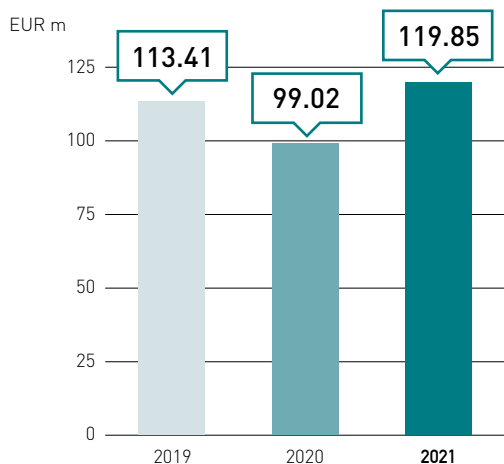
Due to the COVID-19 pandemic, the Binder+Co Group started the financial year 2021 with below-average orders booked compared to prior years, totalling EUR 38.85m. The strong upturn that was already evident at the end of 2020 continued into the new financial year. There was equal and significant growth in order intake for both individual machines and systems, the extent of which had not been anticipated. Totalling EUR 56.06m, orders booked at the end of the financial year stood at 44.3% over the prior year figure. The trend towards sustainability and circular economies, which

has become more apparent in recent years, boosted the Environmental Technology segment in particular. It is starting 2022 with an order book that is twice the size that it was a year before.

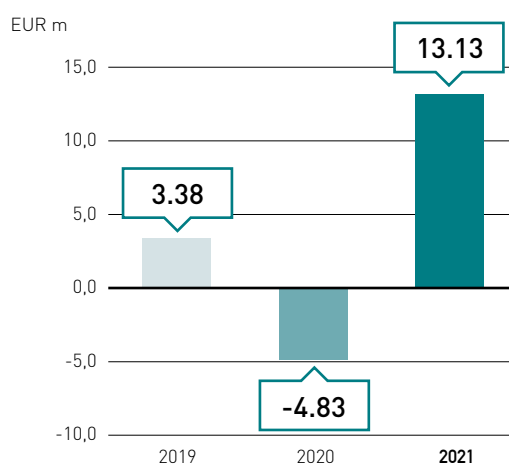
Whilst the previous financial year was marked by the effects of extraordinary costs for restructuring, arbitration proceedings and the write-down of assets totalling EUR 8.85m, in 2021 a significant turnaround was achieved, both in the case of revenues, which totalled EUR 119.85m (2020: EUR 99.02m) and EBT, which amounted to EUR 13.13m (2020: EUR -4.83m).

The arbitration proceedings which took place in December 2020 in conjunction with a systems project in England concluded in favor of Binder+Co in key points in a written adjudication delivered in April 2021. This meant that value adjustments on receivables which had been posted as a precautionary measure in the previous year could now be reversed. Furthermore, Binder+Co was reimbursed a large proportion of its legal costs. In total, this had a positive effect of EUR 2.06m on the result for the year.

### SALES REVENUES



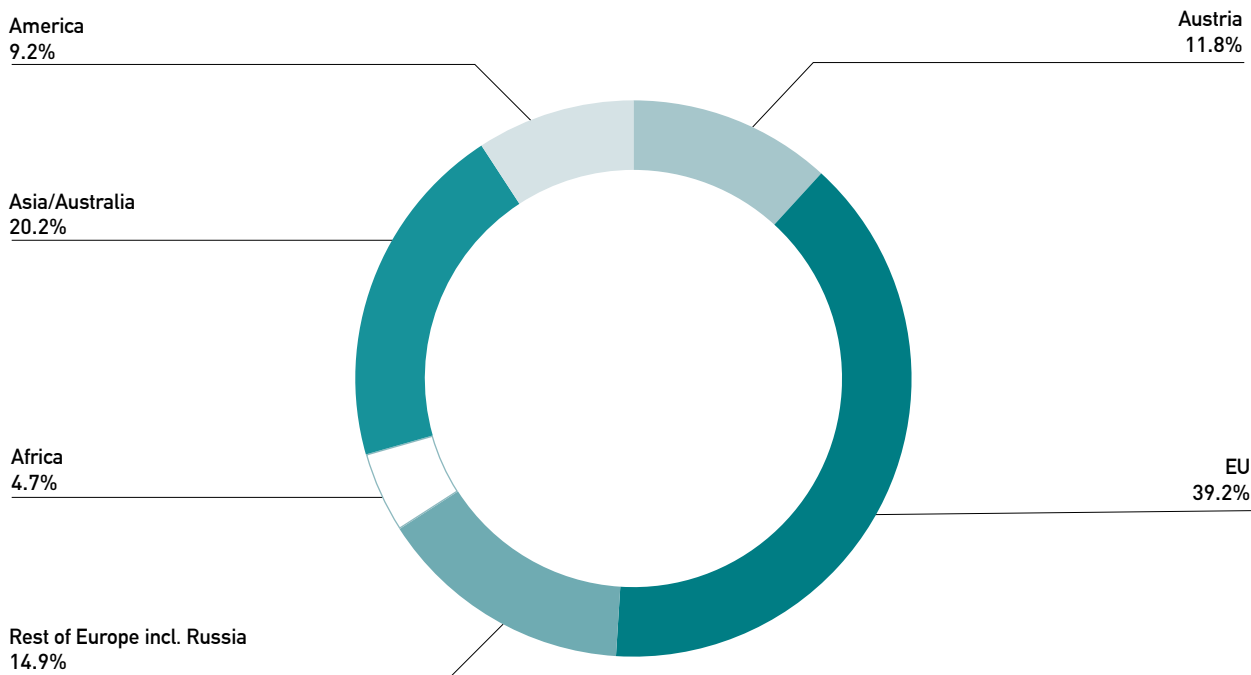
### EBT



### EXPORT BUSINESS

In the period under review the Group's export sales accounted for 88.2% of total sales (2020: 92.3%), proving again how important the export business is. EU Europe (not including Austria) was the largest sales market, accounting for 39.2% of sales (2020: 51.4%), followed by Asia/Australia with 20.2% (2020: 22.4%). The rest of Europe including Russia accounted for 14.9% (2020: 9.3%); the Americas contributed 9.2% (2020: 5.7%) and Africa 4.7% (2020: 3.5%).

### SALES REVENUES BY REGION



## PRODUCT SEGMENTS

### Processing Technology

In the Processing Technology segment, sales of single machines increased again in 2021. Significant growth was achieved in the area of BIVITEC screening technology, in particular. In the systems business, big orders were not only won from key accounts in Austria and Italy (South Tyrol), but also in the potash industry in Russia. There was also growth in sales of sensor-assisted sorting plant for minerals and gems. The Processing Technology segment recorded sales revenues of EUR 52.16m (2020: EUR 38.09m), which represented a 43.5% share (2020: 38.5%) of total revenues. Both Binder+Co AG and Comec-Binder S.r.l. grew their revenues equally strongly. Strong demand for processing technology led to a significantly higher order intake of EUR 51.63m compared to the previous year (2020: EUR 44.68m).

### Environmental Technology

With sales revenues of EUR 36.73m (2020: 25.10m) the Environmental Technology division achieved a 30.7% share of total sales revenues (2020: 25.3%). As well as orders booked for individual machines and small systems remaining at a constant high, in 2021 several larger systems projects were also sold to the European and US markets. Overall this led to a near doubling of order intake over the previous year, to EUR 46.04m (2020: EUR 24.45m).

### Packaging Technology/Other

For the Packaging Technology segment, the market did not start to recover until the first quarter of 2021. As a result, sales revenues of EUR 30.96m were achieved (2020: EUR 35.83m), which were not quite at the level of the previous year; order intake, however, at EUR 39.57m (2020: EUR 27.89m) and the order backlog at year-end totaling EUR 17.47m (2020: EUR 8.88m) has put the segment in an excellent position going into 2022.

A key factor in this turnaround was the economic recovery from the effects of the COVID-19 pandemic in the South American and Asian markets which are so important to this segment, and which had started to make itself felt at the beginning of the year.

### After Sales Service

After Sales Service's share of sales in 2021, at just under 27.1% (2020: 28.1%) underlines the efforts being made throughout the Binder+Co group of companies to bring about long-term success in their important sectors and markets with a responsive, customer-friendly service organization. Even though the travel restrictions imposed as a result of COVID-19 meant on-site servicing at customer premises was often limited, it was possible to counteract this through the targeted development of digitalized support measures. This strategy will be developed to strengthen the replacement parts business in the next few years. The steep rise in order intake for machines and systems over the course of the year provides an excellent base for the coming years.

### Demand trends in the reporting period

Binder+Co started the financial year 2021 with a below-average order book worth EUR 38.85m (2020: EUR 42.99m). But there had already been a perceptible increase in demand in the final quarter of the previous year. This trend continued throughout the first half of the year, helped not least by a multitude of investment incentives throughout the European Economic Area. While demand for Processing Technology products settled in the second half of 2021 to a level consistent with previous years, the trend persisted for the Environmental Technology segment. Alongside Europe, North America also experienced a significant rise in demand.

Comec-Binder S.r.l. had started the year with a very healthy order book and was able, thanks to the continuingly positive investment climate in Italy, to exceed the already excellent prior year's order intake by more than 10%.

In the Packaging Technology segment too, in 2021 Stavec Binder GmbH benefited from a year that went significantly better than expected. In its core Asian markets, the order intake level in the first half of the year had already reached the levels of previous years. And there was additional demand from the petrochemical industry in Europe in the second half of the year. This resulted in an order backlog, going into 2022, that was nearly twice as large as the year before.

The Environmental Technology segment benefited in the US not just from replacement orders for individual machines, but also landed a large systems order for glass recycling plant from an American wine producer.

As a result of the unexpectedly buoyant investment climate in their core markets, all of the Group companies, with the exception of Bublon GmbH, recorded significant increases in order intake. The Binder+Co Group was therefore able to end the 2021 financial year with an order backlog of EUR 56.06m (44% higher than in the previous year), thereby providing an excellent foundation from which to start the new 2022 financial year.



**Production**

Binder+Co has production facilities at its locations in Gleisdorf and Badoere di Morgano, in Italy; these are set up to manufacture the Group's core products and components.

By contrast, Binder+Co USA, Inc., which is located in Denver (Colorado) is purely a sales and service subsidiary that occupies rented office premises. Replacement parts logistics are handled by a central fulfilment centre.

The Chinese subsidiary located in Wuqing in the Tianjin region of China was sold at the beginning of November. Machine assembly for BIVITEC screening machines will from now on be carried out exclusively through a local partner on a licensed basis.

**Procurement**

Most Group companies have their own purchasing departments, which, in addition to the primary materials for the manufacture of machine parts, also source steel components and mechanical engineering parts of secondary importance worldwide. Most procurement takes place in Europe, but procurement also takes place in the relevant Asian, African and North American target markets.

**INVESTMENTS**

The largest investments in 2021 were again centered on the Gleisdorf location. A processing center was renovated and various cranes and the main car park were refurbished at Binder+Co AG. Investment at the other locations was limited to office fittings and equipment, and relatively small adaptations to production plant. Due to the uncertainty at the start of the year as to how business and the economy would develop in the face of the ongoing COVID-19 pandemic, investment activity overall remained at a low level.

**FINANCING**

As at 31 December 2021 Binder+Co Group's equity amounted to EUR 33.36m (2020: EUR 23.86m). Despite a higher total assets sum of EUR 89.97m (2020: EUR 85.40m), thanks to the sizeable consolidated profit, a significant increase in the equity ratio was recorded, to 37.1% (2020: 27.9%).

Liabilities to banks were reduced by EUR 2.81m in the financial year and totaled EUR 15.01m as at 31 December 2021 (2020: EUR 17.82m), of which EUR 10.36m can be classified as non-current and EUR 4.65m as current. In addition, cash funds increased by EUR 8.75m to EUR 11.86m.

A new financing agreement was concluded with the lending banks in 2021, in which current liabilities to banks reach their term by 31 December 2022 and must be again rolled over in the course of the 2022 financial year. The additional Kontrollbank Refinancing Facility (KRR) worth EUR 6 m offered by the Federal Ministry of Finance and the Österreichische Kontrollbank as part of the COVID-19 help measures, which the Group had signed up for in June 2020, was repaid in full in October 2021. Furthermore, the shareholder loan of EUR 6m received in December 2019 was also repaid in October 2021.

When concluding the credit agreements, care was taken to match maturities. Short-term financing requirements are also covered by overdraft facilities and fixed-rate advances.

**BRANCH REPORT**

The Group does not have any branches.



SILVIO PÖSCHL



# FINANCIAL AND NON-FINANCIAL PERFORMANCE INDICATORS

## FINANCIAL PERFORMANCE INDICATORS – OVERVIEW

### IFRS-KEY Business Development Indicators

		2021	2020	2019
Sales revenue	EUR m	119.85	99.02	113.41
thereof Processing Technology	EUR m	52.16	38.09	35.19
thereof Environmental Technology	EUR m	36.73	25.10	34.07
thereof Packaging Technology/Other	EUR m	30.96	35.83	44.15
EBIT	EUR m	13.69	-3.95	4.18
EBIT margin	%	11.4	-4.0	3.7
EBT	EUR m	13.13	-4.83	3.38
EBT margin	%	11.0	-4.9	3.0
Result for the period	EUR m	9.63	-3.26	2.55
Result for the period (after minority interests)	EUR m	8.40	-3.94	1.55
Earnings per share (undiluted)	EUR	2.24	-1.05	0.41
Earnings per share (diluted)	EUR	2.24	-1.05	0.41
Operating cash flow	EUR m	21.61	9.78	8.47
Investments	EUR m	-2.76	-5.02	-4.58
Employees	Number on closing date	353	379	383
Sales Revenues/employee	EUR k	340	261	296
EBIT/employee	EUR k	39	-10	11
Order intake	EUR m	137.24	97.02	110.66
thereof Processing Technology	EUR m	51.63	44.68	41.66
thereof Environmental Technology	EUR m	46.04	24.45	28.84
thereof Packaging Technology/Other	EUR m	39.57	27.89	40.16
Order backlog	EUR m	56.06	38.85	42.99
thereof Processing Technology	EUR m	20.72	21.28	14.96
thereof Environmental Technology	EUR m	17.87	8.69	11.22
thereof Packaging Technology/Other	EUR m	17.47	8.88	16.81

## IFRS-KEY Consolidated Balance Sheet Indicators

Assets		2021	2020	2019
Non-current assets	EUR m	46.37	49.70	52.08
Current assets	EUR m	43.60	35.70	35.15
<b>Liabilities</b>				
Equity	EUR m	33.36	23.86	27.14
Non-current debt	EUR m	21.29	28.91	31.22
thereof borrowings	EUR m	10.36	11.70	12.32
Current debt	EUR m	35.32	32.63	28.86
thereof borrowings	EUR m	4.65	6.12	6.91
Total assets	EUR m	89.97	85.40	87.23
Equit ratio	%	37.1	27.9	31.1
Return on Equity (ROE)EBT <sup>1)</sup>	%	55.0	-17.8	13.5

1) The basis for the calculation of the ROE values is the amount of equity at the beginning of the respective year.

## REPORT ON SELECTED FINANCIAL PERFORMANCE INDICATORS

## Sales Revenues and EBT

Binder+Co Group recorded consolidated sales revenues of EUR 119.85m (2020: EUR 99.02m) in the 2021 financial year.

EBT of EUR 13.13m (2020: EUR -4.83m) in the reporting period significantly exceeded expectations. This includes the positive effect from the conclusion of arbitration proceedings in connection with a system project in England amounting to EUR 2.06m.

## KEY BUSINESS DEVELOPMENT INDICATORS BY SEGMENT – IFRS

## Sales Revenues

EUR m	2021	2020
Binder+Co AG	72.99	53.37
Statec Binder GmbH	30.64	35.66
Comec-Binder S.r.l.	14.97	9.25
Bublön GmbH	0.86	2.04
Binder+Co Machinery (Tianjin) Ltd.	0.56	0.70
Binder+Co USA, Inc.	5.68	1.76
Internal business/Other	-5.85	-3.76

## EBT

EUR m	2021	2020
Binder+Co AG	8.97	-11.59
Statec Binder GmbH	3.35	1.85
Comec-Binder S.r.l.	0.75	0.15
Bublön GmbH	-0.23	-3.56
Binder+Co Machinery (Tianjin) Ltd.	0.03	0.83
Binder+Co USA, Inc.	0.46	-0.19
Internal business/Other	-0.20	7.68

**Return on Equity (ROE<sub>EBT</sub>)<sup>1)</sup>**

%	2021	2020
Binder+Co AG	77.4	-53.8
Statec Binder GmbH	25.9	16.0
Comec-Binder S.r.l.	46.7	10.2
Bublon GmbH	-98.9	-739.0
Binder+Co Machinery (Tianjin) Ltd.	6.4	-
Binder+Co USA, Inc.	67.9	-20.9

1) The basis for the calculation of the ROE values is the amount of equity at the beginning of the respective year.

**Order intake**

EUR m	2021	2020
Binder+Co AG	82.46	56.31
Statec Binder GmbH	39.22	27.66
Comec-Binder S.r.l.	13.29	12.01
Bublon GmbH	0.57	2.36
Binder+Co Machinery (Tianjin) Ltd.	0.42	0.64
Binder+Co USA, Inc.	9.38	1.90
Internal business	-8.10	-3.86

**Order backlog**

EUR m	2021	2020
Binder+Co AG	31.24	21.84
Statec Binder GmbH	17.47	8.88
Comec-Binder S.r.l.	5.86	7.54
Bublon GmbH	0.06	0.35
Binder+Co Machinery (Tianjin) Ltd.	0.00	0.43
Binder+Co USA, Inc.	4.04	0.33
Internal business	-2.61	-0.52

**Order backlog**

As at 31 December 2021, Binder+Co Group's order backlog for 2022 and subsequent years totalled EUR 56.06m. This is 44.3% higher than the value for the previous year (2020: EUR 38.85m). As at 31 December 2020, the order backlog had included multiple smaller systems projects, as well as a substantial glass recycling system in Italy and two drying systems for Belarus, all of which were successfully processed and completed in the course of 2021. There was an extremely gratifying increase in order intake in each of the processing, packaging and environmental technology segments, culminating in the record level of EUR 137.24m for the year (2020: EUR 97.02m).

**Equity ratio / ROE**

As at 31 December 2021 Binder+Co's equity amounted to EUR 33.36m (2020: EUR 23.86m). Based on the increased total assets sum of EUR 89.97m (2020: EUR 85.40m) together with the fact no dividend has been paid to shareholders (2020: EUR 0.00m), the resulting equity ratio is calculated as 37.1% (2020: 27.9%).

Return on equity (ROE<sub>EBT</sub>) rose -17.8 % in 2020 to 55.0 % in 2021. The basis for the calculation of the ROE values is the amount of equity at the beginning of the year in question.

**Working Capital**

Working capital (current assets minus current liabilities) for Binder+Co increased from EUR 3.07m in 2020 to EUR 8.28m in 2021.

**Cash Flow**

EUR m	2021	2020
Cash flow from earnings	18.26	3.17
Cash flow from operations	21.61	9.78
Cash flow from investment activities	-2.60	-5.02
Cash flow from financing activities	-10.26	-3.85

**Employees**

As at 31 December 2021 Binder+Co employed 353 people, which is 6.9% fewer than at the end of the 2020 financial year (379 employees).

**NON-FINANCIAL PERFORMANCE INDICATORS****Environmental Report**

Binder+Co has its own production capacity with an officially approved waste management concept. Corrosion protection is a major environmental consideration, and in this area the Binder+Co Group falls into line with the official directives, which are adhered to in full. On-site assembly largely takes place without any residues, and the engineering activities completed in the offices of Binder+Co Group companies are of limited environmental relevance.

**Sick Leave Statistics**

Based on the available working days, the sick leave statistics for all employees show a sickness absence rate of 2.5% (2020: 2.6%). For white-collar workers the rate was 1.9% (2020: 1.7%) and for blue-collar workers 3.9% (2020: 4.9%).

**Human Resources**

For many years, Binder+Co has pursued a strategy of creating and retaining a core team of highly qualified personnel. Accordingly, against the background of the targeted international growth, training and development programs have been established for employees. For a number of years special internal training measures have been on offer. The training programs are aimed at broadening the company's personnel base in individual specialist areas, and being able to supply new locations with well-trained specialists who are firmly rooted within the Binder+Co Group.

After an annual assessment of the training objectives that have been achieved, further measures are specified for the following year.

The overall educational level of the Binder+Co workforce is good. 20% of the salaried staff are graduates from universities or universities of applied science, while 49% have attended academic secondary school or a vocational college. Of the blue-collar personnel, 73% have been trained as skilled workers and 27% possess a foreman's certificate. The Binder+Co Group also attaches great value to apprenticeships, and currently employs eight apprentices.

**Compliance**

Binder+Co's activities are based on respectful relationships with its customers, partners, suppliers and employees. In addition, the Group undertakes to comply with the national laws in force, such as those combating corruption, promoting sustainability and safeguarding human rights.

**Compliance/Adherence to Legal Regulations**

As a manufacturer of machinery and plant, for Binder+Co compliance with all the relevant statutory regulations, especially in a technical regard, is an essential prerequisite for sustained success. That is why the Group also has production plant licences, which are subject to regular audits. Safety at work is also an especially important issue, which is monitored and documented primarily by the assembly and production management at each location. The products themselves are evaluated for their CE conformity by means of a quality management system.

Apart from accreditations according to EN ISO 9001:2015, certification pursuant to SCC\*\*:2011 and EN ISO 1090-1:2009 constitutes a major aspect of Binder+Co's efforts to constantly meet the highest quality standards.



JENS GEIGER



# EXPECTED GROUP DEVELOPMENT

Starting from a strong position as a globally active, innovative technology supplier working in three product areas, the Group's strategy for growth is based on the following four cornerstones: product leadership, market reach, operational excellence and acquisitions.

In addition to EU Europe and selected CIS states, the regional focus of Binder+Co also encompasses South and North America, Australia and Asia, particularly India, China, South Korea, Thailand and Japan. In its core market of Europe, Binder+Co increasingly supplies the customer segments of the recycling industry, industrial minerals and the construction and building supply industry; the Packaging Technology segment, in addition, supplies the feedstuffs industry and the chemical industry. In North and South America the focus is on the recycling industry and mining. In order to intensify business activities in this important market, in 2016 the subsidiary Binder+Co USA, Inc. was founded as a sales and service unit. In Asia, on the other hand, the organization mainly serves the coal mining sector, the steel and iron industry, and the petrochemical industry. Alongside these activities Binder+Co is working to establish itself in the Asian recycling industry.

Market access in this region is driven directly through long-term, strong partners and licensees, as well as through direct support from the parent company in Gleisdorf.

The international travel restrictions that have accompanied the COVID-19 pandemic have in part dictated events to us in 2021 too, in particular in markets outside of the EU. In addition, we have had to deal with in-

ternational supply bottlenecks, tight capacity, extended delivery times and in part significant rises in materials prices. This once again emphasized the huge importance of the core market Europe for the Group. It will again be the focus of our activities in the coming years and play a role in the strategy to grow sales. Furthermore, our very own production locations at Binder+Co AG and Comec-Binder S.r.l. provide us with the maximum possible flexibility and a degree of independence from global supply chains.

Our endeavors in conjunction with the Green Deal and specifically with the topic of recycling and circular economies are creating a momentum that extends beyond the EU borders. In addition to waste glass recycling, Binder+Co AG is attaching great importance to sectors such as metals, compost and construction waste recycling. Especially in areas such as these, the company can exploit its strengths by combining screening technology with sensor-assisted sorting plant. Even if these sectors can be viewed comparatively as niche markets at this time, we can expect to see strong growth in the coming years.

The Russian and Belarusian markets give cause for concern, due to the political situation in the region. The excellent market position we have carved for ourselves over the last ten years in the potash industry will only generate limited further growth, if indeed any.

The gratifying progress made by Comec-Binder S.r.l. in 2020 also continued in the year under review, 2021. The company was able to establish itself as a recognized systems supplier for sand processing in

Northern Italy; and it pressed on with the strategy to develop our Italian subsidiary into a centre of excellence for wet processing solutions. Thanks to intense networking in the areas of sales and project management, but also to the sharing of expertise with regard to technical processes, synergies are being exploited for the benefit of all involved.

Binder+Co USA, Inc., our sales and service subsidiary, has been able to pick up business activities successfully from their pre-pandemic levels. In addition to our primary activities in waste glass recycling, we are also redoubling our efforts in the minerals and metals sorting sectors.

The whole Group will also invest even more resource into digitalization in the next few years. With b-connected, Binder+Co is creating a product that makes the digital networking of a variety of machines and assemblies in recycling systems possible. In this context digitalization means the intelligent linking-up of production data so that not only is communication with customers made easier, but they are also presented with options to optimize their production and business processes.

The Binder+Co Group expects that the combination of all these effects will continue to deliver good results in the coming years. Even when the catch-up effects of the recent pandemic in respect of capital investment start to recede, we assume there will be further moderate growth in the medium term.





THERESIA PFERSCHER

# MAIN RISKS AND UNCERTAINTIES

## GENERAL RISK REPORT

Binder+Co designs and manufactures single machines and uses combinations of its own and third-party products and purchased parts to build complete systems. Due to the high levels of engineering skills required, this is associated with a variety of technical, legal, managerial and financial risks. For example, amongst other activities, Binder+Co plans and installs sophisticated plant that makes sizeable demands with regard to engineering capacity. Consequently, the accompanying technical risk must also be regarded as above average. Risk recognition and management therefore represent a major aspect of business processes within the Group.

In view of its strong export orientation, Binder+Co invests considerable sums in the expansion of its sales and distribution network. The Group currently supplies its products to more than 90 countries and is thus subject to the general risks of fluctuations in the global economy, which can have a negative effect on the course of business.

Furthermore, the Group is active in a highly competitive sector in which order intake and sales revenues are

dependent upon a few individual decisions. Consequently considerable fluctuations may occur, which is however standard for this business area. Moreover, changes to laws and other regulations that lead to stricter requirements, especially in the environmental and human resources sectors, can also generate increased costs and thus lead to reduced income.

Binder+Co endeavors to identify and manage possible risks at an early stage by means of internal and external audits and reviews, and also with the involvement of experts. This is necessary because although Group employees are among the acknowledged specialists in their fields, a residual risk still remains.

In addition, major risks are reported upon in the course of the regular Management Board meetings. A standard report format is in place for the topics of liquidity, finance and ongoing litigation. Decisions are taken and entered into the minutes either directly at project meetings or at Management Board meetings.

The high risk potential requires the continuous further development of

risk monitoring. This will continue to concentrate on tender procedures and the internal control system, but will also focus more sharply on the financing risks related to individual projects. In this connection, Binder+Co also examines and evaluates special country risks. In addition, EN ISO 9001:2015 requires certified companies to install comprehensive risk management systems, the effectiveness of which will be examined as a major aspect of future audits.

Binder+Co differentiates between strategic, operational and financial risks in its new risk management system. Once the individual risks allotted to these three categories have been identified and evaluated, measures for risk minimization or prevention are defined and implemented.

Both internal and external risk audits are used to monitor the implementation status and determine the efficacy of the adopted measures, in order that interventions can take place if required. The findings from these internal and external evaluations are included in periodic internal and external reporting.

## SPECIAL RISK REPORT

### Price Change Risk

Contracts and agreements with suppliers and customers routinely contain price change clauses, which limit the impact of risks that are beyond the control of the Binder+Co Group. For its part, the Group also endeavours only to conclude flat rate contracts with its suppliers. However, erratic changes in purchase prices and/or the need for an unplanned switch of supplier can exert a negative influence on the earnings situation.

In 2021 in particular, the huge increases in raw materials prices (especially steel) also had ramifications for Binder+Co. The increase in raw materials prices could only be passed on slowly, with a delay; the Group was able to suppress the effect of price increases to a certain extent, thanks to existing framework agreements with suppliers.

### Payment Default Risk

As the Binder+Co Group is dependent upon a small to medium-sized customer base, it seeks to prevent cluster risks. Consequently, it is only in exceptional cases that the Group permits more than 5% of annual sales revenues to be obtained from any single order and/or customer. In addition, Binder+Co limits the payment default risk by

means of the appropriate insurance, bank guarantees, or prepayments.

### Liquidity Risk

Payment delays or defaults in the case of individual large-scale projects can have a major impact on Group cash flow, and thus entail corresponding risks. Any payment arrears involving the debtors that are most important in value terms are therefore reported on at the regular meetings of the Management Board, and liquidity forecasts are prepared. If necessary, appropriate measures can be taken rapidly to improve the cash flow. Since the end of 2016, Binder+Co has also been using factoring to improve liquidity.

The focus of the measures aimed at minimizing the liquidity risk is on the rolling 12-month financial plan, the regular monitoring of payment flows and the hedging of credit lines.

Apart from securing business operations, Binder+Co's capital management aims to increase the value of the business and create a sound capital basis, which primarily serves to finance Binder+Co's chosen growth course and secure the company's solid dividend policy. In addition, while taking account of the local requirements of Group companies, within the framework of its ca-

pital management Binder+Co seeks to adhere to the established Group-wide minimum equity ratio of 30%.

### Interest Rate Change Risk

In recent years, the loan interest rate trend has proved to be highly advantageous for Binder+Co. Nevertheless, periodic checks are made to assure optimization and risk minimization. Any measures to be taken are agreed between the Management Board and the Finance & Controlling Department.

### Currency Risk

As far as possible, the Group tries to transact all foreign business in euros. Where this is not feasible, foreign currency transactions are hedged using measures such as currency futures transactions.

### Country Risk

To date, country risk has been of secondary importance for Binder+Co. However, in the medium term the increasing efforts towards internationalization beyond the EU pose a new risk potential. Nonetheless, at present these risks are still only of secondary significance, owing to the fact that the Binder+Co business model is based on single machine business.



PATRICK MAIER



# RESEARCH AND DEVELOPMENT REPORT

Research and development (R&D) is a central element of Binder+Co's sustainable corporate strategy. The purpose of the research and development activities within the Binder+Co Group is to underpin technological leadership in all Group companies and not just to ensure the technical superiority of its products but to develop them further on an ongoing basis. For this reason, the Binder+Co Group was again intensively involved in developing new products and further developing existing products in the past financial year.

Direct expenditures for R&D have been rising continuously in recent years, with the exception of the 2020 financial year, in which not all projects could be pursued and/or completed as a result of the COVID-19 pandemic. Actual expenditures in 2021 amounted to EUR 1.78m (2020: EUR 1.77m). There are also ongoing R&D projects being carried out together with customers.

In 2021 R&D activities focused mainly on expanding the functiona-

lity of existing top products and on developing new products and processes. We view testing in near-real conditions together with our international customers and partners as a cornerstone of our research and development strategy and as the primary basis for the implementation of new project requirements.

Further progress has been made in the area of LIBS (Laser Induced Breakdown Spectroscopy) technology. This technology can be deployed in both the sorting of secondary raw materials (old electrical equipment shredder fraction, scrap metal) as well as of primary raw materials (minerals, ores). Together with the existing XRT technology, this further expands our expertise in the area of metals sorting.

With b-connected, further project activities were initiated in the digital control and networking of machines and systems in 2021. Modules will be developed and deployed together with customers and implementation partners on a continuous basis over

the next few years, so as to offer our customers an instrument which gives them maximum control over their machinery and to ensure maximum uptime and profitability.

In the area of compost screening, the joint development project with cooperation partners will also continue in 2022, with the objectives of eliminating foreign matter from compost through both sensor-assisted processes and the deployment of screening and wind-sifting processes.

Further important steps were taken in the development of very fine granulates using BUBLON technology. This will allow a significant widening-out of the applications in the plastics, inks and varnish industries. BUBLON SPHERES are currently only being produced in very small quantities, in particular for the start-up phase of potential systems projects. The existing technology will primarily be deployed in the form of systems projects (shaft design and construction for customers).





KEVIN IBER



# MAIN FEATURES OF THE INTERNAL CONTROL AND RISK MANAGEMENT SYSTEM

The structure of Binder+Co's risk management system in its individual business segments is described below. It should be noted that the members of the Binder+Co AG Management Board also exercise executive and supervisory board functions in the Group's operating companies, and therefore, as well as their involvement in transactions requiring approval, they are also directly involved in the operational day-to-day business.

The Management Board is responsible for setting up an appropriate internal control and risk management system with regard to the invoicing process and financial reporting. To this end, both the Management Board and the Supervisory Board

have approved binding regulations and directives relating to both the main business risks and the financial reporting process throughout the Group.

The Accounts Department and the integrated financial bookkeeping section report directly to the Management Board. Appropriate organizational measures ensure compliance with the statutory stipulations which require entries into the accounts and other records to be made in full, correctly, punctually and in an orderly fashion. The entire process from purchasing to payment is subject to strict rules and regulations that are intended as a safeguard against any related risks. These measures and rules include

the separation of functions, rules on signature authorization, the fact that signing authority for payments is limited to only a few people, and system-supported audits by means of the software used.

A constant flow of information via standardized, Group-wide financial reporting and the immediate, incident-related reporting of significant events keeps the Management Board continuously updated on relevant matters. The Supervisory Board is apprised in at least one meeting per quarter of the current course of business, operational planning and the Group's medium-term strategy. In special cases the Supervisory Board is also provided with information without any delay.

## FINANCIAL RISKS

The monitoring and management of financial risks are integral parts of the accounting and controlling functions throughout the entire Group. Continuous controlling and regular reporting are intended to increase the probability of early recognition of larger-scale risks and the initiation of countermeasures where necessary.

Nonetheless, there is no guarantee that the monitoring and risk control systems are sufficiently effective. The main risks to the positive development of business in the Binder+Co Group in 2020 related primarily to the Group's dependence upon the general economic climate and upon its winning large orders and achieving appropriate sales revenues and margins from the order backlog. The global COVID-19 pandemic, which broke out in 2020, posed unprecedented challenges to

the Binder+Co Group. The sudden economic downturn and, above all, the difficulty in predicting when and how the economy will recover made it essential to implement a cost reduction program to hedge against financial risks as best as possible.

In addition, a possible slowing of economic activity in the developing nations represents a further risk to the Group. Such economic weakness could lead to the further delay or to the cessation of projects that are either in progress or the acquisition phase. The cancellation of existing contracts could exert a negative influence on the order backlog of the Binder+Co Group, which in turn could have a negative effect on capacity utilization at the Group's production centers. The complete or partial write-off of goodwill obtained in the course of acquisitions could also impact the Binder+Co Group's results

if the business targets for the Group cannot be reached.

Apart from this, there is a constant risk that trade receivables may have to be partially or totally written down. For a large percentage of orders, bank financing and taking out export insurance are employed as hedging against the risk of customer defaults on payment. Nevertheless, individual payment defaults can have a significant negative effect on Group results. As a rule, the risk related to deliveries to countries with an average to high political risk rating is largely hedged.

Interest and exchange rate risks are minimized and controlled by means of derivative financial instruments that consist mainly of currency futures and swaps. In the case of orders invoiced in foreign currencies (mainly in USD and CNY) the net curren-

cy position is hedged by concluding futures transactions.

Cash flow risks are monitored with the aid of monthly cash flow reports. Moreover, in order to further reduce financial risks and improve the surveillance, control and evaluation of financial and liquidity items,

Binder+Co is constantly improving its treasury guidelines and information systems.

Binder+Co avoids dependency upon a single bank and ensures this independence by only handling certain volumes of all the important financial products (cash and cash equi-

valents, financial liabilities, financial assets, guarantees and derivatives) through any one bank. Notwithstanding this practice, however, the insolvency of one or several banks would have a significant and negative impact on Binder+Co's results and its equity.

## NON-FINANCIAL RISKS

### Personnel

In the area of personnel, interesting individual development opportunities, performance-related remuneration and focused training programs are important prerequisites for attracting trained and well-qualified employees to Binder+Co. High quality standards during the selection process guarantee that the most suitable candidates are recruited. Moreover, within the framework of successor planning, potential candidates are identified for every key position on the basis of standardized assessments of performance and potential, so that the company has internal personnel available at all times as short- and medium-term replacements. Fluctuations in workload capacity can be counterbalanced throughout the Group by allocating orders to the individual global locations, and locally through the use of temporary personnel.

### Quotations

Quotations are prepared using standardized templates, which have been verified from a commercial and legal perspective. Depending on the level of financial risk, in addition to a commercial check by the company's authorized signatories, an expert group selected by product areas also completes a process-related review. During this technical review a risk analysis is prepared, which forms the basis of additional measures if required.

### Project Completion

Projects are delivered by teams headed by a project manager. During regular team meetings and in technical and commercial reviews existing risks are also analyzed, measures are drawn up and reports provided to the executive management, who are informed immediately of any risks that pose a major threat.

### Innovation and Development

Rapid changes in market requirements call for constant further development of existing products and the development of new products. Technological changes and the short life-cycles of new products can result in individual development projects failing to be fully amortized. In order to minimize risk prior to the commencement of a development project, relevant market data is collected as far as is possible, the level of difficulty of the development is established through the appropriate cost evaluation and the potential sales volume is estimated. At quarterly meetings, as well as progress reports relating to specific development projects, the management is also provided with a risk report. Any necessary actions are agreed quickly with the Management Board.



HARALD SEIDL

# DISCLOSURES REGARDING CAPITAL, SHAREHOLDINGS, CONTROL RIGHTS AND THE RELATED OBLIGATIONS

## CAPITAL STRUCTURE

As there was no change in the issued capital of Binder+Co AG as compared to the preceding year, nominal capital is reported as EUR 3,750k. This consists of 3,750,000 registered shares with a value of EUR 1.00 each.

## QUALIFIED SHARE OWNERSHIP

By the closing date of 31 December 2021, in the course of the transition from no-par bearer to registered shares all but 556 shares had been returned. Consequently, the shareholders listed in the share register on 31 December 2021 held close to 100% of the shares.

The number of shares issued corresponds to the registered capital. Liaunig Industrieholding AG holds 30.5% of the shares, the Albona Privatstiftung 25.1%, Treibacher Industrieholding GmbH 17.6% and Veit Sorger 7.0%, further core shareholders 14.8%, and management and employees 2.3%. The remaining 2.7% of shares are in free float.

## SPECIAL CONTROL RIGHTS

No special control rights (which go beyond the control rights derived from the statutory regulations) are known.

## APPOINTMENT/DISMISSAL OF THE MANAGEMENT BOARD, SUPERVISORY BOARD ETC.

The Management Board does not know of any non-statutory stipulations regarding the appointment and dismissal of the Management or Supervisory Boards, or changes to the Articles.

## CHANGE-OF-CONTROL CLAUSES

The Management Board knows of no contracts with change-of-control clauses.

## COMPENSATION AGREEMENTS

No compensation agreements exist between Binder+Co AG on the one hand and the Management Board, Supervisory Board or employees on the other hand in the event of a public takeover bid.



CHRISTOPH PACHER



# BINDER+CO AG REPORT ACCORDING TO AUSTRIAN CORPORATE LAW

In this section, essential information regarding the parent company of the Binder+Co AG Group is presented as long as it does not differ significantly from the previous information regarding the Group.

If there are no individual statements in the representational section, the above information regarding the Group applies accordingly.

## REPORT ON SELECTED FINANCIAL PERFORMANCE INDICATORS

### Sales revenues/EBT

At EUR 73.16 m (2020: EUR 48.74m), the sales revenues for Binder+Co AG were significantly higher than in the previous year.

With a pre-tax profit of EUR 8.50m, the Group improved significantly on the previous year's result (2020: EUR -10.83m). Whereas the result in 2020 was negatively impacted by one-off extraordinary expense items totaling EUR -13.53m (write-down of Group receivables in the amount of EUR -1.50m, restructuring costs of EUR -2.62m, value adjustments on investments totaling EUR -6.56m and expenses in conjunction with arbitration proceedings in the amount of EUR -2.85m), in 2021, in addition to the excellent profit contributions of the projects undertaken, the successful conclusion of arbitration proceedings in England allowed the posting of a positive, extraordinary adjustment, adding EUR 2.06m to the result.

### Business segment results

Based on the segment reporting at Group level, for Binder+Co AG order intake and revenues from the business areas Processing Technology, Environmental Technology and "Other Areas" (order and revenue values which cannot be explicitly assigned to

the two main segments) are shown separately.

The Processing Technology segment's contribution to total sales revenues in 2021 in accordance with UGB (Austrian Commercial Code) reporting was EUR 36.39m (2020: EUR 24.16m); Environmental Technology's was EUR 35.21m (2020: EUR 22.38m). "Other Areas" recorded sales revenues of EUR 1.56m in 2021 (2020: EUR 2.20m).

Order intake in total amounted to EUR 82.46m (2020: EUR 56.31m). Of this, Processing Technology accounted for EUR 38.24m (2020: EUR 31.14m); Environmental Technology for EUR 42.76m (2020: EUR 23.34m) and "Other Areas" EUR 1.46m (2020: EUR 1.83m).

### Order backlog

The total order backlog in accordance with UGB reporting stood at EUR 48.52m as at 31 December 2021 (2020: EUR 36.87m).

### Equity ratio / ROE

Thanks to the excellent profit contributions of the various projects referred to earlier in this report and to the one-time extraordinary income also reported on above, the equity ratio

rose from 15.4% in 2020 to 28.2% in 2021. Return on equity (ROE<sub>EBT</sub>) amounted to 109.7% (2020: -62.7%).

### Working Capital

Working capital was valued at EUR -0.82m as at 31 December 2021 (2020: EUR -2.03m).

### Cash flow statement

Cash flow from the overall result came to EUR 10.60m (2020: EUR -1.99m), from operating activities EUR 16.07m (2020: EUR 4.41m).

Cash flow from investment activities, at EUR -1.09m, was below the 2020 level (EUR -3.22m), which was due to the uncertainty at the start of the year as to how the economy would develop. Cash flow from financing activities came to EUR -10.44m (2020: EUR -1.26m). The item includes the repayment of the EUR 6m shareholder loan received in 2019.

Cash and cash equivalents as at 31 December 2021 amounted to EUR 4.56m (2020: EUR 0.02m).

### Employees

The number of persons employed was 220 as at 31 December 2021 (2020: 237).

SIEGFRIED KONRAD



# EVENTS OF SPECIAL SIGNIFICANCE AFTER THE BALANCE SHEET DATE

No important events occurred between the end of the financial year and the time of going to press which could have a significant influence on the Group

Furthermore, no events occurred between the reporting date for the financial statements and their approval by the Management Board which could have had a material impact on the consolidated financial statements as at 31 December 2021.

It should, however, be pointed out that on 24 February 2022 Russian troops invaded Ukraine, and that subsequently, at an EU emergency summit, it was decided to impose sanctions on Russia. As of the balance sheet date, Binder+Co has one project amongst its orders booked which is with a Russian customer. This is indemnified by the OeKB. The ramifications of the sanctions for the Austrian economy and business relations with Russia and Ukraine cannot be predicted at this time.

Gleisdorf, 28 February 2022



**Martin Pfeffer**  
Member of the Management Board



**Jörg Rosegger**  
Member of the Management Board





REINHARD TAUCHER

# **CONSOLIDATED FINANCIAL STATEMENTS**

# CONSOLIDATED BALANCE SHEET - IFRS

AS AT 31 DECEMBER 2021

## ASSETS

				As at 31 Dec 2021	As at 31 Dec 2020
	EUR	EUR	EUR	EUR	EUR k
<b>A. NON-CURRENT ASSETS</b>					
<b>I. Intangible assets</b>					
1. Capitalized development costs (3.1.)		4,633,000			5,111
2. Industrial property rights (3.1.)		942,000			921
3. Goodwill (3.1.)		746,000			746
4. Prepayments made (3.1.)		0			0
			6,321,000		6,778
<b>II. Tangible assets</b>					
1. Land and buildings, including buildings on non-owned land (3.2.)					
Land	8,386,000				8,386
Buildings	25,919,000				26,905
		34,305,000			35,291
2. Plant and machinery (3.2.)		2,199,000			2,148
3. Other equipment, factory or office equipment (3.2.)		1,706,000			2,040
4. Prepayments made and plant under construction (3.2.)		320,000			11
			38,530,000		39,490
<b>III. Financial assets</b>					
1. Securities held as non-current assets (3.3.)			213,000		216
<b>IV. Tax accruals</b> (3.4.)			1,309,000		3,216
				46,373,000	49,700
<b>B. CURRENT ASSETS</b>					
<b>I. Inventories</b>					
1. Raw materials and supplies (3.5.)		7,890,000			6,053
2. Unfinished goods (3.5.)		288,000			468
3. Finished goods (3.5.)		967,000			281
4. Prepayments made (3.5.)		0			61
			9,145,000		6,863
<b>II. Receivables and other assets</b>					
1. Trade receivables (3.6.)			18,408,000		22,184
<b>III. Other receivables and assets</b>					
1. Receivables from affiliated companies (3.6.)		0			0
2. Other receivables and assets (3.6.)		3,672,000			3,250
3. Prepayments and accrued income (3.8.)		512,000			296
			4,184,000		3,546
<b>IV. Cash and cash equivalents</b> (3.7.)			11,861,000		3,109
				43,598,000	35,702
				89,971,000	85,402

## LIABILITIES

		EUR	EUR	As at 31 Dec 2021 EUR	As at 31 Dec 2020 EUR k
<b>A. EQUITY</b>					
I. Issued capital	(3.9.)		3,750,000		3,750
II. Reserves	(3.9.)		22,013,000		13,733
III. Non-controlling interests	(3.10.)		7,601,000		6,374
				33,364,000	23,857
<b>B. NON-CURRENT DEBT</b>					
<b>I. Provisions</b>					
1. Provisions for severance payments	(3.12.)	6,338,000			6,454
2. Provisions for pensions	(3.13.)	0			387
3. Deferred taxes	(3.4.)	589,000			181
4. Other non-current provisions	(3.14.), (3.15.)	2,047,000			1,846
			8,974,000		8,868
<b>II. Liabilities</b>					
1. Liabilities to banks	(3.16.)	10,359,000			11,695
2. Liabilities to companies with which a shareholding relationship exists	(3.18.)	0			3,695
3. Other Liabilities	(3.19.)	1,960,000			4,658
			12,319,000		20,048
				21,293,000	28,916
<b>C. CURRENT DEBT</b>					
<b>I. Provisions</b>					
1. Current tax liabilities	(3.15.)	862,000			426
2. Other current provisions	(3.15.)	12,239,000			10,649
			13,101,000		11,075
<b>II. Liabilities</b>					
1. Liabilities to banks	(3.16.)	4,646,000			6,124
2. Prepayments received		4,730,000			3,990
3. Accounts payable trade	(3.17.)	9,881,000			7,964
4. Liabilities to companies with which a shareholding relationship exists	(3.18.)	0			57
5. Other liabilities	(3.19.)	2,922,000			3,410
6. Accruals and deferred income	(3.19.)	34,000			9
			22,213,000		21,554
				35,314,000	32,629
				89,971,000	85,402

# CONSOLIDATED INCOME STATEMENT - IFRS

FOR THE PERIOD FROM 1 JANUARY TO 31 DECEMBER 2021

		2021 EUR	2020 EUR k
1.	Sales Revenues (3.20.)	119,849,000	99,020
2.	Change in stocks of finished and unfinished goods and work in progress	467,000	91
3.	Own work capitalized	892,000	954
4.	Other operating income (3.21.)	3,911,000	3,504
		<b>125,119,000</b>	<b>103,569</b>
5.	Raw materials and consumables used (3.5.)	-61,131,000	-53,830
6.	Staff expenses (3.23.)	-28,790,000	-27,532
7.	Depreciation and amortization expense (3.1.), (3.2.)	-4,045,000	-8,630
8.	Other operating expenses (3.22.)	-17,466,000	-17,523
		<b>-111,432,000</b>	<b>-107,515</b>
<b>9.</b>	<b>Operating result (EBIT)</b>	<b>13,687,000</b>	<b>-3,946</b>
10.	Interest and similar expenses	-894,000	-890
11.	Other financial result	333,000	5
<b>12.</b>	<b>Finance costs (3.24.), (3.25.)</b>	<b>-561,000</b>	<b>-885</b>
<b>13.</b>	<b>Earnings before tax (EBT)</b>	<b>13,126,000</b>	<b>-4,831</b>
14.	Income tax expense (3.4.)	-3,496,000	1,570
	a) Current income tax	-1,281,000	-730
	b) Deferred income tax	-2,215,000	2,300
<b>15.</b>	<b>After tax result</b>	<b>9,630,000</b>	<b>-3,261</b>
16.	Share of non-controlling interests in net income	-1,235,000	-682
<b>17.</b>	<b>Consolidated net income</b>	<b>8,395,000</b>	<b>-3,943</b>



# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME - IFRS

FOR THE PERIOD FROM 1 JANUARY TO 31 DECEMBER 2021

		2021 EUR	2020 EUR k
1.	After tax result	9,630,000	-3,261
2.	Actuarial gains/losses	-69,000	65
3.	Income tax on actuarial gains/losses	16,000	-17
4.	<b>Other comprehensive income, which in future may not be reclassified in the income statement</b>	<b>-53,000</b>	<b>48</b>
5.	Currency translation differences	-70,000	-74
	a) Earnings for the year before recycling	61,000	
	b) Deducted earnings reclassified to the income statement	-131,000	
6.	<b>Other comprehensive income, which in the future may not be reclassified in the income statement.</b>	<b>-70,000</b>	<b>-74</b>
7.	Other comprehensive income for the period	-123,000	-26
8.	<b>Consolidated net income before share of non-controlling interests</b>	<b>9,507,000</b>	<b>-3,287</b>
9.	Share of non-controlling interests in net income	-1,227,000	-700
10.	<b>Consolidated net income</b>	<b>8,280,000</b>	<b>-3,987</b>

# CONSOLIDATED CASH FLOW STATEMENT - IFRS

FOR THE PERIOD FROM 1 JANUARY TO 31 DECEMBER 2021

	2021 EUR	2020 EUR k
(+/-) Result before taxes (EBT)	13,126,000	-4,831
(-) Result from the inclusion of other shareholders	0	0
(+/-) Result from interest	564,000	888
(-/+ ) Profit/loss on sales of non-current assets	104,000	94
(+/-) Depreciation/revaluation of non-current assets	4,045,000	8,630
(+/-) Changes in non-current provisions	106,000	-1,616
(+/-) Other non-cash income/expenses	312,000	0
<b>Net cash flow</b>	<b>18,257,000</b>	<b>3,165</b>
(+/-) Changes in inventories including prepayments	-2,497,000	661
(+/-) Changes in trade receivables, other receivables and accruals	4,331,000	-1,624
(+/-) Changes in trade payables, other liabilities and accruals	3,039,000	3,727
(+/-) Changes in deferred taxes not affecting cash flows	2,078,000	2,307
(+/-) Changes in equity not affecting the result	-2,331,000	2,300
(-) Taxes paid	-1,281,000	-730
(+/-) Other changes recognized directly in equity	9,000	-26
(+/-) Currency differences	9,000	3
<b>Net operating cash flow</b>	<b>21,614,000</b>	<b>9,783</b>
(-) Investments in tangible and intangible assets	-2,758,000	-5,021
(-) Investments in financial assets	0	0
(+) Cash flow from sales of tangible and intangible assets	9,000	0
(+) Cash flow from financial asset disposals	2,000	0
(-) Disposals of liquid funds from changes in the scope of consolidation	-182,000	0
(+) Interest received	330,000	2
<b>Net cash flow from investing activities</b>	<b>-2,599,000</b>	<b>-5,019</b>
(+) Proceeds from repayment of financial liabilities	1,299,000	559
(-) Settlement of financial liabilities	-4,668,000	-2,530
(-) Paid interest	-894,000	-890
(+/-) Dividends to shareholders	-6,000,000*	0
(-) Payments to other shareholders	0	-986
<b>Net cash flow from financing activities</b>	<b>-10,263,000</b>	<b>-3,847</b>
<b>Net change in cash and cash equivalents</b>	<b>8,752,000</b>	<b>917</b>
(+) Cash and cash equivalents at beginning of period	3,109,000	2,192
(-) Cash and cash equivalents at end of period	11,861,000	3,109
<b>Change</b>	<b>8,752,000</b>	<b>917</b>

\*] The EUR 6,000,000 relates to the repayment of the shareholder loan



LUCIO GASTALDIN

# CONSOLIDATED EQUITY STATEMENT - IFRS

	Issued capital	Capital reserves	Revenue reserves	Actuarial gains/ losses
	EUR	EUR	EUR	EUR
<b>As at 1 Jan. 2020</b>	<b>3,750,000</b>	<b>218,000</b>	<b>14,651,000</b>	<b>-2,450,000</b>
Consolidated net income				0
Other comprehensive income				30,000
Consolidated net income				30,000
<b>As at 31 Dec. 2020</b>	<b>3,750,000</b>	<b>218,000</b>	<b>14,651,000</b>	<b>-2,420,000</b>
<b>As at 1 Jan 2021</b>	<b>3,750,000</b>	<b>218,000</b>	<b>14,651,000</b>	<b>-2,420,000</b>
Consolidated net income				
Other comprehensive income				-45,000
Consolidated net income				-45,000
<b>As at 31 Dec. 2021</b>	<b>3,750,000</b>	<b>218,000</b>	<b>14,651,000</b>	<b>-2,465,000</b>
<b>Balance as at 31 Dec. 2021</b>	<b>3,750,000</b>		<b>22,013,000</b>	

Net income	Currency translations	Total	non-controlling interests	Total equity
EUR	EUR	EUR	EUR	EUR
5,125,000	176,000	21,470,000	5,674,000	27,144,000
-3,943,000	0	-3,943,000	682,000	-3,261,000
	-74,000	-44,000	18,000	-26,000
-3,943,000	-74,000	-3,987,000	700,000	-3,287,000
1,182,000	102,000	17,483,000	6,374,000	23,857,000
1,182,000	102,000	17,483,000	6,374,000	23,857,000
8,395,000	0	8,395,000	1,235,000	9,630,000
	-70,000	-115,000	-8,000	-123,000
8,395,000	-70,000	8,280,000	1,227,000	9,507,000
9,577,000	32,000	25,763,000	7,601,000	33,364,000
		25,763,000	7,601,000	33,364,000





DENIS BACCHIN

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 1. THE COMPANY

Binder+Co AG is a company under Austrian law, which has its headquarters in Gleisdorf, Styria and is primarily engaged in the production of machinery, plant and systems for the processing and recycling of bulk goods, as well as their packaging via its subsidiary Statec Binder GmbH. Binder+Co AG and its subsidiaries (subsequently referred to as the "Binder+Co Group") are leading manufacturers of machinery, plant and systems for the processing, environmental and packaging technology sectors.

The Group's international sales network is tailored to serve the branches contained in the three processing, environmental and packaging technology business segments. The main sales markets lie in the regions of Europe, Asia, Australia, Africa and North America.

The company is the ultimate parent company in the Binder+Co Group and has its offices at Grazer Straße 19-25, 8200 Gleisdorf, Austria.

The average number of employees in the Group amounted to 357 in 2021 and 391 in 2020.

At the Binder+Co AG Annual General Meeting held on 12 April 2016, it was agreed that bearer shares be replaced by registered shares. This resolution took effect on 30 July 2016 with entry into the company register. The final trading day for bearer shares in the mid market of the Vienna Stock Exchange was thus 29 July 2016. Following the expiry of the exchange and subsequent invalidity declaration process in February 2017, a total of 3,612 shares were declared null and void. The cancellation of 3,056 shares was suspended up to 31 De-

cember 2021. At the balance sheet date, there were 556 shares that have been declared null and void.

Liaunig Industrieholding AG holds 30.5% of the shares, the Albona Private Trust 25.1%, Treibacher Industrieholding GmbH 17.6% and Veit Sorger 7.0%, further core shareholders 14.8%, and management and employees 2.3%. The remaining 2.7% of shares are in free float.

The consolidated financial statements are prepared on the responsibility of the Management Board and are acknowledged by the Supervisory Board.

## 2. ACCOUNTING PRINCIPLES AND SUMMARY OF THE PRESENTATION AND VALUATION METHODS

### 2.1. ACCOUNTING PRINCIPLES

Pursuant to §245a Austrian Commercial Code (UGB), the Binder+Co Group consolidated financial statements as at 31 December 2021 were prepared in accordance with the International Financial Reporting Standards ("IFRS" and "IAS") issued by the International Accounting Standards Board ("IASB") as employed in the European Union. In addition, all the binding interpretations of the International Financial Reporting Interpretations Committee ("IFRIC" and "SIC") for 2021 were complied with. Pursuant to §245a UGB with these consolidated financial statements in line with the IFRS Binder+Co AG has prepared exempting consolidated financial statements according to internationally recognized accounting principles.

#### 2.1.1. NOTES TO THE AMENDED OR NEW IFRS

In comparison with the consolidated financial statements as at 31 December 2020, the following standards and interpretations have changed, or owing to their acceptance into EU law or the coming into effect of the regulation, became binding for the first time:

Standard/Interpretation	Content	Valid from <sup>1)</sup>
Changes to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16	Reform of the reference rates	2021-01-01
Changes to IFRS 16	COVID-19-related rent concessions beyond June 30, 2021	2021-04-01

1) To be applied to financial years beginning on or after the date stated.

Application of the accounting pronouncements is not yet obligatory and early application to the 2021 financial year did not occur.

Standard/Interpretation	Content	Valid from <sup>1)</sup>
Changes to IAS 37	Onerous contracts – cost of fulfilling a contract	2022-01-01
Changes to IAS 16	Property, Plant and Equipment – Proceeds before Intended Use	2022-01-01
Changes to IFRS 3	Reference to the conceptual framework	2022-01-01
Annual improvements to IFRSs 2016 – 20120		2022-01-01
Changes to IAS 1	Reference to the conceptual framework	2023-01-01
IFRS 17	Insurance contracts	2023-01-01
Changes to IAS 8	Definition of accounting estimates	2023-01-01
Changes to IAS 1 and IFRS Practice Statement 2	Disclosure of accounting policies	2023-01-01
Changes to IAS 12	Deferred tax related to assets and liabilities arising from a single transaction	2023-01-01

1) To be applied to financial years beginning on or after the date stated.

With the exception of plan assets pursuant to IAS 19, derivative financial instruments and financial assets pursuant to IFRS 9, which are reported at fair value on the balance sheet date, the consolidated financial statements were prepared in accordance with the historical cost accounting principle.

### 2.1.2. CHANGES TO ESTIMATES

In the past financial year, there was a change in the interest rate for severance payments, anniversary bonuses and provisions for pensions. The growth rate and the interest rate used for the impairment test were also adjusted to the current estimates.

### 2.1.3. METHODS AND SCOPE OF CONSOLIDATION

The consolidated financial statements include Binder+Co AG and all the material subsidiaries that it owns entirely, or in which it holds a controlling interest. A controlling interest exists when:

- The right of disposal may be exercised over the subsidiary
- Fluctuating returns from the subsidiary result and/or
- Owing to the right of disposal, the amount of the returns from the subsidiary can be influenced.

Subsidiaries are therefore all companies in which the Group controls financial and business policies. As a rule, a controlling interest is always given when Binder+Co AG holds over 50% of the voting rights in a company either directly or indirectly.

All company combinations are reported using the purchase method of accounting. This involves the netting of the cost of the shares in the acquired subsidiary with the respective pro rata net assets on the basis of the fair value of the acquired assets and debts of the company as at the dates of the transaction and the transfer of control. Costs incurred in the course of the combination are recognized as an expense and reported under "Other operating expenses".

Remaining goodwill is allocated to the respective cash-generating unit and tested on this level with regard to impairment. Pursuant to IFRS 3, negative goodwill is immediately recognized in the income statement.

The share of equity and net income allotted to non-controlling interests is recognized separately in the consolidated balance sheet and income statement.

Companies that were bought or sold during the year are reported upon in the consolidated financial statements from the date of purchase or up to the date of sale.

The financial statements of the subsidiaries are prepared using uniform accounting methods for the same reporting period as that employed for the financial statements of the parent company. Where material, all intra-Group receivables, liabilities and services charges, including intra-Group interim results, are eliminated in full. In line with IAS 12, the necessary tax deferrals are made for temporary differences derived from consolidation.

The consolidated financial statements are presented in thousands of euros (EUR k) in accordance with commercial rounding methods. As a result of the use of automatic calculating machines, differences derived from rounding may occur in the addition of rounded sums and percentages.

As at 31 December 2021 the scope of consolidation included the following companies:

<b>PARENT COMPANY</b>			
	Binder+Co AG	Gleisdorf, Austria	
<b>SUBSIDIARIES</b>			
<b>National</b>	Staec Binder GmbH	Gleisdorf, Austria	50.7 %
	Bublön GmbH	Gleisdorf, Austria	100.0 %
<b>International</b>	Comec-Binder S.r.l.	Badoere di Morgano, Italy	100.0 %
	Binder+Co USA, Inc.	Denver, Colorado, USA	100.0 %

All shares in Binder+Co Machinery (Tianjin) Ltd. were sold with effect from 1 November 2021 (registration in the Chinese register of companies). As a result the following balance sheet items and their carrying amounts as at 31 October 2021 have been removed from the consolidated accounts.

<b>Assets</b>	<b>EUR k</b>	<b>Comments</b>
Non-current assets	125	The disposal of fixed assets with a value of EUR 9k were recorded in the fixed asset movement schedule under the position "Disposals" Deferred tax assets in the amount of EUR 116k have also been derecognized.
Current assets	1,111	
<b>Liabilities</b>	<b>EUR k</b>	<b>Comments</b>
Equity	443	of which EUR 312k derecognized in "Other operational expenses" and EUR 131k in "Other profit"
Long-term borrowings	0	
Current borrowings	793	

#### 2.1.4. CURRENCY TRANSLATION

##### Business Transactions in Foreign Currencies

In the individual financial statements of the consolidated companies, transactions in foreign currencies are translated into the respective functional currency of the company at the exchange rate on the date of the transaction. Exchange rate gains and losses derived from translation at the time of the transaction and the balance sheet closing date are recognized in the consolidated income statement. As a rule, the companies endeavour to complete all international business in euros. Wherever possible, exchange rate risks are hedged by foreign exchange forwards and swaps. The currency risk emanating from the purchase of materials in foreign currencies is reduced by attempts to partially present outgoing invoices to various customers in foreign currencies (USD, CNY).

In the current financial statements, expenses and gains derived from exchange rate differences are netted and only the surplus is reported. The currencies involved are those for which the amounts of claims and obligations offset each other (so-called closed currency items from coverable assets and liabilities). The amount of the foreign currency gains/expenses recognized in the income statement for the financial year 2021 totalled EUR 85k (2020: EUR -254k).

As at the balance sheet date, no forward exchange contracts were open (2020: no forward exchange contracts open).

##### Translation of Individual Financial Statements in Foreign Currencies

The group currency is the euro and in line with IAS 21, annual financial statements prepared in foreign currencies are included in the consolidated financial statements and translated into euros in accordance with the functional currency principle. The functional currency for all companies is the respective national currency in which they independently transact their business in a financial, economic and organizational regard. Assets and debts are translated at the



mean exchange rate on the balance sheet date and income statement items at the mean exchange rate for the financial year. Equity is measured at the historic exchange rate on the date of initial consolidation.

The euro exchange rates used for translation are contained in the following table:

Currency	ISO-Code	CLOSING DATE RATE		AVERAGE EXCHANGE RATE	
		31.12.2021	31.12.2020	2021	2020
US-dollar	USD	1.1346	1.2301	1.1827	1.1410
Chinese renminbi yuan	CNY	-	8.0250	7.7293	7.8995

Average rate of exchange CNY as at 31 October 2021

Source: USD: UniCredit Bank Austria AG; CNY: State Administration of Foreign Exchange

## 2.2. ACCOUNTING AND VALUATION PRINCIPLES

During the preparation of the consolidated financial statements, amendments to existing IAS and IFRS and interpretations, as well as newly issued standards and interpretations were accounted for where these had been published in the Official Gazette of the European Union prior to 31 December 2020 and had taken effect by this date.

Where necessary, the figures for the previous year were adjusted in accordance with IAS 8.

### 2.2.1. GOODWILL FROM COMPANY COMBINATIONS

Goodwill is recognized in accordance with IFRS 3 and subjected to an impairment test both annually and when events or changed circumstances indicate that impairment may have occurred.

In line with IFRS 3, following reassessment of the identifiable assets and debts, negative goodwill is recognized immediately in the income statement.

### 2.2.2. INTANGIBLE AND TANGIBLE ASSETS

Purchased intangible assets are recognized at the cost of acquisition net of scheduled and extraordinary depreciation and amortization.

In the case of internally generated intangible assets, the period during which these are accrued is divided into a research and development phase. Costs incurred during the research phase are immediately recognized as an expense. Development costs also represent period expenses. However, these are only capitalized when future financial inflows can be expected which above and beyond the normal costs, will also cover the related expenditure on development. Furthermore, all the stipulations contained in IAS 38 must be fulfilled cumulatively. Internally generated intangible assets are recognized at the cost of production, net of scheduled and extraordinary depreciation and amortization.

Tangible assets are recognized at the cost of acquisition or production net of accumulated scheduled depreciation and amortization costs.

The production costs of internally generated intangible and tangible assets consist of all direct costs and an appropriate portion of production overheads.

Borrowing costs that can be classified as relating directly to the purchase, construction or manufacture of qualified assets, are capitalized as part of the acquisition costs. All other borrowing costs are recognized as an expense in the period in which they occur. No borrowing costs were capitalized during the 2021 financial year (2020: EUR 0k).

Public grants for assets are deducted from the cost of acquisition. Cost contributions are reported in accordance with the related expenses and recognized in the income statement on an accrual basis as "Other operating income".

Expenditure on an asset in subsequent periods is only capitalized when it results in a considerable enhancement of

the future economic benefit associated with the item, e.g. through additional applications, or a significant prolongation of useful life.

The depreciation and amortization of intangible assets and property, plant and equipment occurs on a straight-line basis in accordance with the expected useful economic life of the respective item. Assets acquired in the financial year are written down pro rata temporis from the month in which the asset becomes available. The useful lives assumed for the calculation of the rates of depreciation and amortization remained unchanged over the preceding year and were as follows:

	Useful life in years	
	from	to
<b>Intangible assets</b>		
Capitalized development costs	5	10
Industrial property rights	5	10
<b>Tangible assets</b>		
Land and buildings, including buildings on non-owned land	4	50
Plant and machinery	3	15
Other plant, factory and office equipment	1	10

The residual carrying values and useful economic life periods are examined regularly and adjusted where necessary.

Individual assets with an acquisition cost of less than EUR 800 (low-value assets) are fully written down in the year of acquisition and reported as disposals in the non-current assets movement schedule.

### 2.2.3. LEASED AND RENTED ASSETS

As already stated in the chapter 2.1.1. the Binder+Co Group applied IFRS 16 for the first time on January 1, 2019. Accordingly, operating leases previously classified under IAS 17 are now recognized as a lease liability and measured as the cash value of the remaining lease payments, discounted at the lessee's marginal borrowing cost rate. For leases previously classified as finance leases, the book value of the leased asset in accordance with IAS 17 - prior to the first application of IFRS 16 - and the book value of the lease liability in accordance with IFRS 16 are recognized. The valuation principles of IFRS 16 are only applied thereafter. As of December 31, 2021, there were liabilities from leases to the amount of EUR 791k, which were classified as finance leases based on the first-time application of IFRS 16 (2020: EUR 1,293k).

The Binder+Co Group made use of the following facilities when applying IFRS 16 for the first time:

- Applying a single discount rate to a portfolio of similar leases.
- Leases are reported as short-term leases when they have a remaining term of less than 12 months or the replacement value of the leased property is less than USD 5k.

Within the Binder+Co Group the decision was made not to re-examine leasing contracts concluded before the transition date neither to determine whether a contract is or contains a leasing agreement before it was applied, but to retain the previous decision made under IAS 17 and IFRIC 4.

### 2.2.4. VALUE IMPAIRMENTS

Assets (except inventories and deferred tax assets) are tested on the respective balance sheet date in order to ascertain whether indications of impairment exist. In the case of goodwill, even if there are no such indications a test is completed shortly before each balance sheet date.

In general, impairment tests on goodwill, other intangible and tangible assets are based on estimated future discounted net cash flows, which are to be anticipated from the continued use of an asset and its disposal at the end of service

life. Impairment may be caused by factors such as lower sales revenues and resultant smaller net cash flows, as well as changes to the discount factors employed. The attainable amount is estimated for the individual assets and should this prove impossible, the superordinated cashgenerating unit is assessed.

Should the reason for a past impairment loss no longer exist, except in the case of goodwill, the amortized costs of acquisition and production are reversed.

In line with IFRS 36, goodwill was subjected to an impairment test, which in the 2021 financial year did not result in an impairment (2020: EUR 0k).

### 2.2.5. FINANCIAL ASSETS

The Binder+Co Group only holds financial assets that are measured at amortized cost or at fair value through profit or loss. The financial assets contain non-current asset securities.

Pursuant to IFRS 9, the securities held to cover pension provisions are carried at fair value. Changes in value are recognized in the income statement. With effect from 2018, non-current asset securities are assigned to the category "fair value through profit and loss". There was no depreciation of securities held as fixed assets in the 2021 financial year (2020: EUR 0k).

### 2.2.6. DEFERRED TAXES

Deferred taxes are determined according to the balance sheet liability method for all temporary differences between the tax value and the IFRS valuation of assets and debts. In addition, the feasible tax advantage to be gained from existing deferrals is included in the calculation. Temporary differences subject to tax that derive from the initial reporting of goodwill are excluded from these comprehensive deferments.

Tax accruals are only reported when it can be assumed with sufficient certainty that the related tax benefit is realizable. The determination of accruals is based on the income tax in the respective country at the date of the probable reversal of the value difference.

Tax deferrals that relate to items not recognized in the income statement are booked in similar fashion. Reporting takes place in line with the underlying business transaction as "Other income".

Deferred tax assets and debts are offset when the deferrals relate to the same fiscal authority.

### 2.2.7. INVENTORIES

Inventories are recognized at the lower of the cost of acquisition or production, or net realizable market value (market price) at the balance sheet date. The net realizable market value represents the sales price attainable in standard business transactions, less the outstanding production costs and necessary operating expenses.

Acquisition costs are calculated using the sliding average cost method.

The valuation of unfinished and finished products takes place at the cost of manufacture. This contains all individual costs, as well as a reasonable percentage of production overheads. General administration and sales costs, as well as interest on borrowings are not included in the cost of manufacture.

### 2.2.8. TRADE RECEIVABLES

Trade receivables are reported at nominal value less write-downs for recognizable, individual risks.

Interest-free and low-interest receivables are discounted where necessary. Receivables in foreign currencies are recognized at the exchange rate on the balance sheet date and in the case of hedged exchange rates with the hedged rate.

As a rule, deposits received from customers in the course of open construction orders (warranty bonds) are called in by means of bank guarantees.

Credit losses on trade receivables are calculated using a value adjustment table. The value adjustment rates are set according to dunning levels (depending on the number of days payment is overdue). Further criteria, such as the geographical region, type of customer, credit rating and safeguards through letters of credit or credit insurance, are also factored in. The value adjustment rates are initially based on historic default rates. The historic default rates may be adjusted, depending on the forward-looking information available. The historic default rates are reviewed at every balance sheet date and changes to the forward-looking estimates analyzed.

The judgement of the correlation between historic default rates, forecast economic framework conditions and expected defaults represents a material estimate. The defaults experienced by the Group in the past and the forecast for economic framework conditions may not be representative of actual defaults by customers in the future.

### 2.2.9. MANUFACTURING CONTRACTS/REVENUE FROM CONTRACTS WITH CUSTOMERS

Contracts are analyzed to ascertain if they come under the provisions of IFRS 15. A check is also made to determine whether it is possible/necessary to collate contracts. The individual performance components are then identified and the transaction price is assigned to them. The allocation of the transaction prices for multi-component transactions is performed in relation to the individual realizable values of the goods or services at contract formation. The individual realizable value is the price at which an entity would be able to sell a customer a good or service separately. If no individual realizable values are observable, they are estimated.

A check is then made of the period in which the revenues should be recognized. Revenues from contracts with customers are recognized in a given period if they meet the prerequisites of IFRS 15. The anticipated order revenues are recognized as revenue according to the stage of completion attained. The stage of completion is determined on the basis of the cost incurred to date relative to the total expected cost (cost-to-cost). In exceptional cases, and when the order progression is more in line with it, the determination of the stage of completion is based on other methods (e.g. output-oriented). Add-ons are recognized if they will in all probability be accepted by the customer and if they can be measured reliably. Where the outcome of a manufacturing order cannot be reliably estimated, the order revenues are limited to the sum of the order costs already incurred. If it is probable that the sum of the order costs will exceed the order revenues, the impending loss is immediately reported in its entirety as an expense.

Costs incurred to obtain the order are also capitalized and spread over the term of the contract.

Prepayments received are deducted from the receivables derived from contracts with customers as per IFRS 15 (contractual assets). Should the resultant balance be negative, it is carried as a liability.

### 2.2.10. OTHER RECEIVABLES AND ASSETS

Other receivables are classified at amortized cost and at their nominal value less provisions for possible defaults.

### 2.2.11. CASH AND CASH EQUIVALENTS

Cash and cash equivalents consist of cash and credits at banks.

### 2.2.12. OBLIGATIONS IN RESPECT OF EMPLOYEES

#### Pension Obligations

Under individual agreements, the Binder+Co Group has commitments to pay pension benefits in respect of a beneficiary. These performance related obligations are not matched by any appropriated funds and are therefore reported in their entirety as a provision. These obligations consist exclusively of pensions payable to retired employees or their widows. At the beginning of November 2021, the last pension beneficiary passed away, so that no provision had to be recognized as of December 31, 2021.

The amount of the provision required is calculated for the 2020 balance sheet date on the basis of an actuarial report



and takes into account the regulations relating to such calculations contained in the amended version of IAS 19.

The calculation of entitlements as at 31 December 2020 was based on the following assumptions:

	2021	2020
Interest rate	-	1.0 %
Pension increases	-	1.5 %
Life expectancy	-	AVÖ 2018-P

Any difference between the amounts of the provisions as calculated in advance on the basis of the above assumptions and the actual amounts ("actuarial gain/loss") are recognized in accordance with the amended version of IAS 19.

### Severance Benefits Obligations

In accordance with Austrian labour law, the company is obliged to make specified severance payments to employees who joined the company before 1 January 2003 and whose employment is terminated by notice or retirement. Employees who leave voluntarily, or are dismissed for good cause, are not entitled to such payments. Severance payments are dependent upon the number of years of service and remuneration at the severance date. They range between two and twelve monthly salaries. A provision is formed for this obligation.

Italian law (Art. 2120 of the Codice Civile) foresees that in every case employees have a claim to severance pay (TFR) at the end of the employment relationship. The TFR is established through the addition of remuneration (including payments in kind) and the division of this amount by a factor of 13.5 for every year of company service. This amount is raised annually by 1.5% plus 75% of the increase in the consumer price index.

The provision is calculated using the projected unit credit method through the aggregation by means of actuarial principles of the current value of future payments over an employee's projected period of employment. In line with IAS 19 (R 2011), the effects on value of changes to the interest and pension parameters (actuarial gains and losses) are recognized directly in equity during their year of origin. The calculation is carried out by an actuary for each balance sheet date.

The calculation of entitlements as at 31 December 2021 and 2020 is based on the following assumptions:

	2021	2020
Interest rate	1.0 %	1.0 %
Increases in remuneration	3.0 %	3.0 %
Pensionable age for women	60 <sup>1)</sup>	60 <sup>1)</sup>
Pensionable age for men	65 <sup>1)</sup>	65 <sup>1)</sup>
Life expectancy	AVÖ 2018-P	AVÖ 2018-P

1) Taking into account the interim stipulations of the 2003 pension reform. The increase in the age limit for retirement pensions for female retirees from 2024 is accounted for. For Comec-Binder S.r.l. the end of the 62nd year has been adopted as the pensionable age.

Austrian employment relationships that commenced as agreed contractually after 31 December 2002 are subject to the provisions of a new severance payment scheme. This amended system stipulates that for every month of an employment relationship and certain non-contributory periods, the employee receives a vested entitlement to benefit, irrespective of length of service and the reason for the termination of employment. This represents a contribution-oriented scheme, in which the funds required to cover the obligation are transferred to an employees' severance pay

and pension fund. The contributions to the employees' severance pay and pension fund totaled EUR 239k (2020: EUR 250k) and are recognized under the expenses for severance benefits.

#### **Other Long-Term Obligations in Respect of Employees**

The Binder+Co Group has obligations under collective bargaining agreements to pay long-service bonuses to employees, who achieve a certain specified length of service (from 25 years onwards). A provision was made for this obligation.

Basically, this provision is calculated using the same methods and assumptions as those utilized for severance payments obligations, with the difference that depending on length of service, a reduction of up to 11.1% (2020: 16.2%) is applied to reflect personnel fluctuations. Furthermore, and pursuant to IAS 19 (R 2011), the actuarial gains and losses emanating from the provision for long-service bonuses are recognized immediately in the income statement.

### **2.2.13. OTHER PROVISIONS**

Other provisions are recognized when the company is subject to a legal or actual obligation to a third party as a result of a past event and it is probable that this obligation will result in an outflow of resources. The provision sums are based on the best estimates possible at the time that the annual financial statements are prepared. Where the amount cannot be reasonably estimated, no provision is made. Where the present value of the provision calculated according to a market interest rate differs materially from the nominal value, the present value of the obligation is recognized.

### **2.2.14. TAXES**

The amount recognized as an income tax expense for the financial year consists of the income tax payable on taxable income for the individual companies using the applicable rate of corporate income tax (actual taxes) in the respective country, together with adjustments to accrued and deferred taxation.

Binder+Co AG is the lead company for taxation of the Binder+Co Group in Austria. The group members have undertaken to pay the corporation tax due on their profits to the lead company. Losses made by group members are treated as internal Group losses carried forward and are offset by profits made at a later date. Upon leaving the Group, a group member will be compensated for any of its losses transferred to the lead company and not yet offset with profits. In accordance with the tax compensation agreement, Binder+Co AG records the corporation tax sums of the group members as income.

With an agreement dated 16 December 2013, a fiscal company group was formed in accordance with §9 KStG (Austrian Corporation Tax Act) between Binder+Co AG as the lead company pursuant to §9 Para. 3 KStG and Bublon GmbH as the group member pursuant to §9 Para. 2 KStG. The Group came into effect from the tax assessment for the 2013 financial year.

The following companies are also members of the Group in line with §9 KStG, but as foreign corporate enterprises are not included in tax equalisation pursuant to §9 Para. 8. line three KStG.

- Comec-Binder S.r.l., 31050 Badoere di Morgano (TV), Italy

Within the scope of the group, the taxable results of Bublon GmbH are taxed at Binder+Co AG level. As far as the international members of the Group are concerned, only tax losses of the respective lead company are realized, which in subsequent years are then subject to a deferred tax obligation in line with §9 Para. 6. Clause 6. KStG.

The calculation of tax distribution takes place on the basis of the contribution method. Accordingly, the lead company either burdens the group member with a charge or provides an appropriate credit.

With effect from 1 March 2014 only those foreign group members that are based in EU member states or in states with which Austria has comprehensive administration assistance arrangements can be included in the group.

The current income tax rates applicable to the Binder+Co Group are as follows:

- Austria: 25.0 %
- Italy: 24.0 %
- China: 25.0 %
- USA: 21.0 %

#### 2.2.15. FINANCIAL LIABILITIES

In line with IFRS 9, except for derivative financial instruments, the Binder+Co Group categorizes financial liabilities as "Other financial liabilities"; and the liabilities are initially recognized at fair value less the directly allocable transaction costs and subsequently at amortized cost. Should the amount of repayment be lower or higher, a write-down or write-up takes place in accordance with the effective interest method.

The financial liabilities of the Binder+Co Group comprise financial loans, trade payables and other liabilities.

#### 2.2.16. CONTINGENT LIABILITIES

Contingent liabilities consist of possible or existing obligations, where a resource outflow is unlikely. They are not included in the consolidated balance sheet, but are reported in the notes.

#### 2.2.17. INCOME REALIZATION

Income from deliveries is realized when all the main risks and opportunities derived from the supplied item have been transferred to the purchaser (completed contract method). Income from services unrelated to a complete project is realized to the extent of the services provided on the balance sheet date. As far as income realization in connection with order completion is concerned, reference should be made to the relevant notes in item 2.2.9.

#### 2.2.18. FINANCIAL EXPENSES AND INCOME FROM FINANCIAL INVESTMENTS

Financial expenses include the interest and interest-like expenses attached to borrowings and financial leasing transactions, as well as losses from the disposal or unscheduled write-down of financial assets.

The income from financial investments includes the interest, dividends and similar income derived from financial investments and spending on financial assets, as well as gains on the disposal and write-up of financial assets.

Interest is deferred over time using the effective interest method. Dividends are reported when a legal entitlement to payment arises on the part of the shareholders.

## 2.2.19. RESEARCH AND DEVELOPMENT COSTS

All research costs are recognized as an expense. Development costs are subject to obligatory capitalization only when all the following preconditions are demonstrated and cumulatively fulfilled:

- The technical realizability of the completion of the intangible asset makes possible its availability for internal use or sale.
- The intention to complete the intangible asset and the ability to use or sell it both exist.
- The asset will generate a future economic benefit.
- Resources for the completion of the intangible asset are available.
- The expenditure attributable to the intangible asset during its development can be reliably determined.

As at 31 December 2021, development costs amounting to EUR 842k (2019: EUR 969k) were capitalized in the consolidated financial statements.

During the 2021 financial year, total research and development costs amounted to EUR 1,781k (2019: EUR 1,769k).

## 2.2.20. RISK MANAGEMENT

The monitoring and management of financial risks constitute integral elements of accounting and controlling within the entire Binder+Co Group. Ongoing controlling and regular reporting are intended to increase the likelihood of the early recognition of larger-scale risks and the initiation of countermeasures where necessary. Nonetheless, there is no guarantee that the monitoring and risk control systems are sufficiently effective.

The main risks to the business development of the Binder+Co Group in 2021 related primarily to a dependency upon the general economic trend, the receipt of large orders and the attainment of appropriate sales revenues and margins from a high order backlog. In addition, during the completion of orders further material risks derive from unexpected price increases and problems related to the achievement of the guaranteed performance parameters of plant and machinery supplied by Binder+Co AG.

The financial difficulties of individual eurozone countries and the continuation of the testing overall economic situation also constitute a risk with regard to the financial development of the Binder+Co Group. In addition, a possible slowing of economic activity in the developing nations represents a further risk. Such economic weakness could lead to the delay or cessation of projects that are either in progress or the acquisition phase. The cancellation of existing contracts may also exert a negative influence on the order backlog of the Binder+Co Group, which in turn can have a negative effect upon the use of capacity at the group's production centres.

The complete or partial write-off of goodwill obtained in the course of acquisitions could also impact the Binder+Co Group's results if the business targets for these companies cannot be reached.

Owing to the basic Binder+Co Group principle that all international transactions take place in euros, interest and currency exchange rate risks play a subordinate role. In those exceptional cases where business is not concluded in euros, the risk is minimized and controlled by the use of derivative financial instruments and especially foreign exchange forwards and swaps. In the case of orders invoiced in foreign currency, the net currency positions are hedged through the conclusion of forward transactions. Cash flow risks are monitored through monthly cash flow reports. Moreover, in order to further reduce financial risks and improve the surveillance, control and evaluation of financial and liquidity items, the Binder+Co Group is constantly improving its treasury guidelines and information systems.

Risks to the Binder+Co Group derived from interest rate changes relate primarily to current borrowings subject to variable interest, whereas non-current borrowings within the framework of participation and investment financing are hedged by means of fixed interest agreements.

Had interest rates been 50 basis points higher/lower and all other variables remained constant, the consolidated net profit for the financial year ending on 31 December 2020 would have decreased by EUR 78k or risen by EUR 53k



(2020: decrease of EUR 70k/increase of EUR 84k). These figures can be traced mainly to the interest risks derived from borrowings subject to variable interest rates.

The Binder+Co Group avoids dependency upon a single bank. Therefore, to ensure independence only a certain volume of all important financial products (cash and cash equivalents, financial liabilities, financial assets, guarantees and derivatives) is handled respectively with only one bank. Despite this approach, the insolvency of one or several banks would have a considerable negative impact upon Binder+Co Group results and equity.

The primary aim of capital controls within the Binder+Co Group is to ensure that apart from the availability of the liquidity required to underpin business activities and maximize shareholder value, appropriate creditworthiness and a sufficient equity ratio can be maintained.

The Binder+Co Group controls its capital with the help of the net financial debt/EBITDA key indicator and the equity ratio. Net debt incorporates non-current and current bank borrowings less cash, cash equivalents and bank balances. Equity consists of issued shares, capital reserves, revenue reserves and other reserves (foreign currency differences) as well as the stocks of non-controlling interests.

At a maximum, the net financial debt/EBITDA key indicator should amount to 3.25 and may only be exceeded for a limited period.

In the period under review the two key indicators developed as follows:

EUR k	2021	2020
Debts <sup>1)</sup>	15,005	17,819
Cash, cash equivalents and bank balances	-11,861	-3,109
Net debts	3,144	14,710
EBITDA	17,732	4,684
Net debt/EBITDA	0.2	3.1
Equity ratio	37.1 %	27.9 %

1) Debts are defined as non-current and current bank borrowings.

## 2.2.21. ESTIMATES

During the preparation of the consolidated financial statements in line with generally recognized IFRS accounting and valuation methods, the management must make estimates and assumptions, which can affect the reported values of assets and liabilities and other obligations on the balance sheet date, as well as those of income and expenses for the year under review.

The following assumptions create a not inconsiderable risk, as they could lead to a major adjustment of the assets and debts in the subsequent financial year:

### Value Impairment of Intangible and Tangible Assets

In general, impairment tests on goodwill, other intangible and tangible assets are based on estimated future discounted net cash flows, which are to be anticipated from the continued use of an asset and its disposal at the end of service life. Impairment may be caused by factors such as lower sales revenues and resultant smaller net cash flows, as well as changes to the discount factors employed.

### Manufacturing Contracts/Revenue from Customers

The assessment of manufacturing contracts for which the revenues are recognized in a specific period, up to the conclusion of the project – especially with regard to the reporting of supplements, the amount of the deferred order income in line with the percentage of completion method and the estimation of the probable contractual income – are all based on expectations in relation to the future development of the corresponding orders. Changes can lead to asset value adjustments and have a major influence on the results in subsequent periods.

### Provisions for Warranties

In the case of concluded projects, the Binder+Co Group continues to be subject to legal or contractually agreed obligations regarding the correction of defects or damage. Should a known, concrete warranty problem arise, provision is

made to the amount of the probable claim. This represents an estimate of future expenses and can deviate from the actual requirement for correction.

**Provision for Litigation Risks**

The results of litigation can only be predicted with limited certainty. However, where these are estimable, appropriate provisions were made in the consolidated financial statements. The actual results of litigation can deviate from these estimates.

**Obligations to Employees**

The actuarial calculation of pensions, severance payments and long-service bonuses is based on estimates regarding discount factors, increases in remuneration and life expectancy tables. Changes in the parameters as a result of shifts in the economic and/or demographic framework can lead to larger or smaller provisions and expenditure on human resources.

**Deferred Taxes**

The calculation of tax deferrals takes place on the basis of the tax rates that according to the current legal situation will apply when the temporary differences again even out. However, tax rate changes can necessitate modifications regarding the deferred taxes that have to be taken into account.

**2.2.22. ADJUSTMENTS TO THE ACCOUNTING AND VALUATION METHODS**

Basically, the accounting and valuation methods employed on 31 December 2020 were retained.

## 2.2.23. DETAILS OF SUBSIDIARIES THAT ARE NOT 100% OWNED IN WHICH SUBSTANTIAL NON-CONTROLLING SHARES ARE HELD

Name of the subsidiary	Reg. office	Participation and voting right rate of the non-controlling shares		Result apportionable to the non-controlling shares		Cumulative non-controlling shares	
		31 Dec. 2021	31 Dec. 2020	2021 EUR k	2020 EUR k	31 Dec. 2021 EUR k	31 Dec. 2020 EUR k
Statec Binder GmbH	Gleisdorf	49.3 %	49.3 %	1,227	700	7,601	6,374
<b>Total no. of non-controlling shares</b>						<b>7,601</b>	<b>6,374</b>

Binder+Co AG participates directly in Statec Binder GmbH with a 50.7% shareholding.

A summary of the financial information in respect of the Group's subsidiaries in which substantial non-controlling shares are held can be found below. The summarized financial information corresponds to the amounts of intra-Group eliminations.

EUR k	31 Dec. 2021	31 Dec. 2020
Short-term assets	12,758	9,297
Long-term assets	10,467	10,714
Short-term debts	6,797	6,162
Long-term debts	1,010	919
Non-controlling shareholders from the subgroup		
Portion of equity attributable to shareholders in the parent company	7,818	6,556
Non-controlling shareholders	7,601	6,374

EUR k	2021	2020
Sales revenues	30,635	35,656
Result after tax	2,505	1,383
Result after tax attributable to shareholders in the parent company	1,270	701
Result after tax attributable to non-controlling shareholders	1,235	682

EUR k	31 Dec. 2021	31 Dec. 2020
Dividends paid to non-controlling shareholders	0	986
Total subgroup cash flow		
Cash flow from operations	4,980	5,342
Cash flow from investment activities	-554	-2,907
Cash flow from financing activities	-8	-2,012
Total net payment flows	4,418	423

### 3. NOTES TO THE CONSOLIDATED BALANCE SHEET AND INCOME STATEMENT

#### 3.1. INTANGIBLE ASSETS AND GOODWILL

During the 2021 financial year, intangible assets and goodwill developed in the following manner:

EUR k	Capitalized development costs	Licenses and industrial property rights	Goodwill	Payments made	Total
<b>Acquisition costs</b>					
As at 31 Dec. 2020	12,681	6,754	746	0	20,181
Transfers	12	-51	0	0	-39
Additions	842	322	0	0	1,164
Disposals	0	-14	0	0	-14
Currency translation	0	1	0	0	1
<b>As at 31 Dec. 2021</b>	<b>13,535</b>	<b>7,012</b>	<b>746</b>	<b>0</b>	<b>21,293</b>
<b>Accumulated amortization</b>					
As at 31 Dec. 2020	7,570	5,833	0	0	13,403
Transfers	0	0	0	0	0
Additions	1,332	278	0	0	1,610
Disposals	0	-41	0	0	-41
Currency translation	0	0	0	0	0
<b>As at 31 Dec. 2021</b>	<b>8,902</b>	<b>6,070</b>	<b>0</b>	<b>0</b>	<b>14,972</b>
<b>Carrying amount as at 31 Dec. 2020</b>	<b>5,111</b>	<b>921</b>	<b>746</b>	<b>0</b>	<b>6,778</b>
<b>Carrying amount as at 31 Dec. 2021</b>	<b>4,633</b>	<b>942</b>	<b>746</b>	<b>0</b>	<b>6,321</b>

During the 2020 financial year, intangible assets and goodwill developed in the following manner:

EUR k	Capitalized development costs	Lisences and industrial property rights	Goodwill	Prepayments made	Total
<b>Acquisition costs</b>					
As at 31 Dec. 2019	11,712	6,506	746	0	18,964
Transfers	0	0	0	0	0
Additions	969	256	0	0	1,225
Disposals	0	-7	0	0	-7
Currency translation	0	-1	0	0	-1
<b>As at 31 Dec. 2020</b>	<b>12,681</b>	<b>6,754</b>	<b>746</b>	<b>0</b>	<b>20,181</b>
<b>Accumulated amortization</b>					
As at 31 Dec..2019	5,122	5,269	0	0	10,391
Transfers	0	0	0	0	0
Additions	2,448	570	0	0	3,018
Disposals	0	-6	0	0	-6
Currency translation	0	0	0	0	0
<b>As at 31 Dec. 2020</b>	<b>7,570</b>	<b>5,833</b>	<b>0</b>	<b>0</b>	<b>13,403</b>
<b>Carrying amount as at 31 Dec. 2019</b>	<b>6,590</b>	<b>1,237</b>	<b>746</b>	<b>0</b>	<b>8,573</b>
<b>Carrying amount as at 31 Dec. 2020</b>	<b>5,111</b>	<b>921</b>	<b>746</b>	<b>0</b>	<b>6,778</b>

As a result of the change in strategy in 2020 with regard to Bublon GmbH, the company has since only been concentrating on the sale of Bublon machines. This led to a write-down of all fixed assets connected with the production of Spheres at Bublon GmbH. This caused capitalised development costs of EUR 912k and industrial property rights valued at EUR 206k to be amortised in the prior year.

The goodwill figure shown results from the business combination within the Comec-Binder S.r.l. subsidiary (asset deal) in 2011. This subsidiary is defined as the cash-generating unit for the itemised goodwill.

The measurement process for establishing the value that can be achieved takes as its point of reference the principles of enterprise valuation (DCF process). In this process, the estimated future cash flows are derived from the planning data for the next five years signed off by the Management Board, which take account of results to date and best estimates of future developments. A deduction on the growth rate - and thereby an increase in the cost of capital - to discount the cash flows for the detailed planning period has been set at 5.2% (2020: 1.9%). This equates to the long-term growth forecasts for the sectors. The discount interest rate has been determined on the basis of a weighted average capital cost (WACC) typically applied in the industry; it is set at 7.4% (2020: 7.5%). The value determined by this method represents a utility value, which is then contrasted with the book value. The intrinsic value test performed on this basis did not point to the need for an impairment charge.

The surplus of EUR 1,167k between utility value and book value would reduce to zero, either through a reduction in cash flow from the fifth plan year onwards of 23.6% (2020: 19.3%) or through an increase in the discount interest rate to 9.1% (2020: 8.9%). The carrying amounts for goodwill have been assigned to the individual companies as follows:

EUR k	2021	2020
Comec-Binder S.r.l.	746	746



### 3.2. TANGIBLE ASSETS

During the 2020 financial year, tangible assets developed in the following manner:

EUR k	Land and buildings	Plant and machinery	Other plant, factory and office equipment	Prepayments made and plant under construction	Total
<b>Acquisition costs</b>					
As at 31 Dec. 2020	58,012	10,871	8,455	11	77,349
Transfers	0	35	-35	0	0
Additions	234	669	372	309	1,584
Disposals	-74	-1,597	-290	0	-1,961
Currency translation	3	2	16	0	21
<b>As at 31 Dec. 2021</b>	<b>58,175</b>	<b>9,980</b>	<b>8,518</b>	<b>320</b>	<b>76,993</b>
<b>Accumulated amortization</b>					
As at 31 Dec. 2020	22,721	8,723	6,415	0	37,859
Transfers	0	0	0	0	0
Additions	1,221	549	625	0	2,395
Disposals	-74	-1,492	-244	0	-1,810
Currency translation	2	1	16	0	19
<b>As at 31 Dec. 2021</b>	<b>23,870</b>	<b>7,781</b>	<b>6,812</b>	<b>0</b>	<b>38,463</b>
<b>Carrying amount as at 31 Dec. 2020</b>	<b>35,291</b>	<b>2,148</b>	<b>2,040</b>	<b>11</b>	<b>39,490</b>
<b>Carrying amount as at 31 Dec. 2021</b>	<b>34,305</b>	<b>2,199</b>	<b>1,706</b>	<b>320</b>	<b>38,530</b>

During the 2020 financial year, tangible assets developed in the following manner:

EUR k	Land and buildings	Plant and machinery	Other plant, factory and office equipment	Prepayments made and plant under construction	Total
<b>Acquisition costs</b>					
As at 31 Dec. 2019	54.533	10.442	7.951	1.249	74.175
Transfers	1.205	0	0	-1.205	0
Additions	2.315	526	914	41	3.796
Disposals	-39	-95	-393	-74	-601
Currency translation	-2	-2	-17	0	-21
<b>As at 31 Dec. 2020</b>	<b>58.012</b>	<b>10.871</b>	<b>8.455</b>	<b>11</b>	<b>77.349</b>
<b>Accumulated amortization</b>					
As at 31 Dec..2019	21.532	5.136	6.106	0	32.774
Transfers	0	0	0	0	0
Additions	1.211	3.684	717	0	5.612
Disposals	-20	-95	-393	0	-508
Currency translation	-2	-2	-15	0	-19
<b>As at 31 Dec. 2020</b>	<b>22.721</b>	<b>8.723</b>	<b>6.415</b>	<b>0</b>	<b>37.859</b>
<b>Carrying amount as at 31 Dec. 2019</b>	<b>33.001</b>	<b>5.306</b>	<b>1.845</b>	<b>1.249</b>	<b>41.401</b>
<b>Carrying amount as at 31 Dec. 2020</b>	<b>35.291</b>	<b>2.148</b>	<b>2.040</b>	<b>11</b>	<b>39.490</b>

The amortization figures for plant and machinery included in the year 2020 EUR 2,163k and EUR 18k for other plant, factory and office equipment relating to the cessation of Spheres production at Bublon GmbH.

The carrying amounts for fixed assets as per IFRS 16 include EUR 474k (2020: EUR 821k) of usage rights.

Existing leasing relationships were measured at the present value of the remaining lease payments and discounted at the lessee's marginal borrowing cost rate of 2.5% and recorded as a leasing liability. Recognition of leasing liabilities and of capitalized rights of use continued in the same way in 2021, leading to the following carrying amounts for individual items:

EUR k	31 Dec. 2021	31 Dec. 2020
<b>Usage rights</b>		
Plant and machinery	0	240
Other equipment, factory and office equipment	474	581
<b>Total</b>	<b>474</b>	<b>821</b>

EUR k	31 Dec. 2021	31 Dec. 2020
<b>Leasing liabilities</b>		
Current	301	550
Non-current	490	743
<b>Total</b>	<b>791</b>	<b>1,293</b>

The allocations to the rights of use during the financial year 2021 amounted to EUR 53k (2020: EUR 467k) and are shown under additions. The depreciations regarding the capitalized usage rights amounted to EUR 300k (2020: EUR 563k). In addition, due to the premature termination in July 2021 of the Binder+Co AG sale-and-lease-back transaction relating to the production machinery at the Gleisdorf location, a book value disposal of EUR 100k was recognized.

Payments for short-term leases or leases that are based on a small asset are recognized as an expense on a straight-line basis categorized in profit or loss. Short-term leases are leases considered with a (remaining) term of up to 12 months and are mainly affecting office rents. Assets of low value mainly refer to IT equipment.

Obligations from operating rental and leasing contracts mainly apply to items of operating and office equipment and are listed under "3.22. Other operating expenses".

The outward flow of liquid funds from rental and leasing relationships amounted to EUR 967k in the financial year 2021 (2020: EUR 1,055k), of which EUR 386k (2020: EUR 458k) was recognized directly as expenses and EUR 581k (2020: EUR 597k) related to leasing obligations capitalized in accordance with IFRS 16. In 2021, the calculated interest was EUR 26k on the capitalized leasing obligations in accordance with IFRS 16 (2019: EUR 37k).

There were no indications of impairment in the 2021 reporting year; consequently, no impairment test was carried out.

### 3.3. FINANCIAL ASSETS

During the 2021 financial year, financial assets showed the following movements:

EUR k	Participations in associated companies	Securities	Other loans	Total
<b>Acquisition costs</b>				
As at 31 Dec. 2020	0	223	0	223
Additions	0	0	0	0
Disposals	0	-3	0	-3
Currency translation	0	0	0	0
<b>As at 31 Dec. 2021</b>	<b>0</b>	<b>220</b>	<b>0</b>	<b>220</b>
<b>Accumulated amortization</b>				
As at 31 Dec. 2020	0	7	0	7
Additions	0	0	0	0
Disposals	0	0	0	0
<b>As at 31 Dec. 2021</b>	<b>0</b>	<b>7</b>	<b>0</b>	<b>7</b>
<b>Carrying amount as at 31 Dec. 2020</b>	<b>0</b>	<b>216</b>	<b>0</b>	<b>216</b>
<b>Carrying amount as at 31 Dec. 2021</b>	<b>0</b>	<b>213</b>	<b>0</b>	<b>213</b>

During the 2020 financial year, financial assets showed the following movements:

EUR k	Participations in associated companies	Securities	Other loans	Total
<b>Acquisition costs</b>				
As at 31 Dec. 2019	0	223	0	223
Additions	0	0	0	0
Disposals	0	0	0	0
Currency translation	0	0	0	0
<b>As at 31 Dec. 2020</b>	<b>0</b>	<b>223</b>	<b>0</b>	<b>223</b>
<b>Accumulated amortization</b>				
As at 31 Dec..2019	0	7	0	7
Additions	0	0	0	0
Disposals	0	0	0	0
<b>As at 31 Dec. 2020</b>	<b>0</b>	<b>7</b>	<b>0</b>	<b>7</b>
<b>Carrying amount as at 31 Dec. 2019</b>	<b>0</b>	<b>216</b>	<b>0</b>	<b>216</b>
<b>Carrying amount as at 31 Dec. 2020</b>	<b>0</b>	<b>216</b>	<b>0</b>	<b>216</b>

The securities consist of shares in various investment funds, which serve to cover the provisions for pension obligations under §§14 and 116 of the Austrian Income Tax Act (EStG).

### 3.4. DEFERRED TAXES

Temporary differences between the valuations in the IFRS consolidated financial statements and the respective taxation valuation have the following effect on the tax deferrals recognized in the balance sheet:

EUR k	31 Dec. 2021	31 Dec. 2020
<b>Accrued differences</b>		
Non-current assets	124	445
Current assets	181	146
Provision for severance payments	589	623
Provision for pension obligations	0	15
Interest	354	352
Other provisions	282	245
Liabilities	198	321
Loss carryforwards	2,103	4,034
	3,831	6,181
Thereof non-capitalized	0	0
Netting of tax accruals and deferrals	-2,522	-2,965
Tax accruals	1,309	3,216
<b>Accrued expenses and deferred income</b>		
Non-current assets	1,949	1,836
Current assets	1,157	1,279
Provision for severance payments	0	0
Other provisions	5	31
Liabilities	0	0
Payment of tax on foreign losses within the framework of Group taxation	0	0
	3,111	3,146
Netting of tax accruals and deferrals	-2,522	-2,965
Tax deferrals	589	181
<b>Provision for tax deferrals (net)</b>	<b>720</b>	<b>3,035</b>

As a result of current fiscal regulations, it may be assumed that the differences resulting from retained earnings between the tax participation and the pro rata equity of the subsidiaries that are included in the consolidated financial statements will remain generally tax free. Therefore, no tax deferrals were made in this regard.

The tax deferral on loss carryforwards was capitalized to the extent that this can probably be netted against future gains on taxation. According to current legal statutes there are no temporal limits regarding the realization of loss carryforwards.

Income taxes comprise the following components:

EUR k	2021	2020
Current income tax expense	1,281	730
Change in accrued and deferred taxation	2,215	-2,300
<b>Total</b>	<b>3,496</b>	<b>-1,570</b>

During the year under review, tax accruals of EUR 16k (2020: EUR -17k) on items booked directly under equity were also recognized as equity and not included in the income statement.

The reasons for the difference between the anticipated tax burden and the reported income tax expense are as follows:

EUR k	2021	2020
Pre-tax result	13,126	-4,831
Anticipated tax burden	3,282	-1,208
Tax expense pursuant to the income statement	3,496	-1,570
<b>Difference to be explained</b>	<b>214</b>	<b>-362</b>
Reasons for the difference:		
Reduction in the tax burden owing to:		
A change in the tax accruals on loss carryforwards	-49	44
The effect of differing tax rates	12	6
Group taxation	0	0
Tax income relating to earlier periods	-67	-47
Various allowances and other permanent differences	6	-445
Increase in the tax burden owing to:		
Withholding tax	0	-5
Shareholder subvention	0	0
Non-deductible expenses	15	-3
Back tax payments relating to earlier periods	282	60
Other	15	28
<b>Declared difference</b>	<b>214</b>	<b>-362</b>

### 3.5. INVENTORIES

Raw, auxiliary and operating materials, as well as finished goods are reported under "Inventories", which are structured as follows:

EUR k	31 Dec. 2021	31 Dec. 2020
Raw, auxiliary and operating materials	7,890	6,053
Unfinished goods	288	468
Finished products and goods	967	281
Prepayments made	0	61
<b>Total</b>	<b>9,145</b>	<b>6,863</b>

Depreciation on inventories takes the form of a deduction on their replacement value and is dependent on how long they have been stored and the extent to which they can usefully be used in production. Depreciation on inventories amounted to EUR 270k (2020: EUR 522k).



The expense for materials used reported in the income statement is as follows:

EUR k	2021	2020
Material used	50,171	44,569
Services purchased	10,960	9,261
<b>Total</b>	<b>61,131</b>	<b>53,830</b>

### 3.6. RECEIVABLES AND OTHER ASSETS

EUR k	31 Dec. 2021	31 Dec. 2020
Trade receivables	18,408	22,184
Receivables from affiliated companies	0	0
Other receivables and assets	3,672	3,250
Other accruals	512	296
<b>Total</b>	<b>22,592</b>	<b>25,730</b>

The trade receivables sum includes receivables from contracts with customers totaling EUR 11,552k (2020: EUR 12,662k).

The maturities of the receivables reported in the consolidated balance sheet are as follows:

**As at 31 Dec. 2021**

EUR k	Current	Non-current	Total
Trade receivables	18,408	0	18,408
Receivables from affiliated companies	0	0	0
Other receivables and assets	3,629	43	3,672
Other financial assets	0	0	0
Other accruals	512	0	512
<b>Total</b>	<b>22,549</b>	<b>43</b>	<b>22,592</b>

**As at 31 Dec. 2020**

EUR k	Current	Non-current	Total
Trade receivables	22,184	0	22,184
Receivables from affiliated companies	0	0	0
Other receivables and assets	3,192	58	3,250
Other financial assets	0	0	0
Other accruals	296	0	296
<b>Total</b>	<b>25,672</b>	<b>58</b>	<b>25,730</b>

Every change in the credit rating of the customer from the granting of payment terms to the balance sheet date is accounted for during the valuation of trade receivables. The determination of value impairments took the collateralization of payments by banks, as well as concluded export insurance agreements into account.

The **accruals on trade receivables** showed the following movements:

EUR k	2021	2020
Accruals at the beginning of the year	1,728	2,060
Additions to the scope of consolidation	0	0
Transfers	0	0
Currency translation differences	-3	-10
Additions	461	1,386
Availments	-611	-1,551
Reversals	-978	-157
<b>Accruals at the end of the year</b>	<b>597</b>	<b>1,728</b>

The receivables from contracts with customers (trade receivables) contain the following sums:

EUR k	2021	2020
Order costs up to the balance sheet date	22,060	17,020
Plus recognized gains/less recognized losses	4,671	4,092
Less liabilities from contracts with customers	-15,179	-8,450
<b>Total</b>	<b>11,552</b>	<b>12,662</b>

The deducted liabilities from contracts with customers relate to pre- and part-payments received.

According to IFRS 15, revenue from contracts with customers is recognized over a period prior to delivery to the customer's premises. As a consequence, revenue for these products is recognized earlier under IFRS 15 than under IAS 18. As revenue was being recognized in a specific period prior to the initial application of IFRS 15 by the Binder+Co Group and was thus also recognized under trade receivables, this change does not have any ramifications for other items in the consolidated financial statements.

The trade receivables structured according to due date are as follows:

EUR k	31 Dec. 2021	31 Dec. 2020
Not due	15,817	17,848
1-90 days overdue	1,787	1,686
91-180 days overdue	507	724
More than 180 days overdue	297	1,926
<b>Total</b>	<b>18,408</b>	<b>22,184</b>

Trade receivables are not interest-bearing and are generally due within 30 days.

Other receivables comprise:

EUR k	31 Dec. 2021	31 Dec. 2020
Fiscals authority balances	2,028	1,322
Severance payment liability insurance	39	36
Receivables from INPS-fund	494	449
Receivables from creditors	55	76
Receivables from payroll actions	93	160
Grant receivables	7	0
Receivables from insurers	10	197
Receivables from suppliers	0	97
Bonuses for apprentices, research, training	665	512
Security deposits	45	57
Other	236	344
<b>Total</b>	<b>3,672</b>	<b>3,250</b>

### 3.7. CASH AND CASH EQUIVALENTS

EUR k	31 Dec. 2021	31 Dec. 2020
Cash	7	6
Bank balances	11,854	3,103
<b>Total</b>	<b>11,861</b>	<b>3,109</b>

### 3.8. ACCRUALS

EUR k	31 Dec. 2021	31 Dec. 2020
Accruals	512	296

### 3.9. EQUITY

As there was no change in the issued capital of Binder+Co AG as compared to the preceding year, nominal capital is reported as EUR 3,750k. This consists of 3,750,000 registered shares with a value of EUR 1.00 each.

In 2017, 85,548 treasury shares were sold at the price of EUR 12.00 each, and the share premium in the amount of EUR 143k was shown as a capital reserve.

The shares confer upon the holders the standard rights allocated under the Austrian Stock Corporation Act. These include the right to the payment of dividends pursuant to a resolution of the Annual General Meeting on the basis of the individual financial statement of the parent company prepared in accordance with the Austrian Commercial Code (UGB), together with the right to vote at the Annual General Meeting.

The item "Reserves" contains capital reserves and retained earnings including net profit, as well as the adjustment items from currency translations (cf. Consolidated Equity Statement).

The Management Board proposes to the Annual General Meeting that the retained earnings be used to pay a dividend of EUR 0.35 (2020: EUR 0.00) per share and that the remaining amount be carried forward to new account.

### 3.10. NON-CONTROLLING INTERESTS

The item "Non-controlling interests" contains the share of subsidiary equity held by non-Group shareholders. As per 31 December 2021, the third-party share of the Group's equity was 22.8%. In 2021, no distributions were made to non-Group shareholders of subsidiaries (2020: EUR 0k).

Non-controlling interests exist with regard to the following subsidiary:

	31 Dec. 2021	31 Dec. 2020
Statec Binder GmbH	49.3 %	49.3 %

### 3.11. OBLIGATIONS IN RESPECT OF EMPLOYEES (SOCIAL CAPITAL)

EUR k	31 Dec. 2021	31 Dec. 2020
Provision for severance payments	6,338	6,454
Provision for pensions	0	387
Provision for long-service bonuses	1,714	1,545
<b>Total</b>	<b>8,052</b>	<b>8,386</b>

### 3.12. PROVISIONS FOR SEVERANCE PAYMENTS

EUR k	31 Dec. 2021	31 Dec. 2020
Present value (DBO) as at 1 Jan.	6,454	7,003
Service cost	199	225
Interest cost	62	73
Severance payments	-743	-708
Liabilities from severance payments	0	0
Actuarial gains/losses in the consolidated income statement	0	0
Actuarial gains/losses in the consolidated comprehensive income statement	366	-139
<b>Present value of severance payment obligations (DBO) as at 31 Dec.</b>	<b>6,338</b>	<b>6,454</b>

Sensitivity scenario with regard to interest rate changes:

EUR k	-0.5 %	ACTUAL %	+0.5 %
Present value (DBO) as at 31 Dec. 2021	6,737	6,338	5,972
Service cost	199	187	175
Interest cost	34	62	89
Anticipated payments 2022	-352	-352	-352
<b>Anticipated value (DBO) as at 31 Dec. 2022</b>	<b>6,618</b>	<b>6,235</b>	<b>5,884</b>

Duration: 11.8 years

**Parameter change (interest rate of 1.0% unchanged)**

Actuarial gain/loss	366
Owing to an adjustment to financial assumptions	97
Owing to an experience adjustment	269
Owing to demographic assumptions	0

Sensitivity scenario with regard to interest rate changes:

EUR k	-0.5 %	ACTUAL %	+0.5 %
Present value (DBO) as at 31 Dec. 2021	6,044	6,338	6,659
Service cost	174	187	199
Interest cost	56	62	69
Anticipated payments 2022	-352	-352	-352
Anticipated value (DBO) as at 31 Dec. 2022	5,922	6,235	6,575

Duration: 11.8 years

**Parameter change (interest rate of 3.0% unchanged)**

Actuarial gain/loss	366
Owing to an adjustment to financial assumptions	97
Owing to an experience adjustment	269
Owing to demographic assumptions	0

**3.13. PROVISION FOR PENSIONS**

EUR k	31 Dec. 2021	31 Dec. 2020
Present value (DBO) as at 1 Jan.	387	416
Change in pension payments	-94	-107
Interest and services cost	4	4
Actuarial gains/losses in the consolidated comprehensive income statement	-297	74
Present value of pension obligations (DBO) as at 31 Dec.	0	387

**Parameter change (interest rate of 1.0% unchanged)**

Actuarial gain/loss	-297
Owing to parameter changes	0
Owing to an adjustment to financial assumptions	0
Owing to an experience adjustment	-297
Owing to demographic assumptions	0

**Parameter change (interest rate of 1.5% unchanged)**

Actuarial gain/loss	-297
Owing to parameter changes	0
Owing to an adjustment to financial assumptions	0
Owing to an experience adjustment	-297
Owing to demographic assumptions	0



## 3.14. PROVISION FOR LONG-SERVICE BONUSES

EUR k	31 Dec. 2021	31 Dec. 2020
Present value of long-service bonus obligations (DBO) as at 1 Jan.	1,545	1,671
Service cost	82	88
Interest cost	15	16
Long-service bonus payments	-101	-158
Actuarial gains/losses	173	-72
<b>Present value of log-service bonus obligations (DBO) as at 31 Dec.</b>	<b>1,714</b>	<b>1,545</b>

Sensibility scenario with regard to interest rate changes:

EUR k	-0.5 %	ACTUAL %	+0.5 %
Present value (DBO) as at 31 Dec. 2021	1,838	1,714	1,602
Service cost	124	113	103
Interest cost	9	17	24
Anticipated payments 2022	-29	-29	-29
<b>Anticipated value (DBO) as at 31 Dec. 2022</b>	<b>1,942</b>	<b>1,815</b>	<b>1,700</b>

Duration: 13.8 years

**Parameter change (interest rate of 1.0% unchanged)**

Actuarial gain/loss	173
Owing to parameter changes	0
Owing to an adjustment to financial assumptions	0
Owing to an experience adjustment	-10
Owing to demographic assumptions	183

Sensibility scenario with regard to interest rate changes:

EUR k	-0.5 %	ACTUAL %	+0.5 %
Present value (DBO) as at 31 Dec. 2021	1,626	1,714	1,810
Service cost	105	113	121
Interest cost	16	17	18
Anticipated payments 2022	-29	-29	-29
<b>Anticipated value (DBO) as at 31 Dec. 2022</b>	<b>1,718</b>	<b>1,815</b>	<b>1,920</b>

Duration: 13.8 years

**Parameter change (salary increase of 3.0% unchanged)**

Actuarial gain/loss	173
Owing to parameter changes	0
Owing to an adjustment to financial assumptions	0
Owing to an experience adjustment	-10
Owing to demographic assumptions	183

### 3.15. PROVISIONS

EUR k	Current taxes	Payroll	Open contracts	Other	Total
As at 31 Dec. 2020	607	4,397	5,597	956	11,557
Reclassification	0	0	-36		-36
Consumption	-427	-3,135	-6,132	-698	-10,392
Reversals	-2	-444	-19	-170	-635
Addition	1,267	3,359	8,253	611	13,490
Currency translation	6	8	20	5	39
As at 31 Dec. 2021	1,451	4,185	7,683	704	14,023
Thereof non-current	589	0	333	0	922
Thereof current	862	4,185	7,350	704	13,101
<b>Total</b>	<b>1,451</b>	<b>4,185</b>	<b>7,683</b>	<b>704</b>	<b>14,023</b>

EUR k	Current taxes	Payroll	Open contracts	Other	Total
As at 31 Dec. 2019	1,365	2,790	4,786	1,222	10,163
Reclassification	-47	0	-34	0	-81
Consumption	-694	-2,187	-6,761	-990	-10,632
Reversals	-216	0	-171	-42	-429
Addition	199	3,797	7,791	773	12,560
Currency translation	0	-3	-14	-7	-24
As at 31 Dec. 2020	607	4,397	5,597	956	11,557
Thereof non-current	181	0	302	0	483
Thereof current	426	4,397	5,295	956	11,074
<b>Total</b>	<b>607</b>	<b>4,397</b>	<b>5,597</b>	<b>956</b>	<b>11,557</b>

### 3.16. FINANCIAL LIABILITIES

EUR k	Non-current	Current	31 Dec. 2021 Total	Non-current	Current	31 Dec. 2020 Total
<b>Liabilities to banks</b>						
Overdraft facility/cash	0	4,646	4,646	0	6,124	6,124
Financial loans	10,359	0	10,359	11,695	0	11,695
<b>Total</b>	<b>10,359</b>	<b>4,646</b>	<b>15,005</b>	<b>11,695</b>	<b>6,124</b>	<b>17,819</b>

The registration of a mortgage to the amount of EUR 12,000k was agreed in favor of the financing banks and has been set down with a mortgage order agreement dated December 20, 2019. This was carried out in the land registry on January 13, 2020 by order of the Weiz district court. In order to secure liquidity, a special KRR refinancing facility worth EUR 6,000k was taken out as part of COVID-19 help measures. The „COVID-19 assistance“ is a program for supporting the export economy which was developed by the Federal Ministry of Finance and the Österreichische Kontrollbank (OeKB).

The current value of the financial liabilities corresponds with the carrying values. Current values are determined by the discounting of future payments subject to the assumption of the current market interest rate.

### 3.17. TRADE PAYABLES

EUR k	31 Dec. 2021	31 Dec. 2020
Creditors	9,881	7,964
Obligations from manufacturing contracts	4,730	3,990
<b>Gesamt</b>	<b>14,611</b>	<b>11,954</b>

The item "Liabilities from contracts with customers" includes prepayments received. EUR 0k (2020: EUR 0k) of the trade payables can be classified as non-current.

### 3.18. LIABILITIES TO COMPANIES IN WHICH AN INTEREST IS HELD

In December 2019, a subordinate shareholder loan of EUR 6,000k with a term originally until 31 December 2020 and an interest rate of 6% p.a. was agreed with the main shareholders and paid in. For reasons of liquidity, repayment was deferred by mutual consent; and as the loan will not be redeemed before 31 December 2021 at the earliest, the loan was classified as long-term. Under the item liabilities to companies in which participations are held, the loan amounts received and the interest payable thereon by shareholders holding more than 20% of the shares in Binder+Co are reported. The remaining amount is shown under the item other liabilities, which are described under point 3.19.

EUR k	Non-current	Current	31 Dec. 2021 Total	Non-current	Current	31 Dec. 2020 Total
LIAG Industrieholding AG	0	0	0	2,080	32	2,112
Albona Privatstiftung	0	0	0	1,615	25	1,640
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>3,695</b>	<b>57</b>	<b>3,752</b>

### 3.19. OTHER LIABILITIES AND DEFERRALS

EUR k	Non-current	Current	31 Dec. 2021 Total	Non-current	Current	31 Dec. 2020 Total
Other liabilities	1,960	2,922	4,882	4,658	3,410	8,068
Deferrals	0	34	34	0	9	9
<b>Totals</b>	<b>1,960</b>	<b>2,956</b>	<b>4,916</b>	<b>4,658</b>	<b>3,419</b>	<b>8,077</b>

**Other liabilities** and deferrals comprise:

EUR k	31 Dec. 2021	31 Dec. 2020
Fiscal authorities	589	916
Outstanding invoices for contract-related costs	717	199
Health insurance funds	647	1,029
Personnel expenses and similar obligations	267	249
Debtors with credit balances	142	161
Deferrals	34	9
FFG loans	166	166
Liabilities from Group taxes (back-dated tax obligations)	1,304	1,443
Deferred distribution to third party shareholders	0	0
Leasing obligations carried as liabilities	791	1,293
Shareholder loan	0	2,248
Other	259	364
<b>Total</b>	<b>4,916</b>	<b>8,077</b>

### 3.20. SALES REVENUE/REVENUE FROM CONTRACTS WITH CUSTOMERS

The Binder+Co Group's revenues come primarily from the manufacture of plant and machinery for processing, recycling and packing bulk goods and from the provision of services to its customers. These were generated over the same period of time as in the previous year, and are regionally split as follows:

EUR k	2021	2020
Austria	14,179	7,645
EU area	46,964	50,871
Rest of Europe incl. Russia	17,828	9,151
Africa	5,574	3,505
Asia/Australia	24,274	22,178
America	11,030	5,670
<b>Total</b>	<b>119,849</b>	<b>99,020</b>

All other types of revenue are covered in item 3.21. in "Other operating income".

### 3.21. OTHER OPERATING INCOME

EUR k	2021	2020
Income from the disposal and reversal of non-current assets	3	0
Income from the release of provisions	447	95
Other	3,461	3,409
<b>Total</b>	<b>3,911</b>	<b>3,504</b>

Other income includes:

EUR k	2021	2020
Exchange rate gains	85	0
Income from the reversal of provisions	785	429
Expenses invoiced to third parties	1,766	118
Income from licences	107	86
Training, apprenticeship and research premiums	202	356
Insurance payments	146	2,152
Non-repayable grants	178	153
Income from rents	0	48
Other	192	67
<b>Total</b>	<b>3,461</b>	<b>3,409</b>

### 3.22. OTHER OPERATING EXPENSES

Other receivables comprise:

EUR k	2021	2020
Rental and leasing expenses	286	458
Travel expenses and allowances	2,006	1,566
Commission	4,172	3,063
Legal and consultancy fees	829	2,768
Maintenance and repair	1,069	919
Freight costs and transport	2,135	1,690
Insurance	635	562
External services	2,418	1,924
Vehicle fleet	0	0
Advertising	413	419
Exchange rate differences	0	254
Losses from asset disposal	111	94
Long distance calls and postal charges	109	0
Patents	342	458
Money transfer and other bank charges	216	189
Warranty and guarantee payments	185	470
Risk cover and provisions	1,281	1,106
Office expenses	218	362
Write-offs of receivables	166	332
Loss events	0	177
Expenses from associated companies	0	0
Other	875	712
<b>Total</b>	<b>17,466</b>	<b>17,523</b>



The **auditing expenses** incurred during the financial year amount to:

EUR k	2021	2020
Fees for the auditing of the annual financial statements (company/group)	63	63
Fees for tax consultancy	0	0
Fees for other consultancy	7	6
<b>Total</b>	<b>70</b>	<b>69</b>

The auditing expenses for the annual financial statements incurred during the financial year include the separate and consolidated financial statements of Binder+Co AG and the separate financial statements of Statec Binder GmbH and Bublon GmbH.

### 3.23. PERSONNEL COSTS

EUR k	2021	2020
Wages and salaries	23,062	19,961
Statutory social security contributions	5,355	5,281
Severance payments	116	619
Pensions	0	4
Other employee benefits	257	1,667
<b>Total</b>	<b>28,790</b>	<b>27,532</b>

In order to mitigate against the economic effects of the COVID-19 pandemic, the „COVID-19 short-time working“ facility was used for the period April to September 2020. The government subsidy to compensate for cancelled work amounts to EUR 1,888k and has been entered under personnel expenses.

As it continues to be impossible to assess the development of the COVID-19 pandemic and its impact, a realignment of the company strategy was necessary and the decision was taken to concentrate on core business processes and on a slimmed-down organization, so as to be able to react positively also in times of reduced demand. This made it necessary to release personnel. A provision of EUR 1,702k was created for the associated costs (a social plan and compulsory retention costs linked to individual notice terms). Of this amount, EUR 900k was used for staff releases in the current fiscal year and EUR 328k was reversed.

**Average Employee numbers** were as follows:

	2021	2020
Non-salaried staff	103	115
Salaried staff	246	267
Apprentices	8	9
<b>Total</b>	<b>357</b>	<b>391</b>

### 3.24. FINANCIAL EXPENSES

EUR k	2021	2020
Interest and similar expenses	894	890
Write-down of financial assets	0	0
Other expenses relating to financial assets	0	0
<b>Total</b>	<b>894</b>	<b>890</b>

### 3.25. INCOME FROM FINANCIAL INVESTMENTS

EUR k	2021	2020
Interest and similar income	330	2
Income from other securities and financial asset securities and bonds	3	3
<b>Total</b>	<b>333</b>	<b>5</b>

As a result of the positive outcome of the arbitration proceedings in England, Binder+Co AG was granted interest on arrears for previously unpaid receivables in the amount of EUR 301k.

## 4. NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT

The cash flow statement has been prepared using the indirect method. Cash and cash equivalents consist entirely of cash in hand and bank balances.

For further explanation, reference is made to the cash flow statement.

## 5. FINANCIAL INSTRUMENTS

A financial instrument is a contract, which simultaneously leads one partner to a financial asset and the other to a financial liability or an equity instrument. In particular, financial instruments consist of cash and cash equivalents, trade receivables, other receivables and derivatives. Financial liabilities establish a repayment obligation in cash or in the form of another financial asset. In particular these include financial liabilities such as liabilities to banks, from financial leasing and trade payables.

On the balance sheet date, the financial instruments were structured as follows (valuation pursuant to IFRS 9):

EUR k	Valuation category as per IFRS 9	Carrying value as at 31 Dec. 2021	Amortized cost	Fair value not recognized as profit or loss	Fair value recognized as profit or loss	Fair Value as at 31 Dec. 2021
<b>Assets</b>						
Participation in affiliated companies	FVPL	0	0	0	0	0 <sup>1)</sup>
Securities (rights) held as fixed assets	FVPL	213	0	0	213	213
Other loans	L&R	0	0	0	0	0
Trade receivables	L&R	18,408	18,408	0	0	18,408
Receivables from affiliated companies	L&R	0	0	0	0	0
Other receivables and assets	L&R	979	979	0	0	979
Derivative financial instruments	FVPL	0	0	0	0	0
Cash and cash equivalents	L&R	11,861	11,861	0	0	11,861
<b>Liabilities</b>						
Liabilities to banks	FLaC	15,005	15,005	0	0	15,005 <sup>2)</sup>
Trade payables	FLaC	9,881	9,881	0	0	9,881
Liabilities to affiliated companies	FLaC	0	0	0	0	0
Liabilities to companies with which a shareholding relationship exists	FLaC	0	0	0	0	0
Payments received	FLaC	4,730	4,730	0	0	4,730
Derivative financial instruments	FLPL	0	0	0	0	0
Other liabilities and provisions	FLaC	2,210	2,210	0	0	2,210
<b>By category</b>						
Loans and receivables (at amortized costs)	L&R	31,248	31,248	0	0	31,248
Fair value through profit or loss	FVPL	213	0	0	213	213
Financial liabilities at amortized costs	FLaC	31,826	31,826	0	0	31,826
Financial liabilities through profit or loss	FLPL	0	0	0	0	0

1) Owing to the lack of a reliable market value, participations in affiliated companies are reported at amortized cost less depreciation.

2) Owing to the lack of a current price, fair value was determined with the present value of the related payments taking into account the given market parameters on the balance sheet date.

EUR k	Valuation category as per IFRS 9	Carrying value as at 31 Dec. 2020	Amortized cost	Fair value not recognized as profit or loss	Fair value recognized as profit or loss	Fair Value as at 31 Dec. 2020
<b>Assets</b>						
Participation in affiliated companies	FVPL	0	0	0	0	0 <sup>1)</sup>
Securities (rights) held as fixed assets	FVPL	216	0	0	216	216
Other loans	L&R	0	0	0	0	0
Trade receivables	L&R	22,184	22,184	0	0	22,184
Receivables from affiliated companies	L&R	0	0	0	0	0
Other receivables and assets	L&R	1,416	1,416	0	0	1,416
Derivative financial instruments	FVPL	0	0	0	0	0
Cash and cash equivalents	L&R	3,109	3,109	0	0	3,109
<b>Liabilities</b>						
Liabilities to banks	FLaC	17,819	17,819	0	0	17,819 <sup>2)</sup>
Trade payables	FLaC	7,964	7,964	0	0	7,964
Liabilities to affiliated companies	FLaC	0	0	0	0	0
Liabilities to companies with which a shareholding relationship exists	FLaC	3,752	3,752	0	0	3,752
Payments received	FLaC	3,990	3,990	0	0	3,990
Derivative financial instruments	FLPL	0	0	0	0	0
Other liabilities and provisions	FLaC	4,514	4,514	0	0	4,514
<b>By category</b>						
Loans and receivables (at amortized costs)	L&R	26,709	26,709	0	0	26,709
Fair value through profit or loss	FVPL	216	0	0	216	216
Financial liabilities at amortized costs	FLaC	38,039	38,039	0	0	38,039
Financial liabilities through profit or loss	FLPL	0	0	0	0	0

1) Owing to the lack of a reliable market value, participations in affiliated companies are reported at amortized cost less depreciation.

2) Owing to the lack of a current price, fair value was determined with the present value of the related payments taking into account the given market parameters on the balance sheet date.

The majority of the cash and cash equivalents, trade receivables and other financial receivables have short maturities. Therefore, the carrying values on the balance sheet date approximate to fair value. Where no current values are available, the fair value of non-current financial assets corresponds with the present values of the related payments, taking into account the respective current market parameters.

Trade payables and other financial liabilities regularly have short maturities. The reported values correspond roughly with fair value. Where no current values are available, the fair value of liabilities to banks and from financial leasing corresponds with the present values of the related payments, taking into account the respective current market parameters.

The Binder+Co Group employs the following hierarchy for the determination and reporting of the fair value of financial instruments:

**Level 1:** Listed (unadjusted) prices on active markets for identical assets or liabilities.

**Level 2:** Processes in which all the input parameters with a major influence on fair value are either directly or indirectly observable.

**Level 3:** Processes that use input parameters which exert a significant influence on fair value and are not based on observable market data.

## 6. OTHER INFORMATION

### 6.1. OTHER OBLIGATIONS AND CONTINGENT LIABILITIES

#### 6.1.1. RENTAL AND LEASING AGREEMENTS

Since 1 January 2019, the Group has recognized rights of use for these leases, with the exception of short-term leases of a low value (see item 2.2.3. and 3.2.).

#### 6.1.2. PENDING LITIGATION

Arbitration proceedings in conjunction with a systems project in England took place in December 2020. A claim was made for services performed and as unpaid by the customer. Approximately EUR 2,319k in consulting and arbitration costs were incurred for these proceedings in the 2020 financial year. Due to the litigation risk, receivables in the amount of EUR 336k were also impaired.

In April 2021, a final judgment was issued in favor of Binder+Co on key points. As a result, it was possible to reverse the value adjustment for receivables recognized in the previous year for precautionary reasons. In addition, a large proportion of the costs of the proceedings had to be reimbursed to Binder+Co. In total, this resulted in a positive effect on earnings amounting to EUR 2.06 million. Consequently, there are no legal disputes that could have a significant impact on the annual financial statements.

#### 6.1.3. OFF-BALANCE SHEET TRANSACTIONS

As at 31 December 2021, bank guarantees from prepayments of EUR 7,707k and performance bonds to the value of EUR 6,770k existed as liabilities to customers.

The risk to the Group emanating from these guarantees can be classified as extremely small and therefore they need not be reported as a provision.

#### 6.1.4. CONTINGENT LIABILITIES

On the balance sheet date the contingent liabilities that were omitted from balance sheet reporting owing to a lack of concrete detail consisted of the following:

EUR k	31 Dec. 2021	31 Dec. 2020
Guarantees	0	0
Other contractual contingent liabilities	0	0
<b>Total</b>	<b>0</b>	<b>0</b>

An order commitment for investments in the coming year exists amounting to EUR 946k (2020: EUR 386k).

### 6.2. BUSINESS RELATIONSHIPS TO RELATED COMPANIES AND PERSONAGES

The Binder+Co Group corporate bodies are:

#### Management Board of Binder+Co AG, Gleisdorf

- Jörg Rosegger (1 Jan. 2022 to 31 Dec. 2024 / since 2007)
- Martin Pfeffer (1 Jan 2021 to 31 Dec. 2023 / since 2018)



### Supervisory Board of Binder+Co AG, Gleisdorf

- Kerstin Gelbmann, Chairwoman (1 May 2017 to AGM 2026)  
prior to this Supervisory Board member since 12 Apr. 2016
- Alexander Liaunig, Deputy Chairman (18 Apr. 2018 to AGM 2026)
- Kurt Berger (10 Apr. 2013 to AGM 2026)
- Hubertus Nikolaus Schaschl (9 Apr. 2014 to AGM 2026)
- Veit Sorger (10 Apr. to AGM 2026)

Staff Council delegates:

- Doris Leiner
- Harald Simon

The salaries of the Management Board contain both fixed and success-related payments, whereby the amount of the variable remuneration is dependent upon net Group income. In the financial year the salaries of the members of the Management Board totaled EUR 616k (2020: EUR 622k), of which EUR 31k (2020: EUR 43k) was as variable remuneration. The total remuneration amount includes both long-service bonus and severance payments.

In the reporting year remuneration payments to the Binder+Co AG Supervisory Board totaled EUR 35k (2020: EUR 35k). In 2021, a pensions provision of EUR 0k (2020: 387k) was recognized for former Management Board members and their dependents. The ongoing annual payments in 2021 amounted to EUR 94k (2020: EUR 107k).

Binder+Co AG has concluded a D&O insurance agreement, which hedges certain personal liability risks of the persons with active responsibility for the Binder+Co Group. The annual costs, which are borne by the company, amount to EUR 29k (2020: EUR 11k).

Furthermore, there were business relationships with the following companies:

EUR k	2021	2020
<b>Liabilities</b>	<b>0</b>	<b>5,275</b>
Thereof Liaunig Industrieholding AG	0	2,112
Thereof Albona Privatstiftung	0	1,640
Thereof Treibacher Industrieholding GmbH	0	1,147
Thereof Austro Holding GmbH	0	376
<b>Expenses</b>	<b>270</b>	<b>330</b>
Thereof Liaunig Industrieholding AG	114	136
Thereof Albona Privatstiftung	79	99
Thereof Treibacher Industrieholding GmbH	56	69
Thereof Austro Holding GmbH	18	23
Thereof Herbert Liaunig Privatstiftung	3	3

The above-mentioned amounts originate primarily from the shareholder loan as described under point 3.8.

### 6.3. EARNINGS PER SHARE

The earnings per share are calculated by dividing the after-tax profit for the year attributable to the shareholders of the parent company by the weighted ordinary share average.

The diluted earnings per share are calculated by dividing the after-tax profit for the year attributable to the shareholders of the parent company by the weighted ordinary share average, taking into account the share options.

The calculation is as follows:

EUR	2021	2020
Profit for the year attributable to the parent company	8,395,000	-3,943,000
Weighted ordinary share average	3,749,400	3,749,378
<b>Undiluted earnings per share in EUR</b>	<b>2.24</b>	<b>-1.05</b>
Profit for the year attributable to the parent company	8,395,000	-3,943,000
Weighted ordinary share average	3,749,400	3,749,378
<b>Diluted earnings per share in EUR</b>	<b>2.24</b>	<b>-1.05</b>

The average number of shares was calculated as follows:

EUR	2021	2020
As at 1 Jan.	3,750,000	3,750,000
Treasury shares	0	0
Average treasury shares	0	0
Average shares declared null and void	-600	-622
<b>Average shares</b>	<b>3,749,400</b>	<b>3,749,378</b>

## 7. EVENTS AFTER THE BALANCE SHEET DATE

No important events occurred between the end of the financial year and the time of going to press which could have a significant influence on the Group

Furthermore, no events occurred between the reporting date for the financial statements and their approval by the Management Board which could have had a material impact on the consolidated financial statements as at 31 December 2021.

It should, however, be pointed out that on 24 February 2022 Russian troops invaded Ukraine, and that subsequently, at an EU emergency summit, it was decided to impose sanctions on Russia. As of the balance sheet date, Binder+Co has one project amongst its orders booked which is with a Russian customer. This is indemnified by the OeKB. The ramifications of the sanctions for the Austrian economy and business relations with Russia and Ukraine cannot be predicted at this time.

Gleisdorf, 28 February 2022



**Martin Pfeffer**  
Member of the Management Board



**Jörg Rosegger**  
Member of the Management Board



DANIEL FALK



ROBERTO BALDASSARRE



# AUDITORS' REPORT

## REPORT ON THE CONSOLIDATED FINANCIAL STATEMENTS, AUDIT OPINION

We have audited the consolidated financial statements of

**Binder+Co AG,  
Gleisdorf,**

and its subsidiaries (the Group), consisting of the consolidated financial statements per 31 December 2021 with equity capital of EUR 33,364,000.00, the consolidated income statement, the consolidated statement of comprehensive income, the consolidated cash flow statement and the changes in consolidated equity for the financial

year ending on this reference date, and the notes to the consolidated financial statements.

In our opinion, the attached consolidated financial statements comply with the statutory requirements and provide a true and fair view of the assets and finances of the Group as at 31 December 2021, and of the

income and cash flows of the Group for the financial year ending on this reference date, in accordance with the International Financial Reporting Standards as applicable in the EU (IFRS), and the additional requirements of section 245a of the Austrian Commercial Code (UGB).

## BASIS FOR THE AUDIT OPINION

We carried out our audit in accordance with Austrian standards for the auditing of financial statements, which require the application of the International Standards on Auditing (ISA). Our responsibilities under these standards are described in greater detail in the section of our audit opinion entitled "Responsibilities of the auditor in regard to the auditing of consolidated financial statements". We are independent of the Group, in compliance with the requirements of Austrian corporate law and professional regulations, and we have fulfilled our other professional duties in compliance with these requirements. We believe that the audit evidence we have obtained is sufficient to date and appropriate to serve as a basis for our audit opinion.

### Other Information

The Management is responsible for the other information, which includes

all information in the management report, except for the consolidated financial statements, the consolidated management report and the audit report. The business report is expected to be made available to us after the date of the audit report. Our audit opinion concerning the annual financial statements does not cover this other information, and we will not provide any kind of assurance in this regard.

In connection with our audit of the annual financial statements it is our responsibility to read this other information as soon as it becomes available, and to consider the question of whether, in light of our understanding based on the audit, it materially contradicts the annual financial statements, or appears materially misrepresented in any other way.

### Responsibilities of Management and of the Supervisory Board Audit Com-

### mittee for the Consolidated Financial Statements

The management is responsible for drafting the consolidated financial statements and for ensuring that the consolidated financial statements provide a true and fair picture of the assets, financial position and results of operations of the Group, in accordance with the IFRS as applicable in the EU and the additional requirements of section 245a UGB. In addition, the management is responsible for the internal controls which they regard as necessary to ensure that the consolidated financial statements are free from material misstatement, whether due to fraud or error.

When drawing up the consolidated financial statements, the management is responsible for assessing the Group's ability to continue as a going concern, and – insofar as may be relevant – for stating the circum-

tances relating to its continuation as a going concern, and also for applying the going concern accounting principle, unless the management intends either to liquidate the Group or to suspend activities, or do not have any realistic alternative to doing so.

The Supervisory Board/Audit Committee is responsible for the supervision of the accounting processes of the Group.

#### **Auditors' Responsibilities for the Audit of the Consolidated Financial Statements**

Our aims are to attain sufficient certainty as to whether the consolidated financial statements as a whole are free from material misstatements, whether due to fraud or error, and to issue an audit certificate which contains our audit opinion. Sufficient certainty is a high level of certainty, but is not a guarantee that an audit carried out in accordance with Austrian standards for the auditing of financial statements, which require the application of the ISA, will always reveal any material misstatement that may be contained therein. Misstatements can result from fraudulent acts or errors, and are regarded as material if they could reasonably give rise to the expectation, either individually or taken together, that they will influence the economic decisions of users that have been made on the basis of these consolidated financial statements.

As part of an audit conducted in accordance with Austrian standards for the auditing of financial statements, which require the application of the

International Standards on Auditing (ISA) we exercise our professional judgement throughout the whole audit process and take an intrinsically questioning approach to all that is presented to us.

#### **The Following Applies in Addition:**

We identify and assess the risks of material misstatements in the financial statements (whether due to fraud or error), design our audit procedures in response to these risks, carry out these procedures and obtain audit evidence which is sufficient and appropriate to serve as a basis for our audit opinion. The risk of material misstatements due to fraud not being revealed is greater than the risk where error is involved, since fraudulent acts can include collusion, forgery, intentional omissions, misrepresentations or the override of internal control.

We obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the internal control.

We evaluate the appropriateness of the accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

We conclude on the appropriateness of the management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on

the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.

We evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We obtain sufficient appropriate audit evidence concerning the financial information of the entities or business activities within the Group in order to provide an audit opinion on the consolidated financial statements. We are responsible for the direction, supervision and execution of the audit of the consolidated financial statements. We bear sole responsibility for our audit opinion.

We communicate with the Supervisory Board/Audit Committee regarding, among other matters, the planned scope and timing of the audit and important audit findings, including any significant deficiencies in the internal control system that we identify during our audit.



## COMMENTS ON THE MANAGEMENT REPORT FOR THE GROUP

The consolidated management report is to be audited on the basis of the requirements of Austrian corporate law to determine whether it is in accordance with the consolidated financial statements and whether it has been drawn up in accordance with the applicable legal requirements.

The legal representatives are responsible for drawing up the consolidated management report in

accordance with the requirements of Austrian corporate law.

We have carried out our audit in accordance with professional principles in regard to the auditing of consolidated management reports.

### Opinion

In our opinion, the consolidated management report has been drawn up in accordance with the applicable legal requirements and is in accor-

dance with the consolidated financial statements.

### Declaration

In light of the findings attained in the course of the audit of the consolidated financial statements and the understanding we obtained with regard to the Group and its environment, we found no material incorrect information in the consolidated management report.



SOT Süd-Ost Treuhand Wirtschaftsprüfung GmbH

**Markus Brünner**  
Auditor

**Nikolaus Hulatsch**  
Auditor

Graz, 28 February 2022



MARCO ZANIOL

# SUPERVISORY BOARD REPORT

## DEAR SHAREHOLDERS,

In the 2021 financial year the Supervisory Board continuously monitored and assisted the work of the Management Board. The basis was provided by the detailed reports given by the Management Board in both written and verbal form. In addition, there were regular discussions held between the Chair of the Supervisory Board, her Deputy and the members of the Supervisory Board with the Management Board.

In the 2021 financial year, the Supervisory Board held five regular meetings, in which the Supervisory Board was informed about the situation of the company by reports of the Executive Board.

If agreement was required for decisions or actions by the management, the members of the Supervisory Board reviewed the proposed resolutions that had been provided to them

beforehand, and took their decisions either at their meetings or by circular resolution. The Supervisory Board was involved in all decisions of essential importance for the company. The economic situation outlined in the Management Board's reports and the development prospects for the company were the subject of detailed discussions.

## CONSOLIDATED FINANCIAL STATEMENTS, FINAL AUDIT

The company has prepared an individual financial statement in accordance with the Austrian Commercial Code (UGB) and consolidated financial statements in accordance with IFRS. Both financial statements have been audited by the appointed auditor, Süd-Ost Treuhand Gesellschaft m.b.H., Wirtschaftsprüfungs- und Steuerberatungsgesellschaft, Wien, and issued with an unqualified audit opinion. The auditing principles are set out in the auditor's report. Neither of the audits gave cause for objections.

The individual and consolidated financial statements, the management report and consolidated management report, and the audit report were presented to all the members of the Supervisory Board. The financial statement documents were reviewed by the Supervisory Board and discussed in detail in the presence of the auditors after they had presented their report.

The Supervisory Board adopted the individual and consolidated financial

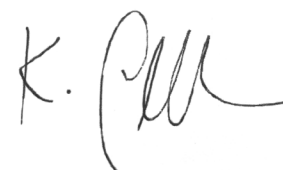
statements prepared by the Management Board. The individual and consolidated financial statements have thus been approved pursuant to section 96 para. 4 of the Austrian Stock Corporation Act (Aktiengesetz). The Supervisory Board agrees with the management report, the consolidated management report and in particular the assessment of the further development of the company.

The Supervisory Board agrees with the proposal of the Management Board that a dividend of EUR 0.35 per share, i.e. a total of EUR 1,312,500.00, be distributed from the distributable net profit of EUR 6,279,376.07 for the 2021 financial year and that the remaining EUR 4,966,876.07 be carried forward to new account.

Pursuant to section 270 para. 1 UGB the Supervisory Board proposes that Süd-Ost Treuhand Gesellschaft m.b.H., Wirtschaftsprüfungs- und Steuerberatungsgesellschaft, Wien, be appointed as auditor for the 2022 financial year (individual and consolidated financial statements).

The Supervisory Board thanks the management of the company and all the employees for their commitment and hard work in the 2021 financial year.

Vienna, 15 March 2022  
For the Supervisory Board



**Kerstin Gelbmann**  
Chair of the Supervisory Board



MARTIN SUPPAN



# BINDER+CO'S COMPANY HISTORY

## 1894

The master metalworker Ludwig Binder founds a small building and artistic metalworking shop in Graz-Eggenberg. The focus of company activities in the following decades is on steel constructions.

## 1926

Alois Sernetz, the son-in-law of the founder, assumes the management of the company and guides it through the turmoil of the global economic depression.

## FROM 1940

Following the recession years, an economic upturn commences at the beginning of the 1940s and a medium-sized industrial company emerges with a workforce of over 150.

## 1954

The revolutionary "Binder System" for vibratory screening machines is developed. It is used initially for the foods industry.

## 1960

The company moves from Graz to newly built premises in Gleisdorf, where the first processing systems are produced for the construction industry.

## 1971

In order to secure the global marketing of Binder+Co machines, the company is integrated into the voestalpine Group. The first large systems for the stone and earth and mining industries are designed and manufactured.

## 1978

Binder+Co develops its first packaging systems for free-flowing bulk goods. 1989 The first recycling machines are produced. They are employed for the sorting of cullet.

## 1989

Production of the first recycling machines. They are employed for the sorting of glass cullet.

## 1991

Binder+Co is re-privatized and subsequently comes under the majority ownership of Auricon Beteiligungs AG, an investment group headed by the industrialist Herbert W. Liaunig.

## 1998

Linkage to the Waagner-Biro Group, also owned by Auricon. 2006 From December 2006, Binder+Co AG is listed on the unregulated Third Market of the Vienna Stock Exchange.

## 2006

From December 2006, Binder+Co AG is listed on the unregulated Third Market of the Vienna Stock Exchange.

## 2007

In June 2007, Binder+Co AG is accepted into the newly created mid market segment of the Vienna Stock Exchange and in July is relisted in regulated OTC trading.

DAVIDE PEGORARO





**2008**

Total withdrawal of the Waagner-Biro Group in early March. As a result of the integration of Packaging Technology Segment activities into a joint venture, in October Binder+Co AG becomes the majority shareholder of Statec Binder GmbH with 50.7% of company stock.

**2009**

On 21 September, the Binder+Co AG share is accepted into mid market continuous trading.

**2010**

In January, the Binder+Co share switches to the Third Market within the mid market. Binder+Co is awarded the Austrian National Innovation Prize for its development of the world's first industrially mature system for the sorting of heat-resistant glass from cullet.

**2011**

MINEXX, a module for mineral sorting is launched onto the market. Binder+Co is awarded the Austrian National Work Safety Prize and is also presented with the Best Open Innovator Award in Berlin as the top SME in the D-A-CH region.

July sees the takeover of an Italian mechanical engineering company, which specializes in comminution technology. It is integrated into the Group as Comec-Binder S.r.l.

**2012**

In January, the fully owned Bublön GmbH subsidiary is founded. This provides Binder+Co with a solid basis for the global marketing of a new and entirely natural basic composite for construction materials with excellent insulation and soundproofing characteristics introduced in autumn 2011.

In April, Binder+Co signs a contract for the construction and rental of its own production and office complex in Wuqing, near the Chinese port of Tianjin.

**2013**

January sees the foundation of Binder+Co Machinery (Tianjin) Ltd. in China, and in May the new sales, production and services location goes into operation. Up to the end of December 2013, the company assembles 23 screening machines for the Chinese coal mining industry. The core components for this Binder+Co machinery continue to be supplied from Austria, while assembly takes place in China using locally manufactured components.

**2014**

Clients put the first customized BUBLÖN plants into operation.

**2015**

The first CLARITY modules for the sorting of plastic flakes and granulates are launched onto the market.

**2016**

At the end of July, Binder+Co delists its shares from the Vienna Stock Exchange. The US subsidiary Binder+Co USA, Inc., which has its company seat in Denver, Colorado, becomes operative in August.

**2018**

In March Binder+Co received the US-A-BIZ AWARD in the "trendsetter" category from the Los Angeles Foreign Trade Center; and in June, the Styrian Award for Exports in the category "large enterprises" from the Styrian Economic Chambers (WKÖ).

**2019**

Binder+Co begeht sein 125-jähriges Binder+Co celebrates its 125th company anniversary.

**2020**

In June Binder+Co stages the online live stream launch of its BIVITEC e+, the latest development in the BIVITEC series.

# GLOSSARY

## COMPANY SPECIFIC

**BIVITEC** Damp, fine and glutinous materials or matted substances are regarded as being difficult to screen materials. They block the perforations in the screens of conventional machines and thus render efficient screening impossible. With its BIVITEC system, Binder+Co offers a basic solution for these demanding tasks the screen linings are subject to constant vibration, which prevents perforation clogging.

**BUBLON** is a process developed by Binder+Co for the expansion of perlite and obsidian. The products produced using BUBLON serve as a basis for manufacturing in the construction and insulation material industries. Extremely high energy efficiency levels (50% less energy consumption than in conventional methods) and excellent raw material use characterize this process. With the BUBLITE technology we develop ultra-fine microspheres for numerous applications in the lightweight materials industry.

**Bulk materials** Free-flowing batches of sand, gravel and cement, raw materials (e.g. ores, coal) and foodstuffs (cereals, sugar, salt, coffee, granules etc.) are also known as bulk materials.

**CLARITY, Three-way system** With CLARITY Binder+Co has developed the first three-way system or the sorting of cullet. Using a sensor system, differing characteristics (color, electrical conductivity, etc.) are logged and determined, and the glass to be sorted and classified accordingly. As opposed to standard sorting systems, which after the sorting process emit the glass in two material flows, e.g. mixed glass (white, green, brown) and contaminants (ceramic content), the Binder+Co machine is able to sort the material according to three characteristics in a single process, e.g. white glass, colored glass (green, brown) and contaminants (ceramic content).

**Complete systems** From the outset, Binder+Co's strategy was not only directed towards the manufacture of single machines, but also their combination to form complete systems for precisely coordinated processes. In the case of these customized solutions, the priority is to achieve both technical and economic optimization..

**Difficult to screen materials** Damp, fine and glutinous materials or matted substances are regarded as being difficult to screen materials. They block the perforations in the screens of conventional machines and thus render efficient screening impossible. With its BIVITEC system, Binder+Co offers a basic solution for these demanding tasks, as the screen linings are subject to constant vibration, which prevents perforation clogging.

**High-performance packaging** In the case of bags with content of 10kg and above, high-performance packaging is defined as the filling of at least 1,200 bags per hour. This means that at a maximum, a bag must be automatically filled and sealed within three seconds. In order to achieve this target, several plant processes have to be completed in parallel operation. With its PRINCIPAC series, the Binder+Co Group offers fully automatic packaging machines, which can handle up to 1,600 bags hourly.

**Industrial minerals** Industrial minerals (e.g. processed calcium carbonate) play an indispensable role in industrial processes, as they constitute a vital constituent of dyes, electronic products, cast metals, paper, plastics, ceramics, cleaning agents, pharmaceuticals, cosmetics, construction materials, agricultural goods, etc., and are also employed as additives in the foods and feedstuffs industries.

<b>Innovation ratio</b>	Binder+Co assess the success of its R&D by means of an innovation ratio, which in 2018 averaged 18.3%. This means that around 18% of total order intake was attained with products that Binder+Co has launched onto the market as new, in-company developments during the past three years.
<b>LIBS</b>	LIBS is an acronym for Laser Induced Breakdown Spectroscopy. This is an analytical process to determine the composition of materials. LIBS sensors use a high-intensity laser to ablate the surface of a material. A plasma is formed, composed of electronically excited atoms and ions. When these atoms fall back into their ground states, they emit characteristic wavelengths of light. These "fingerprints" are different for each material, which allow them to be identified with precision.
<b>MINEXX</b>	MINEXX is a system for the optical sorting of minerals. Hence, the diversity of minerals and their selective recognition are accounted for using a combination of the sensor modules already employed in the CLARITY systems. MINEXX UV-VIS-NIR is a new type of minerals sorting system, which can operate in the ultraviolet, visible and near infrared light wave ranges.
<b>Open mouth bagging</b>	Open mouth bagging is understood to mean the filling of pre-produced paper, plastic and synthetic woven bags with free-flowing bulk goods such as fertilizers, plastic granulate, seeds, foods and feedstuffs or salts. When filled, the bags weigh between 10 and 50kg. The main technical challenges in this regard are the combining of the high packing performance with excellent plant availability levels and low susceptibility to error.
<b>Primary raw materials</b>	As opposed to secondary raw materials, primary raw materials are working and process materials, not obtained from waste, but from natural resources.
<b>Secondary raw materials</b>	As opposed to primary raw materials, secondary raw materials are obtained from the recycling of waste (e.g. cullet, used paper, plastic waste). They frequently serve as the source material for new products. The employment of secondary raw materials taps into and protects valuable resources and thus contributes to sustainable development.
<b>Single machines</b>	In addition to complete systems, Binder+Co also develops and manufactures single machines for the comminuting, screening, wet processing, thermal processing, sorting, bagging and palletizing of all types of bulk goods. The most important company products are: BIVITEC screening machines, SANDEXX machines for economic wet treatment, DRYON machines for efficient drying and cooling, the revolutionary CLARITY glass sorting machine, the MINEXX mineral sorting system, the PRINCIPAC open mouth bagging system and the PRINCIPAL palletizing system.
<b>Stone and earth industry</b>	In the stone and earth industry, industrial minerals are utilized to obtain basic materials for differing industrial branches, such as the production of construction materials, as well as materials for the ceramic, chemical and pharmaceutical industries.

## BUSINESS AND FINANCIAL

<b>Actual taxes</b>	Actual taxes represent the amount of income tax due/claimed during an accounting period. As a rule, it relates to the tax expense for the respective financial year.
<b>Available for Sale</b>	Available for Sale securities are classified as investments that are not intended to serve company operations in the long-term.
<b>Cash flow</b>	Cash flow serves to define a company's financial health and also indicates its financial flexibility and independence.
<b>Compliance directives</b>	Compliance directives are rules of conduct laid down for the prevention of insider trading, market manipulation, money laundering and corruption.
<b>Contingent liabilities</b>	Contingent liabilities are liabilities that may or may not be incurred.
<b>Cost-to-cost method</b>	The cost-to-cost method defines the ratio between the costs emanating from product manufacture and the anticipated total costs.
<b>EBIT</b>	EBIT (Earnings Before Interest and Taxes) is the end sum derived from the financial result, taxes and minority interests.
<b>EBT</b>	EBT (Earnings Before Taxes) is the result before taxes and minority interest.
<b>Equity ratio</b>	The equity ratio is an indicator of the relative proportion of equity used to finance a company's total assets.
<b>Factoring</b>	Factoring is the sale of accounts receivable in order to benefit directly from incoming payments even when they are due at a later date and to offload default risk, including the necessity to monitor for this.
<b>Fair Value</b>	Fair Value is the amount calculated in accordance with standard market methodology, at which an asset can be bought or sold between willing parties. In the case of listed stocks, fair value represents the current stock exchange price of the market value.
<b>Goodwill</b>	Goodwill is the difference between the purchase price and the sum of the fair value of the net assets of a company.
<b>Held to Maturity</b>	The term held to maturity documents the intention of a company to retain a longterm security until its date of maturity
<b>Impairment Test</b>	Impairment tests serve the assessment of the value of asset items. Periodic evaluations of possible indications of a lasting reduction in value are stipulated by the International Financial Reporting Standards (IFRS).
<b>International Accounting Standards Board (IASB)</b>	The International Accounting Standards Board (IASB) is an independent body of international accountancy experts, which is responsible for the creation and amendment of the International Financial Reporting Standards (IFRS).

<b>International Financial Reporting Standards (IFRS)</b>	The International Financial Reporting Standards (IFRS) are auditing regulations, which ensure internationally comparable annual and consolidated annual reports and financial statements.
<b>Kontrollbank refinancing facility (KRR)</b>	The Kontrollbank refinancing facility (KRR) gives companies access to low-interest overdraft facilities to finance the working capital required for their export business. The Republic of Austria underwrites 80% of the credit risk to the company's principal bank by offering a bill of guarantee..
<b>mid market</b>	The mid market is a sub-segment of the equity market segment market.at of the Vienna Stock Exchange. The mid market comprises shares of companies which have been admitted to official trading or regulated free trading or are included in the Third Market, and which contractually undertake to maintain increased transparency, quality and publicity criteria.
<b>Moving average price method</b>	Using the moving average price method, following each addition to inventory, the average price is newly calculated and then applied to the next article sold.
<b>Organic growth</b>	Organic growth is designated as being the expansion achieved by a company using its own resources.
<b>Percentage of completion method</b>	The percentage of completion method (PoC) is a method of reporting income from long-term contracts based on the percentage of the contract completed during the financial year.
<b>Projected unit credit method</b>	Using the projected unit credit method, the cash value of future payments is established in an actuarial procedure via the estimated employee working time.
<b>Return on equity (ROE)</b>	Return on equity or ROE shows the interest earned on reinvested equity within a financial year.
<b>Sale and lease back</b>	Sale and lease back is a special form of leasing in which real estate or movable assets, but also intangible assets, are sold to a leasing company and are simultaneously leased back for further use.
<b>UGB</b>	UGB is the abbreviation used for the Austrian Commercial Code. With effect from 1 January 2007, the Austrian Commercial Code (HGB) was extensively revised through the Commercial Law Amendment Act (HaRÄG), Federal Law Gazette no. 2005/120 and renamed as the Austrian Commercial Code (UGB).
<b>Working capital</b>	Working capital results from the difference between current assets and current liabilities. This ratio measures both a company's efficiency and its short-term financial health.





JOHANNES SIELER

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This annual report has been prepared with the greatest possible care and every effort has been made to ensure the accuracy of the data that it contains. Nevertheless, rounding, typographical and printing errors cannot be excluded. The use of automatic calculating devices may result in rounding-related differences during the addition of rounded amounts and percentages. This annual report contains assessments and assertions relating to the future made on the basis of all the information currently available. Such future related statements are usually introduced with terms such as "expect", "estimate", "plan", "anticipate", etc. We would draw your attention to the fact that various factors could cause actual conditions and results to deviate from the expectations outlined in this report.

This annual report is published in German and English. In cases of doubt, the German version shall take precedence.

Personal formulations are to be understood as gender-neutral.

Editorial closing date: 15. March 2022

